# UTILIZING DATA ANALYTICS TO ENHANCE SOFTWARE PRODUCT DEVELOPMENT IN THE FINANCE INDUSTRY: AN APPLIED FRAMEWORK

by

Uma Ramachandran Iyer, MBA (IIMB GMITE), B.E. (Electronics)

## DISSERTATION

Presented to the Swiss School of Business and Management Geneva

In Partial Fulfillment

Of the Requirements

For the Degree

# DOCTOR OF BUSINESS ADMINISTRATION

## SWISS SCHOOL OF BUSINESS AND MANAGEMENT GENEVA

MAY, 2024

# UTILIZING DATA ANALYTICS TO ENHANCE SOFTWARE PRODUCT DEVELOPMENT IN THE FINANCE INDUSTRY:

# AN APPLIED FRAMEWORK

by

Uma Ramachandran Iyer

Supervised by

Dr. Vijayakumar Varadarajan PhD

APPROVED BY

Jijourg Kuluk

dr.Ljiljana Kukec, Ph.D. Dissertation chair

**RECEIVED/APPROVED BY:** 

Admissions Director

#### Dedication

This Thesis is dedicated to many people, especially my husband, parents, kids, and mentor, who were with me throughout the journey.

I embarked on this path enthusiastically but soon found myself lost in the whirlwind of work commitments and travel, a struggle that lasted nearly a year and a half. Balancing the desire for completion with the need for meticulous attention was a daunting task that tested my resilience and determination. I want to thank many people for completing my research.

My family, especially my husband Ramachandran Iyer, deserves a special mention. He patiently listened to my frustrations and moments of feeling stuck and stagnant. Sometimes, I contemplated giving up, overwhelmed by work and other life commitments. But he never let me falter, always there to provide unwavering support and help me refocus on my work and doctorate over the past three years. My parents were always there to support me as I focused on my research, especially during the last two years when everything else was on the back burner. My father said, "If you have started it, you must complete it."

My mentor, Dr. Vijayakumar Varadarajan Sir, was always supportive and available to give good suggestions for research and publications. He was always a message away on WhatsApp. I always knew that if I asked a question, I would get a response in a short timeframe. Due to his persistence, I could also submit two papers to journals for publication. He encouraged me to look beyond the Thesis requirement and publish a paper in reputed journals. Since I am from Industry and not from Academia, it was a massive shift to be able to focus on writing and researching while continuing a high-profile day job. The constant encouragement provided by my mentor kept me going. I am happy to have completed this report after countless hours of effort and support from him, my friends, and my family.

My children Shruti and Dhruva and nephews Ameya and Aneesh were very helpful with their research knowledge since they are in the field. They were consulted on many aspects of my research, and their suggestions helped me discover many things in technical respects. It was so good to get their views on my research methods and potential areas to explore.

In conclusion, this rewarding journey filled with so many uncertainties was possible only due to the support of my mentor, Dr. Vijayakumar, my family, and friends.

#### Acknowledgements

First and foremost, I would like to acknowledge my mentor, Dr. Vijayakumar Varadarajan, for his constant guidance and encouragement over the past three years. I would also like to thank Upgrad/SSBM for providing this opportunity for working professionals to be able to pursue their aspirations. I am thankful to my friend Kiran Veigas, who introduced me to this course and has been a fellow traveller in this journey. I would also like to thank the various mentors and fellow researchers who were always available a WhatsApp message away, without whom I would not have been able to find inspiration and encouragement constantly.

My friends and colleagues from the industry—221 of them, both past and present were the best support while I was collecting data and structuring my questionnaire. I am grateful for their support and insights and highly appreciate their quick responses to my lengthy questionnaire. Their show of affection and support encouraged me to do my best. My research would not be complete without their help and support. I have made many new friends as a part of the journey and look forward to being able to contribute to Academia as well in the coming years.

### ABSTRACT

# UTILIZING DATA ANALYTICS TO ENHANCE SOFTWARE PRODUCT DEVELOPMENT IN THE FINANCE INDUSTRY: AN APPLIED FRAMEWORK

Uma Ramachandran Iyer 2024

Dissertation Chair: <Chair's Name> Co-Chair: <If applicable. Co-Chair's Name>

This dissertation explores how data analytics can improve software product development in the finance industry. With the rapid growth of data generated by financial institutions, there is immense potential to use this data to gain valuable insights, predict trends, mitigate risks, and optimize decision-making. The study investigates the role of data analytics in enhancing various aspects of financial software development, including design, user experience, operational efficiency, security, and regulatory compliance.

The research underscores the unique needs of the finance sector, such as risk management, customer insights, compliance with stringent regulations, investment decision-making, and operational efficiency. It emphasizes the value of tailoring software solutions to these needs by integrating advanced data analytics techniques. By doing so, financial institutions can leverage data analytics to develop more innovative, competitive, and user-friendly software products, thereby enhancing their operations and services.

The study also addresses the challenges faced by financial institutions when incorporating data analytics into their software development processes. These challenges include ensuring data quality and accuracy, integrating legacy systems, maintaining data security and privacy, adhering to regulatory requirements, and managing scalability. The dissertation proposes practical strategies to overcome these obstacles, such as adopting robust data governance frameworks to ensure data quality, utilizing scalable cloud-based solutions to manage scalability, and investing in continuous training and development programs for employees to maintain data security and privacy.

Quantitative data collection and analysis, Surveys and secondary data analysis are employed to gather insights from industry professionals, and statistical methods are used to measure the impact of data analytics on various aspects of software development. The findings demonstrate that data analytics significantly enhances software product development in the finance industry by improving decision-making, operational efficiency, user satisfaction, security, and regulatory compliance.

The dissertation concludes by providing a comprehensive framework for effectively integrating data analytics into the software development lifecycle. It also suggests avenues for future research, including exploring advanced machine learning and AI techniques, real-time data analytics, ethical considerations, and cross-industry comparisons. Ultimately, the study highlights the transformative potential of data analytics in financial software development and its role in driving innovation, competitiveness, and growth in the finance sector.

List of Figure	s	xi
CHAPTER I:	INTRODUCTION	1
	1.1 Introduction	1
	1.2 Overview of Data Analytics	3
	1.3 Finance Sector Requirements	6
	1.4 Software Development for Finance Industry	10
	1.5 Enhancement in Software Development Using Data Analytics	14
	1.6 Challenges in Finance Sector Software Solutions	17
	1.7 Research Problem	22
	1.8 Purpose of Research	22
	1.9 Significance of the Study	23
	1.10 Research Questions	24
CHAPTER II	: REVIEW OF LITERATURE	26
	2.1 Introduction	26
	2.2 Importance of Data Analytics in the Finance Industry	
	2.3 Unique Requirements and Regulations in the Finance Sector	
	2.4 Opportunities for Innovation through Data Analytics	
	<ul><li>2.5 The Role of Data Analytics in Software Product Development</li><li>2.6 Significance of Data Analytics in Finance Software</li></ul>	
	Development	40
	2.7 Data Analytics and User Adoption in Software Products	
	2.8 Challenges and Solution for Data Analytics in Finance Sector	
	2.9 Summay of Literature	
CHAPTER II	I: METHODOLOGY	50
	3.1 Overview of the Research Problem	50
	3.2 Research Design	
	3.3 Impact of Data Analytics in Design during Software Product	52
	Development in Finance	60
	3.4 Impact of Data Analytics on User Adoption during Software	00
	Product Development in Finance	62
	3.5 Impact of Data Analytics in Go-to-Market Strategy during	02
	Software Product Development in Finance	65
	3.6 Impact of Data Analytics on Finance and Trading during	05
	Software Product Development	68
	3.7 Impact of Data Analytics on Decision Making in Software	00
	Product Development in Finance Industry	71
	3.8 Population and Sample	
	L L	

# TABLE OF CONTENTS

	3.9 Participant Selection	77
	3.10 Instrumentation	77
	3.11 Data Collection Procedures	79
	3.12 Data Analysis	80
	3.13 Research Design Limitations	
	3.14 Conclusion	
CHAPTER IV:	RESULTS	85
	4.1 Impact of Data Analytics in Design during Software Product	
	Development in Finance	85
	4.2 Impact of Data Analytics on User Adoption during Software	65
	Product Development in Finance	05
		93
	4.3 Impact of Data Analytics in Go-to-Market Strategy during	100
	Software Product Development in Finance	108
	4.4 Impact of Data Analytics on Decision Making in Software	117
	Product Development in Finance Industry	11/
	4.5 Impact of Data Analytics on Finance and Trading during	107
	Software Product Development	127
	4.6 Impact of Data Analytics on Decision Making in Software	100
	Product Development in Finance Industry	
2	4.7 Conclusion	138
CHAPTER V:	DISCUSSION	141
	5.1 Discussion of Influence of Data Analytics on Software Design	
	in the Finance Industry	141
	5.2 Discussion of Role of Data Analytics in User Adoption of	
	Finance Software	142
4	5.3 Discussion of Impact of Data Analytics on Go-to-Market	
	Strategies in Finance Software	143
	5.4 Discussion of Data Analytics Impact on Finance and Trading	
	in Software Development	145
	5.5 Discussion of Influence of Data Analytics on Decision Making	
	n Finance Software Development	146
CHAPTER VI:	SUMMARY, IMPLICATIONS, AND RECOMMENDATIONS	148
	6.1 Summary	1/12
	<ul><li>5.1 Summary</li><li>5.2 Implications</li></ul>	
	6.3 Recommendations for Future Research	
	5.4 Conclusion	
APPENDIX A	SURVEY COVER LETTER	158

APPENDIX B	INFORMED CONSENT	174
REFERENCES		177

# LIST OF FIGURES

Figure 1 Collected Data Attributes Snapshot	54
Figure 2 After Updating Attributes Snapshot of Data Collected	55
Figure 3 Making Sections of Questionnaires	56
Figure 4 Assigning Numbering to Categories	56
Figure 7 Educational Qualification of Respondents	58
Figure 8 According to Occupation of Respondents	58
Figure 9 Time Spent in Industry	59
Figure 10 Employment Status	59
Figure 11 Capacity of Company	59
Figure 12 Data Analytics Impact on Time Reduction for Changes in Design Prototypes	85
Figure 13 Data Analytics Impact on Design Change Reduction	86
Figure 14 Data Analytics Impact on Design Trend Prediction	86
Figure 15 Data Analytics Impact on Resource Efficiency	87
Figure 16 Big Data Analytics Impact on Future Design Adaptability	87
Figure 17 Big Data Analytics Impact on Consistent Product Design	88
Figure 18 Cliffs Delta Test Values	90
Figure 19 Violin Plot for Perceived Impact of DA on Design during Product Development in Finance	91
Figure 20 Correlation Matrix between demographics and Impact of DA on Design	93
Figure 21 Data Analytics impact on time reduction for user expectation alignment	96
Figure 22 Data Analytics impact on insights got of user behavior	96
Figure 23 Data Analytics impact on user interactivity enhancement	97
Figure 24 Data Analytics impact on customizing user experience	97
Figure 25 Data Analytics impact on improving software update timings	98
Figure 26 Data Analytics impact on improving customer insight	98
Figure 27 Data Analytics contribution on user satisfaction	99
Figure 28 Big Data Analytics impact on user experience	99
Figure 29 Data Analytics impact on understanding user needs	100
Figure 30 Data Analytics impact on providing personalized support	100

Figure 31 Violin Plot for Perceived Impact of DA on User Engagement during Software Development in Finance	104
Figure 32 Correlation Matrix with aspect of Impact DA on User Satisfaction/ Engagement	106
Figure 33 Improving targeting accuracy of marketing campaigns	108
Figure 34 Enhancing ability to penetrate new market segments	109
Figure 35 Use for effective positioning of software products	109
Figure 36 Use for efficient allocation of resources	110
Figure 37 Use for increasing reach of product launches	110
Figure 38 Improving agility in adapting marketing strategies	111
Figure 39 Facilitate quicker adjustments to go-to-market strategies	111
Figure 40 Role in reacting to competitive actions	112
Figure 41 Role in successful introduction of software products	112
Figure 42 Enhancing predictive capabilities for market demands	113
Figure 43 Correlation Matrix with aspect of Impact of DA on Go-To Market Strategy	115
Figure 44 Develop Algorithmic Trading Strategies	117
Figure 45 Helps Organizations with Regulatory Compliance	118
Figure 46 Helps in Portfolio Optimization	119
Figure 47 Helps in Enhanced Fraud Detection and Prevention	119
Figure 48 Helps in Precise Risk Management	120
Figure 49 Violin Plot for Perceived of DA in Finance and Trading during Software Product Development	123
Figure 50 Correlation Matrix with aspect of Impact of DA on Finance and Trading	125
Figure 51 Reduce the risks associated with new software product launches	127
Figure 52 Facilitates informed resource allocation decisions	128
Figure 53 Enables quicker adaptation to market and technology change	128
Figure 54 Correlation Matrix with aspect of Impact of DA on Decision Making	130
Figure 55 Reduce the risks associated with new software product launches	132
Figure 56 Facilitates informed resource allocation decisions	133
Figure 57 Enables quicker adaptation to market and technology change	134

Figure 58 Correlation Matrix with aspects of Impact of DA on Decision Making ...... 136

#### CHAPTER I:

## INTRODUCTION

#### **1.1 Introduction**

The finance industry is undergoing a significant transformation driven by technological advancements, particularly in data analytics. With the exponential growth of data generated within financial institutions, there is an increasing recognition of the potential value that can be derived from analyzing this data. Data analytics has emerged as a powerful tool for uncovering insights, predicting trends, mitigating risks, and optimizing decision-making processes within the finance sector.

Traditionally, software product development in the finance industry has been guided by established methodologies and practices. However, data analytics has introduced new opportunities and challenges in this domain. By leveraging the power of data analytics, financial institutions can gain deeper insights into customer behavior, market trends, and operational inefficiencies. This enables them to develop more innovative and competitive software products.

Despite the growing interest in leveraging data analytics for software product development in the finance industry, there is still a gap in understanding its impact. While there is ample literature on the benefits of data analytics in various sectors, it needs to be more specifically focused on its implications for software product development within the finance sector. This knowledge gap hinders the ability of finance professionals to effectively harness the potential of data analytics in shaping software product development strategies.

Furthermore, the complexity of the finance industry, characterized by stringent regulatory requirements, dynamic market conditions, and evolving customer preferences, adds another layer of challenge to integrating data analytics into software product development processes. Therefore, exploring and understanding the unique challenges and opportunities associated with utilizing data analytics in this context is critical.

This study has significant implications for academia and the finance industry. By addressing the gap in understanding the impact of data analytics on software product development, this research aims to provide valuable insights that can inform decisionmaking processes and strategic initiatives within financial institutions. The potential benefits of integrating data analytics into software product development processes are substantial. From enhancing product design and improving user adoption to optimizing goto-market strategies, data analytics can revolutionize how software products are conceptualized, developed, and marketed in the finance industry. This study aims to stimulate further research and innovation in this domain by highlighting these potential benefits.

Ultimately, by shedding light on the role of data analytics in software product development within the finance industry, this study seeks to empower financial institutions to harness the full potential of data analytics in driving business growth, fostering innovation, and delivering value to customers.

The finance industry is one of the most data-intensive industries in the world. Financial institutions rely heavily on data to make informed decisions and drive strategic initiatives. Every day, financial institutions collect and analyze vast amounts of data, from customer transactions to market trends, risk indicators, and operational metrics. This vast amount of data can be considered a treasure trove that can unlock valuable insights.

Financial institutions need to focus on creating more personalized, efficient, and customer-centric software solutions to stay ahead of the curve. By incorporating data analytics into their software product development processes, financial institutions can leverage data to enhance their offerings and make data-driven decisions crucial to their success. Data analytics enables financial institutions to gain valuable insights into customer behavior, market trends, and risk indicators. These insights can be used to develop products and services tailored to customers' needs, making them more efficient and cost-effective. Additionally, data analytics can help financial institutions reduce their risk exposure by identifying potential risks and taking measures to mitigate them.

Data analytics is a critical component of software product development in the finance industry. Financial institutions incorporating data analytics into their processes can leverage data to create more personalized, efficient, and customer-centric software solutions. This integration enables institutions to make data-driven decisions crucial to success, stay ahead of the curve, and mitigate risks.

### **1.2 Overview of Data Analytics**

Data analytics refers to the process of analyzing raw data to extract meaningful insights and patterns that can inform decision-making and drive actions. Data analytics plays a crucial role in understanding market trends, customer behaviour, risk assessment, and overall business performance in the finance industry.

• Types of Data Analytics

Descriptive Analytics: Descriptive analytics involves analyzing historical data to gain insights into past events and trends. This process includes techniques such as data aggregation, summarization, and visualization to understand and interpret what has occurred in the past. By examining and summarizing historical data, organizations can identify patterns, trends, and correlations that provide valuable insights for decision-making and future planning (Provost & Fawcett, 2013).

Predictive Analytics: Predictive analytics is a process that utilizes statistical algorithms and machine learning techniques to examine past data and forecast future events or results. By identifying patterns and connections within data, predictive analytics

empowers organizations to foresee upcoming trends and take proactive measures (Davenport & Harris, 2007).

Prescriptive Analytics: Prescriptive analytics is an advanced form of data analysis that goes beyond predicting future outcomes. It forecasts what is likely to happen and recommends specific actions to achieve desired outcomes. This is achieved through optimization and simulation techniques to thoroughly evaluate various decision options and identify the most effective course of action based on specific objectives and constraints (Power, 2007).

## • Data Collection and Preparation

Gathering data involves collecting unprocessed information from different sources, including transaction records, market feeds, and customer interactions. It is crucial to ensure that the data gathered is pertinent and precise to support the efficacy of data analytics procedures (Loshin, 2013).

Data preparation, also called data preprocessing, is an essential step in data analysis that encompasses a range of tasks to refine raw data to make it suitable for further analysis. This process involves data cleaning, transforming, and integrating raw data to ensure its quality, consistency, and suitability for analysis. It encompasses activities such as data cleaning, normalization, and feature engineering to enhance the overall quality and usability of the data for analytical purposes (Pyle, 1999).

• Analytical Techniques

Statistical analysis examines, summarises, and interprets data to uncover patterns, correlations, and trends. It involves hypothesis testing, regression analysis, and time series analysis. These methods help make evidence-based decisions and predictions in various fields, including science, business, and social sciences (Witten et al., 2016).

Machine learning is a branch of artificial intelligence that involves the development of algorithms that enable computers to learn and make predictions or decisions based on data without being explicitly programmed to do so. Various types of machine learning algorithms, including supervised, unsupervised, and reinforcement learning, are commonly used in data analytics (Murphy, 2012).

Natural Language Processing (NLP) is a field of computer science that focuses on the interaction between computers and humans using natural language. It involves the ability of a computer to understand, interpret, and generate human language in a valuable way. NLP techniques allow organizations to analyze and derive meaningful insights from unstructured text data, including social media posts, customer reviews, and news articles (Jurafsky & Martin, 2019).

## • Visualization and Reporting

Data visualization represents data in visual formats like charts, graphs, and dashboards, making it easier to understand and decide based on the information. By using visualization tools, individuals can analyze data visually and discover patterns and insights that may not be immediately obvious from the raw data (Few, 2009).

Interactive visualization is a powerful tool enabling users to engage with data visualizations dynamically. This includes zooming in, panning around, and applying filters to the visualized data. These interactive features greatly enhance the usability of data visualizations, empowering users to explore and analyze data from various angles and perspectives (Heer & Shneiderman, 2012).

• Ethical and Privacy Considerations

Ensuring data security and privacy is paramount in data analytics, particularly when handling sensitive financial and personal information. Organizations must establish robust security protocols and comply with privacy regulations to safeguard customer data from unauthorized access and misuse (Deng et al., 2016).

When creating and implementing data analytics solutions, it is crucial to prioritize ethical considerations. Fairness, transparency, and accountability are vital elements that must be upheld throughout the development and deployment process. Organizations must guarantee that their data analytics practices are conducted ethically and free from bias, discrimination, or potential harm to individuals or society (Florida et al., 2018).

Data analytics involves analyzing raw data to extract meaningful insights and patterns for decision-making. It plays a crucial role in understanding market trends, customer behavior, risk assessment, and overall business performance in the finance industry. There are three types of data analytics: descriptive, predictive, and prescriptive. Data collection involves gathering unprocessed information from different sources, while data preparation involves refining raw data for analysis. Analytical techniques include statistical analysis, machine learning, and natural language processing. Data visualization and reporting help represent data visually and ensure data security and privacy are paramount in data analytics. Ethical considerations, such as fairness, transparency, and accountability, should be prioritized in data analytics practices.

#### **1.3 Finance Sector Requirements**

The "Finance Sector Requirements" are not just needs and objectives within the finance industry, they are the driving force behind the development of software products enhanced by data analytics. In the context of this thesis, they represent the unique demands and objectives within the finance industry that necessitate tailored software products to tackle challenges and seize opportunities through the strategic use of data analytics. These requirements encompass various aspects, each of which is crucial to the industry's success.

The finance industry faces many intricate risk management hurdles, such as credit, market, and operational risks. Nevertheless, there is an opportunity for software solutions tailored to this sector to integrate sophisticated risk assessment and mitigation features driven by advanced data analytics methods. This integration can bolster financial stability and ensure adherence to regulatory requirements.

Financial institutions must grasp customer behaviour, preferences, and needs to enhance customer satisfaction. Data analytics software empowers finance companies to analyze customer data, uncover patterns, and derive actionable insights for personalized marketing, product customization, and customer relationship management.

The finance industry operates under strict regulatory requirements to protect consumers, prevent financial crimes, and ensure the integrity of the market. Software products in this sector must comply with these standards and integrate features that address compliance, such as anti-money laundering (AML) and know-your-customer (KYC) checks. These features are typically enabled by data analytics-driven risk assessment and monitoring mechanisms.

Data analytics has revolutionized investment decisions by providing valuable insights into market trends, asset performance, and economic indicators. Sophisticated software products tailored for investment management can harness these techniques to streamline portfolio optimization, asset allocation, and the maximization of risk-adjusted returns. This opens up many new opportunities for investors and fund managers alike. Data analytics has revolutionized investment decisions by providing valuable insights into market trends, asset performance, and economic indicators. Sophisticated software products tailored for investment management can harness these techniques to streamline portfolio optimization, asset allocation, and the maximization of risk-adjusted returns. This opens up many new opportunities for investors and fund managers alike (Financial Stability Board., 2015).

Improving operational efficiency is crucial for finance companies seeking to streamline their operations, lower expenses, and boost productivity. Leveraging software solutions equipped with advanced data analytics features allows for the automation of repetitive tasks, efficient allocation of resources, and pinpointing operational bottlenecks, paving the way for ongoing enhancement efforts. In summary, "Finance Sector Requirements" refer to the specific needs and challenges within the finance industry that drive the demand for software products integrated with data analytics solutions to address critical business objectives such as risk management, customer insights, regulatory compliance, investment decision-making, and operational efficiency (Cavusgil and Knight, 2015).

The Finance Sector Requirements encompass the specific needs and challenges within the finance industry, driving the demand for software products integrated with data analytics solutions to address critical business objectives such as risk management, customer insights, regulatory compliance, investment decision-making, and operational efficiency. This includes the need for tailored software products to tackle risk management hurdles, integrate customer behavior analysis, adhere to regulatory requirements, revolutionize investment decisions, and improve operational efficiency within the finance industry.

Many critical considerations shape the design and development of software products in the finance sector. These include effectively managing risks, gaining valuable customer insights, adhering to regulatory requirements, facilitating sound investment decision-making, and enhancing operational efficiency. Here below is how these factors shape software development. Risk Management: Software needs to include features that actively monitor and minimize financial risks in order to effectively manage risks. Tools such as defect tracking and configuration management are crucial for guaranteeing the reliability and security of products, particularly in financial applications (Deephouse et al., 1995).

Customer Insights: Software products are crucial in empowering financial institutions by providing advanced data analytics capabilities. These capabilities enable institutions to gain deep insights into customer behaviour and preferences, ultimately facilitating the ability to understand and predict their needs. As a result, financial institutions can enhance their services through improved personalization and more effective delivery to meet the evolving demands of their customers (Johansson et al., 2001).

Regulatory Compliance: Integrating reporting features and audit trails into financial software products is crucial for ensuring compliance with financial regulations. These specific functionalities are essential for adhering to laws and guidelines (O'Neal & Carver, 2001).

Investment Decision-Making: Software tools are attentively crafted to deliver advanced analytics and simulation capabilities that support investment decision-making. These tools offer in-depth insights into market trends and the potential effects of various scenarios on investment portfolios, empowering users to make informed and strategic investment choices (Gemser & Leenders, 2001).

Operational Efficiency: The primary objective is to improve operational efficiency, which involves creating software to automate routine tasks, streamline workflows, and cut operational expenses. Success in software development relies on the collaboration of cross-functional teams and meticulous project planning to achieve positive results. (Deephouse et al., 1995).

In the finance sector, software products must meet various requirements to cater to the industry's specific needs. This includes implementing stringent risk management protocols to safeguard financial assets, gaining deep customer insights to provide personalized services, adhering to strict regulatory compliance to ensure legal and ethical operations, enabling informed investment decision-making through data analysis and predictive tools, and optimizing operational efficiency to streamline financial processes. These factors heavily influence the design and development of software products within the finance sector, ensuring that they align with industry standards and effectively address the unique challenges of financial institutions.

### **1.4 Software Development for Finance Industry**

The field of Software Development for the Finance Industry involves the intricate process of conceptualizing, designing, implementing, and maintaining software applications tailored to meet the unique requirements and challenges of the financial sector. This specialized domain requires a meticulous approach towards software engineering, crafting applications that align with the distinctive demands of financial institutions, including banks, investment firms, insurance entities, and emerging fintech enterprises. These requirements encompass multifaceted facets, such as risk management protocols, regulatory compliance mandates, customer relationship management strategies, and investment analysis frameworks.

Data analytics methodologies play a crucial role in software development within the finance industry. They allow for the systematic analysis of vast volumes of data and the extraction of actionable insights essential for informed decision-making, comprehensive risk assessment, and adept performance evaluation. Advanced data analytics techniques, including predictive modelling, machine learning algorithms, and natural language processing mechanisms, enable nuanced insights from intricate financial datasets, demonstrating the potential impact of this work.

Adopting agile development methodologies, such as Scrum and Kanban, is pivotal within this realm. These methodologies foster collaboration, adaptability, and iterative refinement throughout the software development lifecycle. Agile methods enable swift responses to evolving requirements, seamless integration of stakeholders' feedback, and delivery of high-quality software solutions within compressed timeframes, ensuring alignment with dynamic market demands.

Security and compliance are paramount in software development within the finance industry. To safeguard sensitive financial information and ensure adherence to regulatory stipulations such as GDPR, PCI-DSS, and SOX, robust security protocols, encryption mechanisms, stringent access controls, and comprehensive audit trails are required.

User experience (UX) design assumes utmost significance, emphasizing creating intuitive, user-centric software applications that effectively cater to the diverse needs and preferences of finance professionals and end-users. Adhering to UX design principles fosters seamless interactions with financial software applications, enhancing user satisfaction and bolstering productivity.

A commitment to continuous improvement and innovation constitutes the ethos of software development within the finance industry, necessitating a culture characterized by relentless pursuit of innovation, experimentation, and ongoing learning. Financial institutions must remain agile and adaptive while embracing emerging technologies to address evolving market dynamics and deliver enduring value to stakeholders within the finance ecosystem.

Software Development for the Finance Industry entails creating, customizing, and maintaining software applications tailored to address the unique needs and challenges

within the finance sector. The thesis, Utilizing Data Analytics to Enhance Software Product Development in the Finance Industry, focuses on developing software products that leverage data analytics techniques to enhance various aspects of financial operations and decision-making processes.

• Customization for Finance Sector Requirements

Developing software for the finance industry demands a comprehensive grasp of the sector's unique needs, including risk management, regulatory compliance, customer insights, and investment decision-making. Tailoring software solutions is crucial to effectively meet these requirements (Moghaddam et al., 2018).

• Integration of Data Analytics

Data analytics is essential in software development for the finance industry. It allows organizations to extract valuable insights from large volumes of financial data. By integrating data analytics capabilities into software products, financial institutions can make informed decisions based on data, minimize risks, and uncover potential areas for growth (Zhang & Luo, 2020).

• Agile Development Methodologies

Agile development methodologies, including popular frameworks like Scrum and Kanban, are widely utilized within the finance industry for software development. These methodologies are valued for their emphasis on flexibility, adaptability, and rapid iteration cycles, which are crucial in the fast-paced and dynamic environment of financial technology. Agile practices allow software developers to work closely with finance professionals, continuously iterate on software features based on feedback, and efficiently deliver high-quality products to meet the evolving needs of the finance industry (Ambler & Lines, 2012).

• Security and Compliance

Security and compliance are of utmost importance in software development for the finance industry due to the sensitive nature of financial data and regulatory requirements. Software developers must incorporate stringent security measures, including encryption, access controls, and audit trails, to safeguard financial information and adhere to GDPR, PCI-DSS, and SOX regulations. (Huang et al., 2019).

• User Experience (UX) Design

User experience design (UX) is critical in software development for the finance industry. It focuses on creating software products that are easy to use and intuitive and cater to the specific needs of finance professionals and end-users. By adhering to UX design principles such as simplicity, consistency, and accessibility, financial software applications can enhance user satisfaction and productivity (Hassenzahl, 2018).

• Continuous Improvement and Innovation

Developing software for the finance industry is an ongoing and iterative process that demands constant improvement and innovation to remain competitive and meet the market's changing needs. Financial institutions can swiftly innovate, adjust to industry shifts, and provide high-value software solutions by embracing a culture of innovation, experimentation, and continuous learning (Sutherland & Schwaber, 2017).

Software development for the finance industry requires creating customized solutions that cater to the sector's specific needs. These solutions should incorporate advanced data analytics capabilities, adhere to strict security and compliance standards, prioritize user experience, and embrace agile practices to drive continuous improvement and innovation. Software development for the finance industry entails creating, customizing, and maintaining software applications tailored to meet the unique needs and challenges within the finance sector. Key points include customization for finance sector

requirements, integration of data analytics, agile development methodologies, security and compliance, user experience (UX) design, and continuous improvement and innovation.

#### **1.5 Enhancement in Software Development Using Data Analytics**

Improving Software Development Through Data Analysis involves a comprehensive strategy to enhance software products by strategically integrating data analysis methods. By tapping into extensive data repositories, software developers can discover numerous opportunities to refine and optimize various aspects of software development, leading to tangible benefits.

Initially, data analysis empowers software developers to gain deep insights into user behaviour, preferences, and interaction patterns. By examining user-generated data such as clickstream data, usage logs, and feedback, developers can identify subtle trends and preferences, enabling them to customize software features and functionalities to meet user needs better. This user-centred approach supports creating software products that resonate more strongly with end-users, enhancing user satisfaction and engagement.

Moreover, data analysis is a potent tool for guiding software design decisions. By analyzing user interactions, system performance, and error logs, developers can pinpoint areas for improvement and optimization within the software architecture. This data-driven approach allows developers to refine software designs, streamline workflows, and remove bottlenecks, resulting in more robust, scalable, and efficient software products.

In addition to guiding design decisions, data analysis facilitates the identification of potential issues and vulnerabilities within software systems. By studying security logs, anomaly detection algorithms, and penetration testing results, developers can proactively identify and address security threats and vulnerabilities before they become critical. This proactive approach to security enhances the resilience and integrity of software products, protecting them against malicious attacks and data breaches. Data analysis enables software developers to optimize software performance by examining performance metrics and system logs. By identifying performance bottlenecks, resource constraints, and optimization opportunities, developers can fine-tune software algorithms, optimize database queries, and allocate resources more efficiently, resulting in more responsive, scalable, and reliable software products.

Data analysis supports continuous improvement and innovation in software development. By analyzing user feedback, market trends, and competitive benchmarks, developers can gain valuable insights into emerging needs and opportunities, allowing them to iterate on software features, explore new functionalities, and stay ahead of evolving market trends. This iterative approach to software development fosters a culture of innovation and adaptability, enabling organizations to deliver software products that remain relevant and competitive in dynamic market environments.

In summary, integrating data analysis into software development enables organizations to unlock a wide range of opportunities for enhancement and optimization throughout the software development process. By leveraging data-driven insights, developers can create more user-centred, robust, secure, and efficient software, delivering excellent value to end-users and stakeholders.

Integrating big data analytics in Agile software development improves development cycles. Tailoring processes to support big data analytics applications is crucial. Establishing a structured data analytics pipeline facilitates informed decisionmaking. Successful implementation requires management support, effective communication, team coordination, and a culture of continuous learning.

Systematic Integration within Development Phases: Incorporating big data analytics throughout the Agile software development lifecycle significantly improves development cycles. Applying data analytics to critical areas such as code repository analytics, defect tracking, testing, and project management streamlines processes and enhances efficiency (Biesialska, Franch, & Muntés-Mulero, 2020).

Developing Specific Models for Analytics Applications: Tailoring the software development processes to effectively support big data analytics applications is crucial due to their unique requirements and characteristics. By employing specialized models, organizations can address the specific needs of big data analytics, ultimately enhancing the accuracy and timeliness of the analytics outputs. This tailored approach can lead to more efficient and effective utilization of big data for decision-making and insights (Al-Jaroodi, Hollein, & Mohamed, 2017).

Data Analytics Pipeline for Decision Making: Establishing a well-defined and structured data analytics pipeline is crucial for facilitating informed decision-making in software development. This pipeline encompasses the processes of data acquisition, thorough preprocessing, transformation, and the application of advanced analytical techniques. By leveraging these techniques, teams can gain valuable insights that enable the prediction of critical development aspects, including but not limited to costs and timelines. Ultimately, this insight is pivotal in optimizing software development (Opiyo, 2015).

Management Commitment and Knowledge Development: To successfully implement big data strategies in software development, it is essential to have unwavering support from management, ensure effective communication, coordinate efforts across teams, and create a culture of continuous learning to establish robust data capabilities within the team (Tabesh, Mousavidin, & Hasani, 2019).

Integrating data analytics into software development requires a structured approach to ensure that data-driven insights effectively inform and optimize the development process. Data analysis supports ongoing improvement and creativity in software development processes. Using data-driven insights, developers gain a deep understanding of user preferences, behaviours, and pain points from sources like surveys and application usage data. This data acts as a guide, helping developers identify areas for improvement and innovation in software features and functions. Furthermore, data analysis enables organizations to track real-time software performance, examining metrics such as response times and error rates to identify bottlenecks and optimization opportunities. At the same time, data analysis supports market research and competitive analysis, helping developers keep up with industry trends and customer demands and allowing for proactive innovation and differentiation of software products.

In addition, predictive analysis methods allow organisations to foresee future trends and customer needs, enabling them to innovate and adjust software offerings accordingly. In support of these efforts, agile development methodologies use data analysis to guide iterative improvements throughout the development process, ensuring that software products evolve in line with user expectations and market dynamics. Organizations can utilize data analysis to promote a culture of ongoing improvement and innovation, leading to software excellence and a sustained competitive advantage in the constantly changing software development environment (How to build an MVP that users will love | Cyces. https://cyces.co/blog/how-to-build-an-mvp-that-users-will-love).

## **1.6 Challenges in Finance Sector Software Solutions**

Software solutions designed for the finance sector encounter numerous challenges due to the industry's distinct characteristics and needs. These challenges may involve regulatory compliance, security considerations, data management, scalability, and user experience. Here's a detailed overview of some of the main challenges.: 1. Regulatory Compliance: The finance industry must comply with strict regulations to protect consumers, uphold market integrity, and prevent financial crimes. Software solutions must meet complex regulatory requirements like GDPR, PCI-DSS, SOX, and anti-money laundering (AML) regulations, requiring robust compliance mechanisms and continuous monitoring for adherence.

2. Security Concerns: Financial institutions manage large volumes of sensitive financial and personal data, making them attractive targets for cyberattacks and data breaches. Software solutions must incorporate strong security measures, such as encryption, access controls, and intrusion detection systems, to safeguard against unauthorized access, data theft, and other security risks.

3. Data Management: The financial sector continually handles and analyzes enormous amounts of data collected from diverse channels such as transactions, market data, customer engagements, and regulatory filings. Effectively managing and deriving insights from this data presents considerable hurdles, necessitating scalable data storage options, sophisticated analytical tools, and seamless integration with a wide array of data origins.

4. Scalability and Performance: Financial software solutions must be able to process a high volume of transactions efficiently, cater to the needs of multiple users simultaneously, and provide real-time performance to meet the rigorous demands of the finance industry. Achieving scalability and optimal performance necessitates meticulous architectural planning, fine-tuning of database queries, and the effective utilization of cloud computing technologies.

5. Legacy Systems Integration: Many financial institutions are still using outdated legacy systems that were developed several decades ago. These legacy systems may not be able to integrate with modern technologies or newer software solutions. As a result, integrating

new software with existing legacy systems presents challenges such as data migration, interoperability, and ensuring system reliability.

6. User Experience (UX): In financial software solutions, ensuring a smooth and intuitive user experience is paramount. Finance professionals rely on seamless workflows and user-friendly interfaces to handle complex financial tasks efficiently. However, achieving this while complying with regulatory requirements and security standards poses a considerable challenge.

7. Change Management and Training: Implementing new software solutions in the finance sector necessitates meticulous change management processes to guarantee users' seamless adoption and minimize disruption to business operations. Comprehensive training programs to instruct users on the new software's functionalities and best practices are imperative for successful implementation.

8. Vendor Risk Management: Financial institutions often depend on external vendors for various software solutions, including outsourcing development, hosting, and maintenance services. It is vital to effectively manage these vendor relationships and thoroughly assess potential risks, such as security vulnerabilities and compliance issues. This is essential to ensure the reliability and security of financial software solutions.

In brief, customized software solutions for the finance industry encounter numerous obstacles concerning regulatory adherence, safeguarding data, managing scalability, enhancing user experience, integrating with legacy systems, managing change, and handling vendor risks. Overcoming these hurdles necessitates a comprehensive strategy combining technological advancement, regulatory proficiency, and productive partnerships among financial institutions, software providers, and regulatory bodies.

• Strategies to Mitigate Security Risks

Implementing strong encryption techniques and stringent access controls can help reduce the risk of unauthorized access and data breaches. These measures ensure that only authorized personnel can access sensitive information (Pandey & Snekkenes, 2014).

Regularly conducting security audits and keeping software solutions updated with the latest security patches are crucial for defending against emerging threats. These practices aid in identifying and addressing vulnerabilities before they can be exploited (Axelrod, 2013).

Educating employees about cybersecurity best practices and potential cyber threats is vital. Awareness programs can significantly lower the risk of security breaches resulting from human error (Mohtadi & Agiwal, 2012).

Leveraging advanced technologies such as artificial intelligence (AI) and machine learning can assist in anticipating and preventing potential cyberattacks. These technologies can analyze patterns to identify anomalies that may indicate a security threat (Haruna, Aremu, & Modupe, 2022).

By addressing these security concerns through comprehensive risk management strategies, financial institutions can safely adopt and utilize software solutions, thereby enhancing their operational efficiency and service delivery while safeguarding their data and systems.

Outsourcing software development and hosting services to third-party vendors in the finance sector introduces risks and challenges that must be carefully managed. Here are the key risks and challenges identified:

Communication Challenges: Language barriers, time zone variances, and cultural differences can result in misunderstandings regarding project requirements and expectations, significantly impacting project outcomes (Galli, 2018).

Lack of Technical Proficiency: Outsourced teams may require additional technical expertise or a better understanding of the specific technologies used by the financial institution, resulting in inadequate solutions that fail to meet the necessary standards or exploit vulnerabilities (Wahab & San, 2018).

Cybersecurity Vulnerabilities: Outsourcing can expose financial institutions to heightened cybersecurity risks, including potential data breaches or non-compliance with data protection regulations, which are crucial in the finance sector due to the sensitive nature of the handled data (Ramarapu et al., 1997).

Reliance on Vendors: Depending on third-party vendors increases the risk of vendor lock-in, where the financial institution becomes reliant on the vendor's technologies and services. This can lead to challenges in changing service providers in the future and may restrict the institution's flexibility in addressing new market challenges.

Contractual and Compliance Challenges: Ensuring adherence to all contractual stipulations can be difficult, mainly when dealing with vendors across different legal jurisdictions. Compliance with international standards and regulations becomes more intricate and requires thorough management to avoid legal consequences (Gewald et al., 2006).

The challenges of outsourcing in the financial sector include communication issues caused by language barriers, time zone differences, and cultural disparities, which can lead to misunderstandings and impact project outcomes. Additionally, a lack of technical expertise in outsourced teams may result in subpar solutions that do not meet the required standards. Outsourcing exposes financial institutions to increased cybersecurity risks, including data breaches and compliance issues. Vendor dependence and contractual/compliance issues further complicate the outsourcing process, potentially limiting the institution's flexibility and leading to legal repercussions.

#### **1.7 Research Problem**

Despite technology advancements and changing customer behavior, research in the operational implementation of feature-based road mapping in software product management is a gap. While various models and tools exist for new software product development, more research is needed to adopt them as a framework effectively. The evolving digital landscape and diverse customers present additional challenges for product managers. Although companies have adopted off-the-shelf tools, a more comprehensive understanding of necessary structures and functions must be needed for successful product development. The absence of research inhibits the ability of next-generation product managers to navigate software product launch and development effectively. Therefore, research is needed to investigate feature-based road mapping, explore necessary structures and functions, and develop a comprehensive framework for next-generation product managers. Such research will empower product managers with the tools and strategies for successful product launches and development initiatives.

#### **1.8 Purpose of Research**

The finance industry relies heavily on data to drive strategic initiatives and make informed decisions. Financial institutions collect and analyze vast amounts of data daily, including customer transactions, market trends, risk indicators, and operational metrics. This data is a valuable resource that can provide crucial insights.

Financial institutions must focus on developing personalized, efficient, and customer-centric software solutions to stay competitive. By integrating data analytics into their software development processes, they can leverage data to enhance their offerings and make informed decisions critical to their success. Data analytics enables financial institutions to gain insights into customer behaviour, market trends, and risk indicators,

which can be used to develop tailored products and services, making them more efficient and cost-effective. Furthermore, data analytics can help institutions reduce their risk exposure by identifying potential risks and taking proactive measures to mitigate them.

Data analytics is pivotal in software product development within the finance industry. Financial institutions integrating data analytics into their processes can develop personalized, efficient, and customer-centric software solutions. This integration facilitates data-driven decision-making, which is crucial for success. It is also a potent risk mitigation tool, enabling institutions to stay ahead of the curve and protect against potential risks.

Many financial institutions rely on legacy systems that may need to be more compatible with modern software solutions. Exploring legacy systems integration and modernization challenges can help identify strategies for seamlessly integrating new software solutions with existing infrastructure while ensuring data integrity and system reliability. Data sources may include case studies of successful integration projects, technical analyses of legacy systems, and migration strategies for modernizing finance sector software.

### **1.9 Significance of the Study**

In this dissertation, we will thoroughly examine the impact of research findings on software product development within the finance industry. We will delve into the crucial insights from data analysis and discuss how they can enhance decision-making processes, user experiences, and marketing strategies in the finance sector. Additionally, we will explore the challenges and opportunities associated with integrating data analytics into software product development, including organizational barriers, technical complexities, and regulatory constraints. We will also highlight best practices and success factors that enable financial institutions to leverage data analytics for competitive advantage and innovation. Furthermore, we will analyze the implications of the conceptual framework developed in this study for guiding future development initiatives and informing strategic decision-making in the finance sector. Ultimately, the discussion section will provide valuable recommendations for stakeholders looking to harness the potential of data analytics for driving innovation and growth in the finance sector.

Compliance with regulatory requirements and effective risk management are crucial for financial institutions to maintain trust and integrity in the market. Understanding the challenges associated with regulatory compliance, such as GDPR, PCI-DSS, and AML regulations, can inform the development of software solutions that facilitate adherence to these standards while minimizing regulatory risks. Data sources may include regulatory guidelines, compliance reports, and legal analyses of regulatory frameworks in the finance industry.

Data breaches and cybersecurity threats pose significant risks to financial institutions and their customers. Exploring security and data protection challenges can help identify software solution vulnerabilities and implement robust security measures to mitigate risks. Data sources for this aspect could include cybersecurity incident reports, breach analyses, and studies on best practices for securing financial data and systems.

User experience (UX) plays a crucial role in the finance sector's adoption and effectiveness of software solutions. Understanding challenges related to UX design, usability, and user acceptance can inform the development of intuitive and user-friendly software interfaces that enhance productivity and satisfaction among finance professionals. Data sources may include usability studies, user feedback surveys, and design principles tailored to the finance industry.

#### **1.10 Research Questions**

Despite technological advancements and shifts in customer behaviour, more research is needed on the operational implementation of feature-based road mapping in software product management. While various models and tools are available for new software product development, more research is necessary to integrate them into a framework effectively. The constantly changing digital landscape and diverse customer base pose additional challenges for product managers. Although many companies have adopted off-the-shelf tools, a deeper understanding of the required structures and functions is essential for successful product development. The lack of research hinders the ability of next-generation product managers to navigate software product launch and development effectively. Therefore, research is needed to explore feature-based road mapping, delve into necessary structures and functions, and create a comprehensive framework for next-generation product managers. This research will provide product managers with the tools and strategies for successful product launches and development initiatives.

This study is intended to address the research inquiries below:

1. How does the integration of data analytics influence the design process of software products in the finance industry, and what are the key factors shaping this impact?

2. What role does data analytics play in influencing user adoption rates of software products in the finance industry, and what are the mechanisms through which this impact is manifested?

3. How does incorporating data analytics into go-to-market strategies affect the successful launch and adoption of software products in the finance industry, and what are the critical factors driving this impact?

4. What factors and mechanisms influence software development in finance when integrating data analytics, and how can they be organized into a guiding framework for future initiatives?

# CHAPTER II: REVIEW OF LITERATURE

#### **2.1 Introduction**

The purpose of this literature review is to investigate how data analytics can improve the development of software products in the finance industry. As big data plays an increasingly important role in strategic decision-making, the review aims to explore how data analytics can drive innovation, optimize performance, and meet the evolving demands of customers in the finance sector. By examining existing research, the review seeks to create a comprehensive framework that explains how data analytics can be used in financial software development, highlighting its potential to redefine competitive landscapes and foster sustainable growth.

The review covers a wide range of data analytics techniques, including descriptive, predictive, and prescriptive analytics, and how they can be applied at various stages of software product development, from ideation and design to deployment and continuous improvement. Specifically, it examines how these techniques can be integrated to understand customer needs, enhance product features, improve quality assurance processes, and facilitate agile and DevOps practices in the finance industry. Additionally, the review looks at the analytical tools and technologies that are leading this integration, including AI and machine learning, and their impact on product lifecycle management (PLM), customer relationship management (CRM), and digital marketing strategies. By covering these topics, the review provides a focused yet comprehensive examination of data analytics in financial software product development.

Data analytics has become a crucial tool for navigating the rapidly changing regulatory environments, intense competitive pressures, and the need for data security and privacy in the finance industry. By leveraging data analytics, firms can not only address these challenges but also identify new opportunities for innovation and value creation. The finance sector relies on accurate, timely, and actionable insights, making the strategic application of data analytics in software development paramount. This integration promises to enhance decision-making capabilities, improve customer experiences, and increase operational efficiencies. Furthermore, with the increasing volumes of data generated by digital financial transactions and interactions, leveraging data analytics becomes essential for firms to remain relevant and excel in the digital age. The review, therefore, highlights the importance of data analytics as a strategic imperative for the finance industry's evolution and sustainability, rather than just a technological advancement.

#### **2.2 Importance of Data Analytics in the Finance Industry**

According to recent studies, data analytics is revolutionizing the finance industry by improving efficiency, effectiveness, and performance across various areas, including audits, marketing, risk management, and financial reporting. This advancement has also provided opportunities for new business models. However, it also brings about potential risks such as bias and cyber security concerns.

Big Data analytics can improve the efficiency and effectiveness of financial statement audits by utilizing advanced data processing techniques and incorporating insights from other domains. Cao et al. (2015) discusses how Big Data analytics can transform financial statement audits. By using Big Data analytics, auditors can improve the efficiency and effectiveness of their work. The article draws on examples from other fields to show how Big Data analytics techniques can be adapted for use in audits. Additionally, the article outlines the unique characteristics of Big Data analytics and discusses how they can be applied in practical audit scenarios. Ultimately, the article advocates for the

integration of Big Data analytics in financial statement audits as a way to modernize the process and improve audit outcomes and decision-making.

Big data analytics improves commercial banks' marketing and risk management performance, enhancing supply chain finance and marketing efficiency. Hung et al., (2020) examines how a commercial bank in Asia uses big data analytics to optimize supply chain finance and enhance marketing efficiency. The study showcases the significant impact of big data analytics on improving marketing strategies and managing risks. It provides valuable insights for B2B firms looking to leverage big data analytics to drive profitability and improve customer solutions. The study also highlights the transformative role of big data analytics in commercial banking.

Big Data Analytics is transforming the financial services sector, offering valuable insights, bolstering risk management, elevating customer experiences, and fostering innovation. Despite challenges, organizations that make investments in the appropriate technology, skilled personnel, and data management practices stand to benefit from this data-driven revolution. The future of financial services revolves around data as the linchpin of decision-making, promising a more efficient, secure, and customer-focused industry (Jothi Venkatachalam, 2023).

Lastly Data analytics is transforming financial reporting and auditing, but its diffusion faces challenges due to regulatory interactions, independence concerns, and competitive pressures. Austin et al. (2021) examines how stakeholders impact the adoption of data analytics in financial reporting and auditing. Analysis revealed collaborative efforts between managers and auditors but also challenges related to regulation, independence, fees, and competition. These findings offer valuable insights into the interactions that shape data analytics diffusion, providing useful information for accounting practitioners and researchers.

Data analytics is critical in the financial sector because it empowers better decisionmaking and streamlines operational processes. It enhances forecasting and strategic planning by expanding the available information, allowing financial institutions to adapt to market shifts and plan more efficiently. These enhanced forecasting and strategic decision-making capabilities are vital for staying competitive in a dynamic market. (Ren, 2022); (Palaniammal & Thangamani, 2019).

Data analytics enhances operational efficiency by automating data analysis and financial reporting processes. This automation significantly decreases the need for manual intervention, accelerating decision-making processes and minimizing errors in operational activities. Ultimately, this leads to quicker decision-making and enhances budgeting and investment management practices, directly impacting organizations' financial performance and cost-effectiveness (Ghasemaghaei et al., 2018).

Moreover, big data analytics helps with risk management by using a more comprehensive range of data, including real-time information, to improve the accuracy of risk assessment and make it easier to follow strict financial rules with better reporting. This flexibility is essential for quickly adapting to regulation changes, making analytics an important asset beyond just an essential tool in the finance sector. This mix of big data, advanced analytics, and financial know-how makes operations more efficient and encourages innovation by enabling more complex and predictive analyses.

In finance, using data analytics to improve software development involves implementing several practical strategies and best practices. These include integrating advanced analytics into different stages of the software development process, cultivating a culture that encourages data-driven decision-making, and using visual analytics to handle complex financial data. Let us take a closer look at these strategies.

Implementing data analytics throughout the software development lifecycle can significantly enhance the process and the products. For instance, predictive analytics can predict future issues or requirements, allowing for proactive adjustments. Agile development teams can incorporate analytics to improve performance and swiftly adapt to changes. Structured approaches such as CRISP-DM ensure the correct data is collected and analyzed to inform development decisions (Suji Priya J et al., 2023).

Promoting a culture that prioritizes data-driven decision-making is essential. This involves educating and training team members on the benefits and methods of data analytics. Leaders should advocate for using data analytics to guide strategic decisions and influence everyday choices in the software development process. Effective communication of data insights is crucial to ensure that all team members comprehend and can act on the information provided, fostering a collaborative and shared responsibility within the team (Dominic et al., 2012).

Visual analytics is particularly advantageous in handling the complexity of financial data. Advanced visualization techniques enable developers and financial analysts to explore data more intuitively, identify trends, and detect anomalies more efficiently. This approach promotes a better understanding of financial datasets and facilitates more informed decision-making throughout the software development process, paving the way for success and innovation (Sungahn Ko et al., 2016).

The following strategies and best practices underscore the immense potential of data analytics in revolutionizing software development processes within the finance industry. Through the effective utilization of data, financial institutions can elevate their software solutions, resulting in heightened performance, enriched customer experiences, and the creation of more innovative products.

# 2.3 Unique Requirements and Regulations in the Finance Sector

Research suggests that the implementation of regulatory frameworks can have both advantageous and disadvantageous impacts on the utilization of data analytics in the creation of financial software. While incentivizing and enabling private monitoring can enhance effectiveness and innovation, such frameworks may also result in elevated compliance expenses and necessitate the incorporation of a responsibility-by-design approach to ensure the protection of individual rights.

Promoting private monitoring and restrictions on banks' activities positively impact productivity, while capital requirements and official supervisory power show no significant impact over the study period. Delis et al. (2011) analyzes the impact of different regulations and incentives on banks' productivity across 22 countries from 1999 to 2009. The study finds that regulations and incentives promoting private monitoring have a positive impact on productivity. Restrictions on banks' activities also have a positive effect. However, regulations related to Basel II capital requirements and official supervisory power do not generally have a significant impact on productivity, except during the financial crisis of 2007.

The finance sector faces specific challenges related to data management and security, as highlighted by various studies. Huaman (2022) emphasizes the need for robust cyber security controls to manage business-critical data, focusing on leadership, risk management, protection control, event detection, and risk management. Kafi (2023) stresses the importance of technical defenses, user awareness, incident response plans, and regulatory compliance to secure accounting data. Akhtar (2021) discusses the challenges that businesses in the financial services industry face, proposing security technologies and strategies for data protection. Arner (2019) examines the changing nature of identity in finance, advocating for the development of digital identity infrastructure and utilities to balance efficiency and cyber security. These studies collectively underscore the critical

role of cybersecurity measures, compliance with regulations, and the need for digital identity infrastructure in the finance sector.

The necessity for financial institutions to continually adapt their regulatory and cyber security frameworks to remain resilient in an ever-evolving landscape. By addressing these challenges effectively, banks and financial services firms can not only enhance their productivity but also build trust and confidence among stakeholders in an increasingly digitized financial ecosystem.

Specific regulatory frameworks such as GDPR, PCI-DSS, and AML heavily impact the finance sector. These regulations significantly influence software development processes within the industry, as they introduce a wide range of compliance requirements that affect various aspects of software engineering and data handling. Here's how these regulations affect the software development lifecycle:

• GDPR (General Data Protection Regulation)

The General Data Protection Regulation (GDPR) imposes strict data privacy and security guidelines. These guidelines significantly impact the collection, storage, processing, and sharing of personal data in software development. The concept of privacy by design emphasizes the integration of privacy considerations at every stage of the development process. Organizations must ensure that their software is equipped to handle consent management, data protection impact assessments, and regular privacy audits. Achieving compliance involves changing both new and existing systems, which can lead to increased complexity and costs (Li, Yu, & He, 2019).

• PCI-DSS (Payment Card Industry Data Security Standard)

PCI-DSS mandates the secure handling of cardholder data to reduce credit card fraud. Software systems that process, store, or transmit payment card information must incorporate robust encryption, access control measures, and vulnerability management protocols. Compliance affects the software architecture and requires regular security testing and maintenance to ensure systems remain secure against evolving threats.

# • AML (Anti-Money Laundering) Regulations

AML (Anti-Money Laundering) regulations mandate that financial institutions closely observe customers' financial transactions to detect any indications of money laundering and other illicit activities. This requires the creation of advanced monitoring systems capable of analyzing large transaction volumes in real-time. Software designed for the finance industry must incorporate features to flag suspicious activity, perform thorough customer due diligence, and retain records for a specified duration (Ofoeda, Agbloyor, & Abor, 2022).

Integrating regulatory requirements into software development processes improves security and compliance but also brings challenges such as increased complexity, higher costs, and longer development times. Financial institutions need to balance compliance with staying agile to meet market demands. This requires a well-planned approach to software development, including regular updates, compliance checks, and strategic planning to address regulatory impacts effectively.

The ever-changing regulations and compliance standards in the finance industry significantly impact the flexibility and adjustability of software development procedures. Below are few relevant previous studies on regulation and compliance.

Increased Complexity and Planning Requirements: Software systems require continual adjustments due to evolving regulations, including changes in compliance laws. Crucial to this process are software teams, which demonstrate high adaptability and proactively anticipate regulation changes to ensure Compliance without significant disruptions. Introducing frameworks to forecast regulatory evolution can help manage this complexity by enabling software developers to prepare for anticipated regulatory landscape changes proactively (Maxwell, Antón, & Swire, 2012). Need for Enhanced Collaboration Tools: The need for improved collaboration tools and practices is also fueled by the demand for quick adaptation. When integrated with cloud computing, agile methodologies offer the essential structure and foundation to accommodate the flexibility required to address regulatory changes promptly. Cloud platforms enable swift scaling and adaptable configuration of systems to meet new regulations, thereby boosting organizational agility (Patel, Bhattacharjee, & Jagli, 2023).

Regulatory Compliance as a Continuous Process: Regulatory Compliance must be incorporated throughout the development process rather than just being a final check before release. By integrating Compliance at every stage, from planning to deployment, agility and speed in software delivery can be maintained. (Islam, Mouratidis, & Jürjens, 2011).

Regulatory changes may challenge agility in the finance sector, but they also stimulate innovations in software development processes. Organizations can ensure Compliance with regulations and gain a competitive advantage by embracing advanced technologies and methodologies that facilitate rapid adaptation.

#### **2.4 Opportunities for Innovation through Data Analytics**

These studies suggest that data analytics and big data can uncover new opportunities for product innovation in the finance sector by providing insights into market needs, enhancing dynamic capabilities, identifying niches, improving financial performance, facilitating collaboration among stakeholders, and leveraging data dimensions to foster innovation success.

Product advantage, market potential, meeting customer needs, predevelopment task proficiencies, and dedicated resources significantly impact new product performance. Henard and Szymanski (2001) propose a meta-analysis of the new product performance literature to identify key drivers of new product success. They find that among the 24 predictors investigated, factors such as product advantage, market potential, meeting customer needs, predevelopment task proficiencies, and dedicated resources have the most significant impact on new product performance. Moreover, they highlight variations in predictor-performance relationships based on measurement and contextual factors, such as the type of measures used and market characteristics. The authors discuss the implications of these findings and suggest directions for future research in the field of new product development.

Next Acito and Khatri (2014) introduce business analytics as a transformative force in extracting value from data. They present a structural framework for aligning strategy, behaviours, and performance management with analytic tasks and capabilities. Additionally, they highlight three special articles focusing on the application of business analytics in healthcare, accounting, and supply chain management.

Johnson et al. (2017) delve into the transformative influence of big data on the new product development (NPD) process, highlighting organizations' investments in big data capabilities to harness analytics for innovation success. They address the gap in understanding how firms can effectively leverage big data in dynamic markets by operationalizing and analyzing the 3Vs—volume, variety, and velocity—in an NPD model. Through a survey of 261 managers reporting on their business unit's NPD processes and big data usage, the study identifies the antecedents of multidimensional big data usage. Empirical findings reveal that an exploration orientation positively impacts all three dimensions of big data usage, whereas an exploitation orientation shows no effect. Additionally, the study uncovers differential interactions between customer turbulence and big data usage dimensions, accentuating the relationship between big data velocity and new product revenue (NPR) while attenuating the relationship between big data volume and NPR.

35

Data analysis is a vital tool for recognizing inefficiencies in organizational processes and creating creative solutions to improve operational efficiency. The below discussion is about how it helps and the strategies that can be implemented:

• Identifying Inefficiencies

Process Analysis: Data analytics helps us analyze operational processes by tracking and evaluating each step. This allows us to identify bottlenecks and inefficiencies. For example, using Data Envelopment Analysis (DEA) helps organizations measure efficiency at different stages and find specific areas for improvement (Kao & Hwang, 2008).

Real-Time Monitoring: By utilizing real-time data monitoring, organizations consistently observe performance metrics and promptly recognize any deviations from the expected standards that may indicate inefficiencies. This proactive method enables them to tackle issues before they become more serious (Shankararaman & Gottipati, 2015).

Predictive Analytics: By leveraging predictive analytics, organizations can anticipate and address potential inefficiencies by analyzing historical data and current trends. This proactive approach enables them to prevent future challenges and optimize operations (Sivarajah et al., 2017).

• Innovative Solutions to Enhance Operational Efficiency

Automation and AI: Incorporating automation and artificial intelligence (AI) into operations can drastically improve efficiency by reducing the need for manual intervention and minimizing errors. AI can automate repetitive tasks, swiftly analyze vast datasets, and offer valuable insights to support decision-making processes (Zeebaree et al., 2021).

Parallel Processing and High-Performance Computing: Utilizing advanced highperformance computing and parallel processing algorithms can significantly improve the speed and effectiveness of data analysis. This allows for quicker processing of vast data, leading to more timely and valuable insights (Ahmad et al., 2018). Process Mining: Process mining techniques allow organizations to create visual representations of their processes, pinpoint areas of inefficiency, and restructure workflows to enhance overall performance. This method provides valuable insights into how processes perform compared to the ideal state (Zerbino et al., 2019).

Data-Driven Decision-Making: Incorporating analytics into business operations guarantees that choices are informed by data-driven perspectives rather than gut feelings. This results in enhanced precision and efficacy in decision-making, ultimately boosting operational productivity (Shankararaman & Gottipati, 2015).

Improving Collaboration: Enhanced data analytics tools have the potential to enhance collaboration between departments by offering a consolidated view of data. This guarantees all stakeholders agree and can collaborate more efficiently to tackle inefficiencies (Grimaldi et al., 2019).

Harnessing the power of data analytics to examine operational processes empowers organizations to pinpoint bottlenecks and inefficiencies. Real-time monitoring enables swift identification of deviations from expected standards, while predictive analytics proactively addresses potential inefficiencies. Organizations can significantly elevate their efficiency by incorporating automation, AI, and advanced computing techniques. Leveraging process mining techniques and data-driven decision-making ensures wellinformed and impactful decision-making, propelling operational productivity. Ultimately, enhanced data analytics tools have the potential to foster improved collaboration between departments by providing a consolidated, comprehensive view of data.

#### **2.5 The Role of Data Analytics in Software Product Development**

Data analytics transforms software product development by providing crucial insights that inform decision-making throughout the development lifecycle. It encompasses collecting, analyzing, and interpreting vast amounts of data to enhance design,

functionality, performance, and user experience. In the initial stages, data analytics is instrumental in understanding user needs and market demands through analyzing user behaviour, feedback, and market trends, ensuring that the software addresses the correct problems and meets user expectations. Data from previous projects and user studies is utilized during design and prototyping to create more intuitive and effective user interfaces and experiences. In the development phase, data analytics optimizes coding practices, detects anomalies, and predicts potential issues, enhancing code quality and reducing bugs. Data analytics identifies defect patterns during testing and quality assurance and prioritizes testing efforts, ensuring robustness and reliability.

Post-deployment data analytics continues to be indispensable in monitoring software performance in real-time. It identifies bottlenecks and suggests improvements, maintaining high performance and user satisfaction. Continuous analysis of user feedback enables iterative improvements and adding features that users want. It also plays a crucial role in identifying security vulnerabilities and ensuring regulatory compliance. Predictive analytics forecasts future trends and user needs, aiding in strategic planning and developing relevant features. Furthermore, it enables the creation of personalized user experiences, leading to software that adapts to individual needs and enhances engagement. Overall, data analytics drives efficiency, innovation, and quality in software product development creating products that align with user needs, perform optimally, and provide more excellent value to stakeholders.

Data analysis is crucial for developing customized and user-focused software products. It allows developers to gain a deeper understanding of user actions, preferences, and requirements, creating more engaging and effective software products. Let us discuss how data analysis contributes to software development: 1. Personalization and Recommendations: User-centric software products rely on data analysis for personalized recommendations and experiences. The software can offer tailored suggestions by analyzing user data, significantly enhancing user satisfaction and engagement. Personalization and recommendations are vital for user-centric approaches, and data analysis is essential for improving customer support through personalized services (Buvaneswari & Bose, 2016).

2. Enhancing CRM Processes: Integrating data analysis with Customer Relationship Management (CRM) systems is crucial for enabling customer-centric sales activities. Companies can identify the Next Best Offer (NBO) for customers by developing data mining models, showcasing the iterative refinement of prediction models through collaboration between data scientists and business representatives (Goncarovs & Grabis, 2017).

3. Revolutionizing Management with Big Data: Big data enables executives to manage their companies more precisely. Extensive data analysis allows companies to make better predictions, make smarter decisions, and target more effective interventions. This capability is essential for developing software products that can adapt to and predict user needs in real-time (McAfee & Brynjolfsson, 2012).

4. Logistics and Supply Chain Management: Big data business analytics can be applied to software development, leading to more efficient and user-centred products. By analyzing big data, software developers can better understand market trends, customer buying patterns, and maintenance cycles, leading to more targeted and effective software solutions (Wang et al., 2016).

5. Software Development Analytics: Software development analytics can provide actionable insights for tasks related to software development, systems, and users. This approach helps bridge the gap between process-centric management and the complexities of software development, ensuring the creation of more user-centric software products (Zhang et al., 2013).

Data analysis is critical for developing personalized and user-focused software products. It provides insights into user behaviour, enabling personalized experiences, improving customer relationship management, and facilitating better decision-making based on real-time data. These capabilities ensure that software products are tailored to each user's unique needs and remain adaptable and responsive to changing user preferences and behaviors.

## 2.6 Significance of Data Analytics in Finance Software Development

Data analytics is crucial in the early phases of developing financial software products. It allows user participation, influences design based on user feedback, and identifies and resolves conflicts early on. This helps decision-making through predictive analytics for supply chain and organizational performance and facilitates marketing transformation through consumer analytics. The influence of data analytics on financial software product development is significant.

Involving Users and Resolving Conflicts: Data analytics enables substantial user involvement in the development process. By analyzing user data and feedback, developers can make informed decisions that lead to product features that better meet user needs. This involvement also helps identify potential conflicts early on and find resolutions, ensuring smoother progression through the development stages (Robey and Farrow, 1982).

Predictive Analytics for Organizational Performance: Big data and predictive analytics (BDPA) are recognized for enhancing supply chain and organizational performance. Integrating BDPA early in the development process allows financial software products to be designed to support business objectives better, leading to improved efficiency and performance (Gunasekaran et al., 2017).

Consumer Analytics for Marketing Transformation: Big data consumer analytics revolutionizes marketing strategies integrated into financial software products. By understanding consumer behaviours and preferences through data analysis, financial software products can be developed with features that more effectively engage users and meet their needs (Erevelles et al., 2016).

Software Development Data Analytics: Data analytics tools and platforms, such as the StackMine project, provide actionable insights for software development tasks. These insights can help make informed decisions during financial software development's planning, implementation, and maintenance phases, enhancing both the process and the product (Zhang et al., 2013).

In conclusion, data analytics significantly influences the initial stages of financial software product development by improving user involvement, enhancing predictive analytics for organizational performance, transforming marketing through consumer insights, and providing actionable insights for software development. Collectively, these influences contribute to developing financial software products more aligned with user needs and business goals. Data analytics significantly improves user experience and satisfaction in financial software applications by enhancing personalization, efficiency, and security. Here are several ways data analytics achieves these improvements:

Data analysis empowers financial institutions to offer personalized experiences by examining user behaviour and preferences. This assists in customizing services and products to meet individual needs, ultimately enhancing user satisfaction. For example, advanced analysis can segment customers and provide tailored financial advice, investment suggestions, and focused promotions (Shakya & Smys, 2021).

The integration of data analysis into financial software is a game-changer for operational efficiency. By automating regular tasks and streamlining processes, it not only lightens the load on human agents but also accelerates service delivery. This practical benefit is exemplified in the ability to optimize transaction processing and improve the user interface for a smoother and faster experience (Wu et al., 2022).

Real-time data analysis enables the continuous monitoring and assessment of application performance, identifying and resolving issues before they impact users. This proactive approach ensures financial applications' high availability and reliability (Lychev & Rozhnov, 2017).

Data analysis is a powerful tool in fortifying the security of financial software. By scrutinizing patterns and anomalies in transaction data, it can detect potential fraud in realtime, thereby safeguarding users from financial loss. This robust security measure strengthens user trust in the application (Munusamy et al., 2023).

Data analysis allows for the gathering and examining user feedback, which can be utilized to enhance the software continually. Understanding user satisfaction levels and pain points through analysis aids developers in prioritizing features and updates that will most benefit the users (Anderst-Kotsis & Ratzenböck, 2018).

Data analytics in financial institutions enables personalized experiences, tailors services to individual needs, and increases user satisfaction. It also improves operational efficiency, enhances security by detecting and preventing fraudulent activities, and allows for continuous improvements based on user feedback.

Incorporating data analytics into the development lifecycle of financial software offers numerous advantages that improve both the development process and the final product. Firstly, data analytics allows for more informed decision-making throughout the development lifecycle. By utilizing predictive analytics and historical data, developers can anticipate potential issues and make proactive adjustments, resulting in more reliable and efficient software solutions. This predictive capability helps reduce development time and costs by identifying and mitigating risks early (Suji Priya et al., 2023).

Furthermore, data analytics enhances the ability to customize financial software to meet user needs better. Analyzing user behaviour and preferences enables developers to design features and interfaces that enhance user experience and satisfaction. Personalized financial solutions increase user engagement and loyalty, providing a competitive edge in the market (Shakya & Smys, 2021); additionally, integrating analytics aids in optimizing the performance and scalability of financial applications. Developers can quickly identify and address performance bottlenecks by continuously monitoring application performance through real-time analytics, ensuring the software remains responsive and efficient under varying loads (Lychev & Rozhnov, 2017).

Security is another critical area where data analytics plays a vital role. Incorporating analytics helps detect and prevent fraud by analyzing transaction patterns and identifying anomalies in real time, thereby protecting the financial institution and its customers from potential fraud risks (Munusamy et al., 2023). Finally, data-driven insights facilitate compliance with regulatory requirements by providing detailed and accurate reporting capabilities, ensuring that the software adheres to industry standards and legal obligations (Islam et al., 2011).

Overall, integrating data analytics into the development lifecycle enhances the efficiency and effectiveness of financial software and ensures its security, compliance, and user satisfaction.

#### 2.7 Data Analytics and User Adoption in Software Products

Understanding how people use software is really important for improving it and getting more people to use it. By looking at the information about how people are using the software, the people who make the software can learn things that help them make it work better and better for the people using it. This makes it more likely that people will keep using the software and like it more.

It's also essential to ensure the software is easy and enjoyable. When the people who make the software can figure out what parts are hard to use, they can use that information to make it easier. This makes it more likely that people will want to keep using the software.By tracking how the software is doing and how people feel about it, the people who make the software can keep improving it. They can also use the information to create new features that people will like. This helps keep people interested and more likely to keep using the software.

They look for information about what people like in general and what they might like in the future, which can help those who make the software think ahead and create new things that people will enjoy. They can also use this information to tell more people about the software in a way that makes them want to use it. Finally, by looking at the information about what people are having trouble with, the people who make the software can help them better and make them feel happier about using it. This makes it more likely that people will keep using the software. In summary, understanding how people use software helps make it better and more likely that people will want to use it.

Data analysis significantly improves user experience and, as a result, boosts user acceptance of software products by offering personalized experiences, enhancing usability, and enabling proactive problem-solving. Collecting and analyzing user behaviour data helps customize software features to meet specific user needs and preferences. This customization is essential for creating a user-friendly interface and ensuring that the software meets user expectations, ultimately leading to higher user satisfaction and adoption rates (Ahangama & Poo, 2015).

Furthermore, data analysis allows for real-time monitoring and evaluation of user interactions with the software, enabling developers to identify and address usability issues promptly. This proactive problem-solving approach ensures that any obstacles to user experience are quickly resolved, maintaining a smooth and efficient user experience. Improving software usability based on data-driven insights is crucial for retaining users and promoting positive word-of-mouth referrals (Cassava et al., 2017).

In addition, data analysis supports creating features that enhance user engagement and satisfaction. By analyzing feedback and usage patterns, developers can incorporate features that are most valued by users, thereby increasing the perceived value of the software. This focused feature development helps create a more engaging and satisfying user experience, a critical factor in driving user adoption and loyalty (Atal, 2020).

Integrating data analysis into the software development process allows for a more user-centric approach. This ensures that the software evolves in line with user needs and preferences, enhancing user experience and encouraging greater user adoption and longterm retention of the software product.

#### 2.8 Challenges and Solution for Data Analytics in Finance Sector

The finance sector encounters several significant obstacles when incorporating data analytics. One primary difficulty is ensuring the privacy and security of data, as financial institutions handle sensitive and confidential information that must be safeguarded from breaches and cyberattacks while complying with GDPR, CCPA, and PCI-DSS regulations. Another challenge is adhering to regulatory requirements, as financial institutions must navigate complex and evolving regulatory environments across different regions, with noncompliance resulting in substantial fines and damage to reputation. Data integration also presents a problem, as many institutions operate on outdated systems that make it challenging to merge different data sources, hindering comprehensive data analysis. Data quality and accuracy are crucial for reliable analytics, but consistent, complete, and accurate data can lead to incorrect insights and poor decision-making. Scalability is another issue, as increasing data volumes require scalable infrastructure to handle large datasets efficiently. The need for more skilled data scientists and analysts further complicates the implementation of effective data analytics strategies. Finally, resistance within organizations can slow the adoption of new data-driven approaches, as employees may need more understanding or fear change.

To tackle these challenges, financial institutions can implement several solutions. Robust security measures, including encryption, firewalls, and intrusion detection systems, can safeguard sensitive financial data with regular audits and updates to counter emerging threats. Automated compliance monitoring tools can continuously track regulatory changes and ensure compliance, generating reports and alerts to keep institutions informed. Advanced integration technologies, such as APIs and ETL processes, can streamline data integration into a unified analytics platform from various sources, including legacy systems. Establishing robust data governance frameworks is critical for maintaining data quality and accuracy, setting data standards, implementing data stewardship programs, and using data quality management tools. Adopting scalable cloud-based solutions and big data technologies, such as Hadoop and Spark, allows financial institutions to efficiently manage and analyze large volumes of data. To address the talent shortage, investing in employee training and development programs and partnering with universities to create specialized courses in data science and analytics can help build a skilled workforce. Finally, implementing change management programs can overcome cultural resistance by clearly communicating the benefits of data analytics, offering training sessions, and providing incentives for employees to adopt data-driven practices. Financial institutions can leverage

data analytics to gain valuable insights, improve decision-making, and enhance their competitive edge by addressing these challenges with these solutions.

# 2.9 Summay of Literature

Integrating data analytics into the development process of financial software and other user-centric applications has proven to be highly beneficial. It enhances user experience, increases adoption, and improves operational efficiency. This literature review consolidates key findings from various studies, showcasing the diverse impacts of data analytics.

Improving Decision-Making and Efficiency: Data analytics enhances decisionmaking and operational efficiency in developing financial software. By utilizing predictive analytics and historical data, developers can predict and address potential issues early in development, reducing time and costs. Real-time monitoring allows for proactive identification and resolution of performance bottlenecks, ensuring that applications remain responsive under varying loads.

Personalization and User Satisfaction: Personalization is a significant advantage of data analytics. It enables financial institutions to customize services and products to meet individual user needs, increasing user engagement, satisfaction, and loyalty. Research indicates that tailored financial solutions and personalized user experiences improve user satisfaction and adoption rates. Furthermore, data analytics facilitates continuous analysis of user behaviour, enhancing software usability and user experience.

Security and Compliance: Data analytics is vital in enhancing security and compliance in financial software. By analyzing transaction patterns and identifying anomalies, analytics systems can detect and prevent fraudulent activities, safeguarding users and maintaining their trust in the application. Additionally, data-driven insights support compliance with regulatory requirements, ensuring that software adheres to industry standards and legal obligations.

Addressing Usability and User Interaction: The literature underscores the significance of usability and user interaction in the success of software products. Datadriven approaches aid in designing intuitive and user-friendly interfaces, enhancing the overall user experience. This is particularly critical in mobile and e-commerce applications, where user satisfaction directly impacts adoption and retention.

Challenges and Adoption Barriers: Despite the evident benefits, several studies highlight challenges in adopting data analytics, including resistance to change, perceived risks, and the complexity of integrating new technologies into existing systems. Overcoming these barriers necessitates a comprehensive strategy encompassing robust infrastructure, top management support, and ongoing education on the advantages of data analytics.

Future Directions: The future of data analytics in software development involves further integrating AI and machine learning to enhance predictive capabilities and automate decision-making processes. This will improve operational efficiency and provide deeper insights into user behaviour and preferences, leading to more personalized and effective software solutions.

In conclusion, integrating data analytics into the development lifecycle of financial software and other applications presents significant benefits, from improved decision-making and operational efficiency to enhanced security and user satisfaction. Overcoming adoption barriers and continually innovating with advanced technologies will be crucial for fully leveraging the potential of data analytics to drive the success of software products.

#### CHAPTER III:

# METHODOLOGY

#### **3.1** Overview of the Research Problem

In the dynamic finance industry, software product development faces significant challenges in meeting the intricate demands of regulatory compliance, security, performance, and user expectations. Traditional software development methods often need help effectively and efficiently addressing these multifaceted requirements. This study aims to explore the utilization of data analytics to enhance software product development specifically within the finance sector. By harnessing data analytics, financial institutions can gain deeper insights into user behaviour, optimize design and functionality, improve performance, and ensure compliance with stringent regulatory standards. The potential of data analytics to revolutionize financial software development is immense. However, integrating data analytics into software development processes presents its own set of challenges, including data privacy concerns, the need for high-quality data, scalability issues, and the requirement for specialized skills. This research will investigate these challenges and propose a comprehensive framework that financial software developers can use to effectively incorporate data analytics into their development processes. To provide suggestion and strategies that enhance the overall efficiency, security, and user satisfaction of financial software products.

The research problem revolves around the challenges and opportunities presented by integrating data analytics into the software development lifecycle, particularly within the finance industry and other user-focused sectors. Despite the evident advantages of data analytics, such as enhanced decision-making capabilities, improved operational efficiency, better user experience, and heightened security measures, several obstacles impede its effective implementation. However, by understanding and addressing these challenges, financial software developers can empower themselves to leverage the full potential of data analytics.

One primary challenge is the complexity of anticipating and adapting to regulatory changes. Financial software must comply with stringent regulations, and the ability to predict and integrate these changes into the software development process is crucial yet difficult. This requires sophisticated analytical tools that can monitor current compliance and forecast future regulatory requirements.

Data quality management is another significant issue. The effectiveness of data analytics heavily relies on the quality of the data being analyzed. Ensuring high-quality, accurate, and relevant data is essential for making reliable predictions and decisions. Data quality can lead to correct insights, adversely affecting the software development process and its outcomes.

With compliance with data security regulations, like GDPR, PCI-DSS, and AML, adds another layer of complexity. Financial institutions must balance the need for robust data analytics with the need to protect sensitive consumer data and follow to proper regulatory polycies. This requires integrating compliance into every stage of the software development lifecycle, which can be resource-intensive and challenging to manage. Another critical issue is overcoming resistance to adopting new technologies. Many organizations, especially those with well-established processes, may be reluctant to change their existing systems and practices. This action can taken from a required for good understanding of data analytics, fear of the unknown, or concerns about the costs and complexities involved in implementing new technologies.

Real-time monitoring and proactive problem-solving are not just beneficial but essential for maintaining a high level of user satisfaction. Financial applications, in particular, need to be highly reliable and responsive to user needs. Real-time data analytics allows for continuous monitoring of application performance, user behaviour, and potential security threats, provding developers to solve issues accurately and maintain a seamless user experience. The immediacy and accuracy of real-time monitoring can significantly enhance the performance and security of financial software products.

Personalizing user experiences is also vital to enhancing user satisfaction and adoption rates. Data analytics provides insights into user behaviour and preferences, allowing developers to tailor software features to meet individual needs. Sovling these issues needs a comprehensive techniques that includes robust infrastructure, continuous education, advanced analytical tools, and innovative methodologies to fully leverage the potential of data analytics in developing practical and user-friendly software solutions.

### 3.2 Research Design

The methodology in this section details the approach taken to study the potential impact of data analytics on software product development within the finance industry. It aims to offer a thorough strategy for comprehending and tackling the research issue, utilizing quantitative research methods. This involves the research framework, methods for gathering data, techniques for analyzing data, and an examination of the research's reliability and validity.

The research utilizes a quantitative methods to understand the issue comprehensively. This approach enables a more thorough analysis by leveraging the strengths of quantitative methods. The quantitative part involves surveys and examination of secondary data sources.

# • Quantitative Data Collection

A broad audience within the finance industry, including software developers, project managers, and executives, will receive surveys to collect information on current practices, perceptions, and the influence of data analytics on software development efficiency, security, and user satisfaction. Furthermore, we will examine existing data from industry reports, academic journals, and financial analytics databases to pinpoint trends, benchmarks, and best practices in utilizing data analytics for software development.

Statistical Analysis: The survey data will undergo statistical analysis, including descriptive statistics, correlation analysis, and regression analysis, to measure the influence of data analytics on different aspects of software development.

Comparative Analysis: Secondary data will be utilized to compare the performance of financial institutions that integrate data analytics into their software development processes with those that do not.

To guarantee the reliability and validity of the research, several measures will be put in place:

- Pilot Testing: Carrying out pilot tests of the survey and interview questions to refine and ensure clarity and relevance.
- Member Checking: Sharing findings with interview participants to validate and ensure an accurate representation of their perspectives.
- Peer Review: Review the research design and findings by academic peers and industry experts to ensure thoroughness and validity.

# **3.2.1 DATA CLEANING**

- There were 222 data points collected from a Google Form. The sampling method chosen was random sampling.
- The data analysis process starts with data cleaning which involves removing unnecessary columns, rows and renaming of the columns, etc.

• We start by importing the dataset in the python notebook and renaming the columns.

The dataset column names were the questions that were asked within the google forms. For the purpose of analysis, we shorten the names as shown below:

	Timestamp	Gender	Age Group	Highest Education Qualification		Employment	Company Size	Occupation	Data analytics reduces the time needed to finalize design prototypes.	The implementation of data analytics decreases the frequency of design changes due to customer feedback.	•••	user satisfaction with the	Big Data analytics facilitates the creation of more intuitive user experiences.	analyt results designs t are m adaptable
C	2024-03-25 13:13:24.144	Female	35 - 54	Post Graduate	11+ Years	Private Sector	50 - 249	Management	7	7		7	7	
1	2024-03-25 14:23:31.083		18 - 34	Doctorate/PhD	6 - 8 Years	Private Sector	250+	Data Scientist	4	4		4	4	
2	2024-03-25 15:12:32.648	Female	35 - 54	Post Graduate	11+ Years	Private Sector	50 - 249	Management	7	7		7	7	
3	2024-03-26 23:16:52.855	01210	35 - 54	Post Graduate	11+ Years	Private Sector	50 - 249	Management	6	5		6	5	
4	2024-03-26 22:37:35.529	Male	55 - 64	Professional Degree	11+ Years	Private Sector	250+	Marketing	5	5		4	7	

Figure 1 Collected Data Attributes Snapshot

0	df.head <mark>()</mark>
---	-------------------------

1		gender	age	edu	ind_experience	emp_status	co_size	occupation	data_analytics_design_t:	ime_reduction
	0	Female	35 - 54	Post Graduate	11+ Years	Private Sector	50 - 249	Management		7
	1	Female	18 - 34	Doctorate/PhD	6 - 8 Years	Private Sector	250+	Data Scientist		4
	2	Female	35 - 54	Post Graduate	11+ Years	Private Sector	50 - 249	Management		7
	3	Male	35 - 54	Post Graduate	11+ Years	Private Sector	50 - 249	Management		6
	4	Male	55 - 64	Professional Degree	11+ Years	Private Sector	250+	Marketing		5

5 rows × 41 columns

Figure 2 After Updating Attributes Snapshot of Data Collected

• Irrelevant columns like 'TimeStamp" were also removed.

Then we separate the columns as per different sections within the questionnaire to make it easier for analysis.

```
[ ] demo = df[['gender', 'age', 'edu', 'ind_experience', 'emp_status', 'co_size', 'occupation']]
    x_design = df[['data_analytics_design_time_reduction', 'data_analytics_design_change_reduction', 'data_analytics_design_trend_prediction', \
                    'data_analytics_design_resource_efficiency', 'big_data_future_adaptable_design', \
                   'big_data_consistent_product_design']]
    x_user_engage = df[['data_analytics_design_user_expectation_alignment', 'data_analytics_user_behaviour_insights',\
                         'data_analytics_user_interactivity_enhancement','data_analytics_custom_user_experience']]
    x_user_satisfaction = df[['data_analytics_software_updates_timing', 'data_analytics_customer_insight_improvement',\
                               'data_analytics_user_satisfaction_contribution', 'big_data_user_experience_intuitiveness',\
                               'data_analytics_user_needs_understanding', 'data_analytics_personalised_support']]
    x_market_reach = df[['data_analytics_marketing_targeting_accuracy', 'data_analytics_market_segment_identification',\
                          'data_analytics_product_positioning', 'data_analytics_resource_allocation_marketing', \
                         'data_analytics_marketing_strategy_integration']]
    x_market_adapt = df[['data_analytics_marketing_agility', 'data_analytics_market_strategy_adjustment',\
                          'data_analytics_competitive_reaction_insights', 'data_analytics_software_market_intro',\
                          'data_analytics_market_demand_prediction']]
    x_impact_finance = df[['big_data_algorithmic_trading_strategy', 'big_data_regulatory_compliance_support', \
                            'big_data_portfolio_optimization', 'big_data_fraud_detection', 'big_data_risk_management']]
```

Figure 3 Making Sections of Questionnaires

Then also encode the categorical variables into ordinal numbers for purpose of

analysis:

Figure 4 Assigning Numbering to Categories

After this Analysis is performed objective wise and results are generated.

#### **3.2.2 Respondents Descriptive Statistics**

There were 222 data points collected from a Google Form. This section shows the

various details using the pie graphs for the data collected from the respondents.

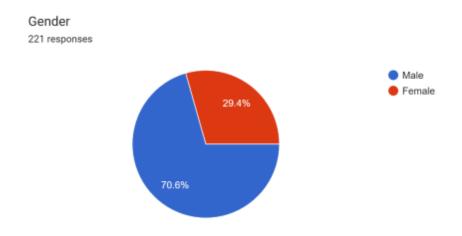


Figure 5 Division of data according to Gender

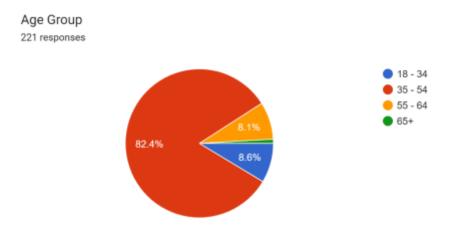


Figure 6 According to the Age

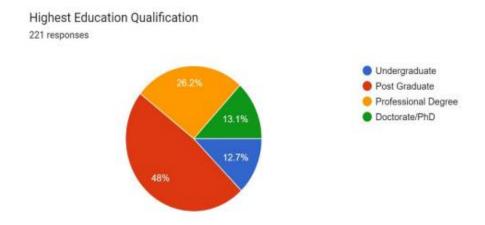


Figure 7 Educational Qualification of Respondents

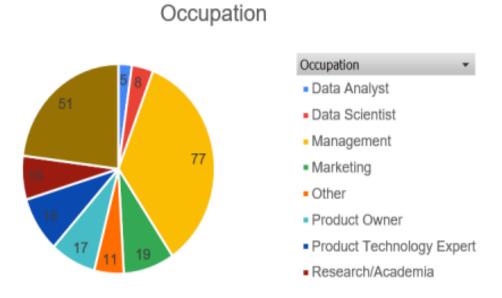


Figure 8 According to Occupation of Respondents

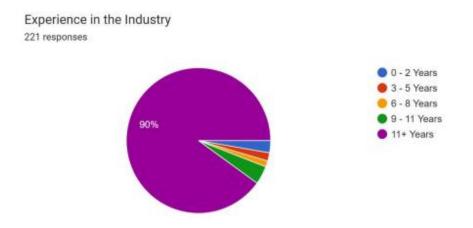


Figure 9 Time Spent in Industry

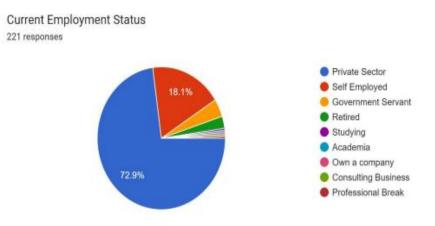


Figure 10 Employment Status

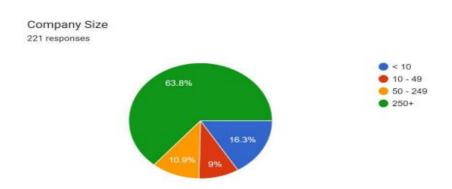


Figure 11 Capacity of Company

## **3.3 Impact of Data Analytics in Design during Software Product Development in** Finance

The research design for Objective Impact of Data Analytics in Design during Software Product Development in Finance is centred around using a quantitative approach to study how data analytics affects the design phase of software product development in the finance sector. This approach seeks to offer concrete and statistically significant insights into the influence of data analytics on design quality and perceived usefulness.

• Data Collection Methods

Surveys: The primary approach for gathering data will involve using structured surveys. These surveys will be sent out to a wide range of professionals in the finance industry, specifically aiming to reach software developers, designers, and project managers. The surveys will collect data on two main variables:

Perceived Usefulness of Data Analytics in Design (DAUsefulness\_Design): The survey will gauge respondents' perceptions of the effectiveness of data analytics during the analysis and design phase.

Quality of Software Design Outcomes with Data Analytics Use (DAQuality\_Design): The survey will assess the perceived quality of design outcomes when data analytics is incorporated.

The survey will use Likert-scale questions to gather feedback on respondents' perceptions of the impact and usefulness of data analytics on design quality. Demographic questions will also be included to gather data on respondents' roles, experience levels, and organizational contexts. Before finalizing the survey, it will undergo pilot testing with a small sample of respondents to ensure the questions are clear, relevant, and reliable. Feedback from the pilot test will be used to make any necessary refinements to the survey.

• Data Analysis Techniques

Descriptive Statistics: The survey responses will be summarized through descriptive statistics to provide an overview of how data analytics is perceived in terms of usefulness and its impact on design quality. This will involve calculating mean, median, mode, and standard deviation metrics.

Multiple Logistic Regression Analysis: The multiple logistic regression analysis will explore the relationship between the independent variables (perceived usefulness of data analytics and satisfaction with its use) and the dependent variable (design quality). This statistical test aims to determine whether data analytics significantly predicts the quality of software design outcomes.

• Hypotheses

**Null Hypothesis (H0):** The use of data analytics does not significantly impact the design quality in software product development.

Alternative Hypothesis (H1): Data analytics substantially improves the design quality in software product development.

• Reliability and Validity

To ensure the reliability and validity of the research findings:

Pilot Testing: The survey instrument will be pilot-tested to refine questions for clarity and relevance. Reliability will be assessed using internal consistency measures such as Cronbach's alpha.

Validity: Content validity will be ensured through expert review of the survey questions to ensure they accurately measure the intended variables. Construct validity will be tested by examining the relationships between survey items and the theoretical constructs they represent. Statistical Tests: Multiple logistic regression analysis will provide robust statistical evidence for the relationships between variables, enhancing the conclusions' validity.

The research process will strictly follow ethical considerations. All survey participants will be provided with informed consent to ensure their understanding of the study's purpose and their right to confidentiality. Anonymized data will be used to protect participants' identities, and the research will adhere to all relevant institutional and legal guidelines.

This research aims to offer substantial and statistically significant insights into the influence of data analytics on the design phase of software product development in the finance sector through a comprehensive quantitative methodology. Its goal is to contribute to enhanced design practices and outcomes.

## **3.4 Impact of Data Analytics on User Adoption during Software Product Development in Finance**

The research design for Impact of Data Analytics on User Adoption during Software Product Development in Finance involves using a quantitative approach to study how data analytics affects user adoption in the finance sector's software product development. This approach aims to offer precise and statistically significant insights into the influence of data analytics on user adoption rates, user engagement, and perceived ease of use.

• Quantitative Data Collection:

Surveys: Structured surveys will be the primary method of gathering information for our research. These surveys will be carefully designed and distributed to a diverse audience within the finance industry, including but not limited to software developers, user experience designers, project managers, and users of financial software products. The aim is to gather insights from a wide range of professionals and users to understand the industry's needs and perspectives comprehensively. The surveys will collect data on three main variables:

Perceived Impact of Data Analytics on User Engagement (DAImpact\_UserEngagement): This section aims to gauge respondents' perceptions of how data analytics impacts user engagement during software development.

Perceived Ease of Use Due to Data Analytics (DAEaseOfUse): This section will focus on measuring the influence of data analytics on the ease of use of software products.

User Adoption Rate with Data Analytics Implementation (DAUserAdoptionRate): This section will assess the user adoption rate attributed to data analytics implementation.

• Survey Design

Development of Questionnaire: The survey will consist of Likert-scale questions designed to assess respondents' perceptions of the influence of data analytics on user engagement, ease of use, and adoption rates. Furthermore, demographic questions will be included to gather information on respondents' roles, experience levels, and organizational contexts.

Pilot Testing: The survey will be pilot-tested with a small group of respondents to guarantee the questions' clarity, relevance, and reliability. Feedback from the pilot test will be utilized to enhance the survey.

• Data Analysis Techniques

Summary of Data: Descriptive statistics will provide an overview of how data analytics is perceived in terms of its impact on user engagement, ease of use, and adoption rates based on survey responses. The analysis will involve calculating metrics such as mean, median, mode, and standard deviation. Analysis of Relationships: Correlation analysis will be used to explore the connection between the perceived impact of data analytics on user engagement (DAImpact\_UserEngagement) and ease of use (DAEaseOfUse) with user adoption rates (DAUserAdoptionRate). This examination will help determine the strength and direction of these connections.

Prediction Assessment: Multiple regression analysis will be conducted to evaluate the ability of perceived impact and ease of use to predict user adoption rates. This statistical assessment will reveal how much the data analytics variables can predict the user adoption rate.

• Hypotheses

Null Hypothesis (H0): Data analytics does not significantly impact user adoption rates.

Alternative Hypothesis (H1): Data analytics significantly improves user adoption rates.

• To ensure the reliability and validity of the research findings:

We will conduct pilot testing before finalizing the survey questions to ensure they are clear and relevant. We will also assess the reliability of the survey by using internal consistency measures such as Cronbach's alpha. To ensure the questions accurately measure the intended variables, we will have experts review them for content validity. Additionally, we will test the relationships between survey items and the theoretical constructs they represent to ensure construct validity. Finally, we will use statistical tests like correlation and multiple regression analyses to provide strong evidence for the relationships between variables, enhancing our conclusions' validity.

Throughout the research process, we will strictly adhere to ethical considerations. All survey participants will be provided with informed consent to ensure they understand the study's purpose and their right to confidentiality. Data will be anonymized to protect participants' identities, and the research will adhere to all relevant institutional and legal guidelines.

The research employs a detailed quantitative methodology to offer robust and statistically significant insights into the influence of data analytics on user adoption during software product development in the finance sector. This contribution aims to enhance user engagement, ease of use, and adoption rates.

# **3.5 Impact of Data Analytics in Go-to-Market Strategy during Software Product Development in Finance**

The research design for Objective 3 utilizes a quantitative approach to delve into the specific ways data analytics affects the go-to-market strategy in the context of software product development within the finance sector. This approach aims to obtain quantifiable and statistically significant findings that shed light on the impact of data analytics on the efficacy of go-to-market planning, the speed at which products enter the market, and the growth of market share.

• Quantitative Data Collection:

Surveys: Structured surveys will be the primary method of data collection. These surveys will be distributed to a broad audience within the finance industry, targeting marketing managers, product managers, and business analysts involved in software product development. The surveys will collect data on three main variables:

Perceived Effectiveness of Data Analytics in Go-to-Market Planning: Questions will assess how respondents perceive the effectiveness of data analytics in identifying market gaps, defining buyer personas, crafting value propositions, and selecting marketing channels.

Speed to Market with Data Analytics Usage: Questions will measure the perceived impact of data analytics on the time it takes to bring a product to market.

Market Share Growth Post-Data Analytics Implementation: Questions will assess the perceived impact of data analytics on market share growth after the implementation of data-driven strategies.

• Survey Design

The survey will include Likert-scale questions to measure respondents' perceptions of the effectiveness of data analytics in various aspects of the go-to-market strategy, speed to market, and market share growth. Additional demographic questions will collect data on respondents' roles, experience levels, and organizational contexts.

The survey will undergo pilot testing with a small sample of respondents to ensure the questions' clarity, relevance, and reliability. Feedback from the pilot test will be used to refine the survey.

• Data Analysis Techniques

Summarize the survey responses using descriptive statistics to provide an overview of how data analytics is perceived in terms of its effectiveness in go-to-market planning, speed-to-market, and market share growth. The summary will include metrics such as mean, median, mode, and standard deviation.

Conduct a multiple logistic regression analysis to explore the relationship between the independent variables (perceived effectiveness of data analytics) and the dependent variables (speed to market and market share growth). This analysis will determine whether data analytics significantly predicts market and market share growth speed.

• Hypotheses

Null Hypothesis (H0): Data analytics does not significantly impact the speed of market or market share growth.

Alternative Hypothesis (H1): Data analytics significantly improves market speed and market share growth.

• Reliability and Validity

To ensure the reliability and validity of the research findings:

Pilot Testing: The survey instrument will undergo testing to refine questions for clarity and relevance while also assessing reliability using internal consistency measures such as Cronbach's alpha.

Validity: Content validity will be maintained through expert review of the survey questions to ensure accurate measurement of the intended variables. Additionally, construct validity will be tested by examining the relationships between survey items and the theoretical constructs they represent.

Statistical Tests: Multiple logistic regression analysis will provide robust statistical evidence for the relationships between variables, thereby enhancing the validity of the conclusions drawn.

It's important to note that ethical considerations will be strictly adhered to throughout the research process. All survey participants will be provided with informed consent to ensure they fully understand the purpose of the study and their right to confidentiality. Data will be anonymized to protect the participants' identities, and the research will comply with all relevant institutional and legal guidelines.

The data collection and analysis process will involve several detailed steps:

Survey Development: The survey will be developed with input from industry experts and academic advisors to ensure comprehensive coverage of all aspects of the goto-market strategy impacted by data analytics. The questions will be designed to measure buyer persona identification, value matrix alignment, messaging effectiveness, and channel selection. Sampling and Distribution: A stratified sampling technique will ensure a representative sample of respondents from various roles and organizations within the finance industry. Surveys will be distributed via email and professional networks, with follow-up reminders to increase response rates.

Data Cleaning and Preparation: Survey responses will be collected and cleaned to remove incomplete or inconsistent data entries. Descriptive statistics will be computed to understand the data's essential characteristics.

• Statistical Analysis:

Descriptive Statistics: Metrics such as means and standard deviations will be calculated to provide an overview of respondents' perceptions.

Multiple Logistic Regression Analysis: This analysis will examine how the independent variables (perceived effectiveness of data analytics) predict the dependent variables (speed to market and market share growth). This will help identify significant predictors and their impact on the go-to-market outcomes.

Interpreting Results: The results of the multiple logistic regression analysis will be analyzed to understand the impact of data analytics on the go-to-market strategy. The findings will be compared against the hypotheses to conclude the effectiveness of data analytics in this context.

This detailed quantitative methodology aims to provide robust and statistically significant insights into the impact of data analytics on the go-to-market strategy during software product development in the finance sector. This will contribute to more effective market strategies and improved business outcomes.

## 3.6 Impact of Data Analytics on Finance and Trading during Software Product Development

This section outlines the quantitative methodology employed to assess the impact of data analytics on finance and trading during software product development. The aim is to systematically gather and analyze data to understand how data analytics influences various financial and trading outcomes in the software development process within the finance industry.

#### • Participant Selection

Population and Sample: The study targets finance and trading professionals participating in software product development within the finance industry. This includes financial analysts, traders, product managers, data scientists, and software developers. A stratified sampling method will ensure diverse representation across different roles, organizational sizes, and geographic locations.

Sample Size Determination: Based on power analysis, a sample size of at least 300 participants will be targeted to ensure sufficient statistical power (typically 0.80) to detect significant effects. This sample size will help achieve reliable and generalizable findings.

• Data Collection

Survey Instrument: A structured survey will collect data on various aspects of data analytics and their impact on finance and trading activities. The survey will include Likert scale questions (1 to 5) to measure perceptions and experiences regarding using data analytics in trading strategies, risk management, portfolio optimization, and regulatory compliance.

• Variables:

Independent Variables: Perceived usefulness of data analytics in trading (DA\_TradingUsefulness), satisfaction with data analytics tools (DA\_TradingSatisfaction), and organizational readiness for data analytics implementation (DA\_TradingOrganizationalReadiness).

Dependent Variables: Improvement trading in strategies (DA\_TradingImprovement), efficiency in risk management (DA RiskManagementEfficiency), effectiveness of optimization portfolio (DA\_PortfolioOptimization), and compliance with regulatory requirements (DA RegulatoryCompliance).

Data Collection Procedure: The survey will be administered online via a secure platform. Participants will be recruited through professional networks, industry forums, financial conferences, and online communities related to finance and trading. Anonymity and confidentiality will be guaranteed to encourage honest responses.

• Data Analysis

Descriptive Statistics: Descriptive statistics will be computed to summarize the demographic characteristics of the sample and the central tendencies and dispersions of the survey responses.

• Inferential Statistics:

Multiple Regression Analysis: This technique will evaluate the predictive power of the independent variables (DA\_TradingUsefulness, DA\_TradingSatisfaction, and DA\_TradingOrganizationalReadiness) on the dependent variables (DA\_TradingImprovement, DA\_RiskManagementEfficiency, DA\_PortfolioOptimization, and DA\_RegulatoryCompliance). The goal is to understand how data analytics influences these key financial and trading outcomes.

Correlation Analysis: A correlation matrix will be generated to explore relationships between the variables, identifying significant correlations that provide deeper insights into the data.

• Visualization:

Bar Graphs: Bar graphs will be employed to compare the average impact ratings of different data analytics dimensions across various subgroups within the sample (e.g., by professional role organization size).

Violin Plots: Violin plots will visualize the distribution of responses for each key variable, highlighting the spread and density of perceptions regarding the impact of data analytics.

Correlation Matrix: A colour-coded correlation matrix illustrates the strength and direction of relationships between all measured variables, aiding in the identification of significant patterns and associations.

The methodology for investigating the impact of data analytics on finance and trading during software product development encompasses a rigorous quantitative approach. This study aims to provide empirical insights into how data analytics enhances financial and trading activities within the software development process through careful participant selection, structured data collection, and advanced statistical analyses. By leveraging Python for data analysis and visualization, the study will produce reliable, actionable findings to inform best practices and strategic decisions in the finance industry's software development initiatives.

# **3.7 Impact of Data Analytics on Decision Making in Software Product Development in Finance Industry**

The study design for Impact of Data Analytics on Decision Making in Software Product Development in Finance Industry employs a quantitative methodology to explore how data analytics affects decision-making processes in software product development within the finance sector. This method seeks to offer quantifiable and statistically meaningful findings on the influence of data analytics on the effectiveness of decisionmaking and performance results.

#### • Data Collection Methods

Surveys: Structured surveys will be the primary method of data collection. These surveys will be distributed to a broad audience within the finance industry, targeting decision-makers such as senior management, product managers, and data analysts involved in software product development. The surveys will collect data on several critical variables:

Perceived Usefulness of Data Analytics in Decision Making (DAUsefulness\_DecisionMaking): Questions will assess how respondents perceive the usefulness of data analytics in making informed decisions during software development.

Quality of Decision Outcomes with Data Analytics Use (DAQuality\_DecisionOutcomes): Questions will measure the perceived quality and effectiveness of decisions made with the support of data analytics.

Performance Enhancement Due to Data Analytics (DAPerformance\_Enhancement): Questions will evaluate the impact of data analytics on various performance metrics such as efficiency, accuracy, and overall success of software product development projects.

• Survey Design

Questionnaire Development: The survey will contain questions using a Likert scale to gauge how individuals perceive the effectiveness, quality, and influence of data analytics in the decision-making process. Furthermore, we will gather demographic information to understand respondents' roles, experience levels, and organizational backgrounds.

Pilot Testing: The survey will be tested with a small group of participants to ensure the questions are clear, relevant, and reliable. The feedback from this test will be used to improve the survey.

• Data Analysis Techniques

The analysis will involve computing descriptive statistics to summarize survey responses and understand how data analytics is perceived in terms of its impact on decision-making effectiveness and performance outcomes. This will include calculating metrics such as mean, median, mode, and standard deviation.

In addition, a Kruskal-Wallis test will be used to examine the overall effect of data analytics on different aspects of decision-making, such as quality, efficiency, and performance enhancement. This non-parametric test allows for assessing multiple related outcomes without assuming a normal distribution.

Furthermore, if applicable, multiple regression analysis may be conducted to evaluate the predictive power of perceived usefulness and decision quality on performance enhancement outcomes.

• Hypotheses

Null Hypothesis (H0): Data analytics does not significantly impact the quality of decision-making and performance outcomes in software product development.

Alternative Hypothesis (H1): Data analytics significantly improves the quality of decision-making and performance outcomes in software product development.

• Reliability and Validity

To ensure the reliability and validity of the research findings:

During the pilot testing phase, the survey questions will be carefully evaluated to ensure they are clear and relevant. We will also assess the reliability of the survey by using measures such as Cronbach's alpha. To ensure content validity, the survey questions will undergo expert review to confirm that they accurately measure the intended variables. Construct validity will be tested by examining the relationships between survey items and the theoretical constructs they represent. Finally, robust statistical evidence for the relationships between variables will be obtained through Kruskal-Wallis and multiple regression analyses, enhancing our conclusions' validity.

• Detailed Steps in Data Collection and Analysis

Survey Development: The survey will be developed in collaboration with industry experts and academic advisors to ensure it comprehensively covers all aspects of decisionmaking impacted by data analytics. The questions will be carefully crafted to measure specific elements such as decision accuracy, efficiency, and overall project performance.

Sampling and Distribution: A stratified sampling technique will ensure a representative sample of respondents from various roles and organizations within the finance industry. Surveys will be distributed via email and professional networks, with follow-up reminders to increase response rates.

Data Cleaning and Preparation: Survey responses will be collected and cleaned to eliminate incomplete or inconsistent data entries. Descriptive statistics will be computed to gain insights into the data's essential characteristics.

• Statistical Analysis:

Descriptive Statistics: Metrics such as means and standard deviations will be calculated to provide an overview of respondents' perceptions.

Kruskal-Wallis Test: This test will examine the overall impact of data analytics on decision-making and performance enhancement, helping to identify significant differences across multiple related outcomes.

Multiple Regression Analysis: If necessary, multiple regression analysis will be conducted to assess the predictive power of perceived usefulness and quality of decisions on performance enhancement outcomes.

Interpreting Results: The results from the Kruskal-Wallis and multiple regression analyses will be carefully analyzed to understand the impact of data analytics on decisionmaking processes. The findings will be compared against the hypotheses to determine the effectiveness of data analytics in this context.

By employing this detailed quantitative methodology, the research aims to provide robust and statistically significant insights into the impact of data analytics on decisionmaking processes during software product development in the finance sector, contributing to improved decision-making practices and enhanced performance outcomes.

#### **3.8** Population and Sample

The study will focus on individuals and organizations actively involved in software product development within the finance industry. This includes professionals in roles such as software developers, project managers, data analysts, marketing managers, and decisionmakers. The organizational segment of the population comprises financial institutions like banks, investment firms, insurance companies, and fintech startups.

A stratified sampling technique will ensure a comprehensive representation of perspectives. Stratification will consider factors such as job function, organizational size, and geographical location to capture a diverse range of experiences and insights relevant to the impact of data analytics on software product development within the finance sector.

The sample size will be determined based on statistical power and precision requirements. Power analysis will guide the determination to ensure it is sufficient for detecting meaningful effects with the desired level of confidence. Adequate consideration will also be given to enable subgroup analyses and maintain statistical power.

Participants will be recruited through various channels, including professional networks, industry associations, and online communities relevant to the finance and technology sectors. Emphasis will be placed on the importance of participation in advancing knowledge within the field, potentially supplemented by incentives to encourage engagement.

Individuals will be eligible to participate if they meet specific criteria:

- Currently employed in a role related to software product development within the finance industry.
- Possess experience or knowledge pertinent to the impact of data analytics on software product development or decision-making processes.
- Voluntarily consent to participate in the study and provide informed consent.

Participants must meet the outlined inclusion criteria or express unwillingness to participate in the research endeavour to be included in the study.

Ethical considerations will underpin all stages of participant interaction, ensuring adherence to principles such as informed consent, confidentiality, and respect for participant autonomy. Anonymization of collected data and compliance with relevant data protection regulations and institutional guidelines will be strictly observed.

Upon recruitment, participants will be anonymously invited to complete an electronic survey instrument. The survey will be distributed over a designated period and accompanied by reminders to optimize response rates and data collection efficacy.

The data collection will be conducted within a predetermined timeframe to facilitate participant recruitment, survey completion, and subsequent analysis. Adequate allowances will be made to accommodate potential delays while ensuring timely data analysis and reporting completion.

Measures will be implemented to maintain data quality standards, including pilot testing of the survey instrument, monitoring of response rates, and checks for data completeness and consistency. These measures aim to mitigate errors and biases throughout the data collection process.

#### **3.9** Participant Selection

Our study includes a diverse group of people and organizations involved in developing software for the finance industry. Here's how we're choosing our participants: 1. Grouping by Similarities: We divide the entire population into smaller groups based on job roles, company size, and location. This helps us make sure we include a wide range of perspectives.

2. Random Selection within Groups: From each of these smaller groups, we're picking people at random to ensure a fair and unbiased selection process. This approach helps us avoid favouring certain types of people, instilling confidence in the study's integrity.

3. Fair Numbers from Each Group: The number of people we pick from each group depends on its size compared to the whole population. Larger groups contribute more people to our study.

4. Finding Participants: We're reaching out to potential participants through different channels, such as professional networks, industry groups, and online communities. This helps us connect with people from different backgrounds.

5. Who Can Join: We're making sure that the people we choose work in software development for finance and have the right experience. This way, we can get valuable insights for our study.

6. Your Choice to Join: Taking part in our study is completely up to the individuals we contact. We'll ensure they understand what the study is about and respect their rights when it comes to their information, fostering a sense of security and respect.

By using this method and being careful about who we choose, we hope to create a group of participants that genuinely represent diverse perspectives and experiences related to using data analysis in software development for finance.

### 3.10 Instrumentation

The quantitative study described above will utilize Python as a versatile and efficient tool for various stages of the research process, including data collection, analysis, and visualization. Python's effectiveness and reliability in these tasks will be emphasized to inspire confidence in its use. The following outlines how Python will be applied and explained in the thesis:

• Utilization of Python for Implementing the Quantitative Study

Survey Instrument: Development of the survey instrument will involve using web frameworks such as Flask or survey platforms like Google Forms or SurveyMonkey. Python scripts will be pivotal in facilitating the creation and deployment of the survey, ensuring smooth data collection from participants. The thesis will provide detailed descriptions of the design and implementation of the survey instrument, emphasizing Python's role in streamlining the data collection process and assuring the audience of its effectiveness.

Data Analysis: Python's comprehensive range of data analysis libraries, including SciPy, StatsModels, and sci-kit-learn, will be utilized for statistical analysis. Techniques such as multiple regression analysis, correlation analysis, and Kruskal-Wallis tests will be employed to analyze survey responses and explore research hypotheses. The thesis will explain the selection of appropriate statistical methods and the execution of analysis using Python scripts.

Visualization: Python's Matplotlib and Seaborn libraries will be used for data visualization, allowing for the creation of informative plots and graphs to present research findings. Visualizations such as bar charts, histograms, and scatter plots will illustrate trends, relationships, and distributions within the data. The thesis will present these visualizations as valuable tools for communicating research results clearly and accessibly.

Python scripts used for data analysis and visualization will be extensively documented to ensure the reproducibility of results. This documentation will include code comments, variable explanations, and method descriptions to facilitate understanding and replication of the analysis. The thesis will underscore the significance of transparent and reproducible research practices made possible by Python programming.

Ethical considerations regarding data privacy, informed consent, and confidentiality will be carefully handled throughout the implementation process. Python scripts will be designed and executed in compliance with ethical guidelines to protect participant rights and ensure responsible research conduct. The thesis will emphasize the ethical considerations inherent in using Python for quantitative studies and stress the importance of this matter, conveying the significance of upholding ethical standards.

By integrating Python as a fundamental tool in implementing the quantitative study, the thesis will showcase the effectiveness and versatility of Python programming for empirical research in the finance industry.

#### **3.11 Data Collection Procedures**

The quantitative study's data collection process is centred on gathering numerical data and measurable insights to tackle the research problem of incorporating data analytics into the software development lifecycle in the finance sector. The initial step involves conducting an extensive literature review, encompassing academic journals, conference papers, industry reports, and white papers related to data analytics, software development, regulatory compliance, and user experience in financial applications. This aids in identifying existing knowledge and gaps in current research.

Subsequently, surveys will be utilized to gather quantitative data, targeting software developers, data scientists, IT managers, compliance officers, and other stakeholders in financial institutions. The survey will consist of structured, closed-ended and open-ended

questionnaires covering topics such as current practices, challenges faced, regulatory compliance, data quality management, and user experience. Online survey tools such as SurveyMonkey or Google Forms will distribute the survey to participants via email, professional networks, and industry associations.

To support the survey findings, an evaluation of data analytics tools and techniques will be conducted. This will involve identifying and assessing the effectiveness of various data analytics tools used in the industry, such as predictive analytics, real-time monitoring, machine learning algorithms, and data visualization tools. Information on these tools will be gathered through technical documentation, user manuals, industry reviews.

Additionally, a regulatory analysis will be carried out to comprehend how different regulatory frameworks impact software development and the integration of data analytics. Relevant regulatory documents like GDPR, PCI-DSS, and AML will be scrutinized to identify specific requirements and guidelines. These documents will be accessed from regulatory bodies' websites, legal databases, and compliance guidelines from industry associations.

Finally, the collected data will be analyzed using statistical methods, and software tools such as Python will be utilized for data analysis and visualization. This analysis will aid in drawing meaningful conclusions about integrating data analytics into software development processes. Through this quantitative approach, the study aims to yield clear, measurable insights into how data analytics can enhance software development in the finance sector.

#### 3.12 Data Analysis

In organizing the analysis using bar graphs, violin plots, and a correlation matrix, the Python workflow will be structured to ensure clarity, coherence, and effectiveness in presenting the research findings. Here's how each component will be organized: Bar graphs will be utilized to visualize categorical data and compare frequencies or proportions across different groups or categories. In organizing the analysis with bar graphs:

Data Preparation: Categorical variables of interest will be identified from the dataset and prepared for analysis.

Grouping and Aggregation: Data will be grouped or aggregated based on relevant factors such as job function, organizational size, or geographic location.

Bar Graph Generation: Python scripts will be used to create bar graphs, with bars representing the frequencies or proportions of each category within the grouped data.

Interpretation: Bar graphs will be interpreted to identify trends, patterns, or differences across groups, providing insights into the impact of data analytics on various aspects of software product development in the finance industry.

Violin plots are compelling for visualizing the distribution of numerical data and comparing distributions between different groups. In organizing the analysis with violin plots:

Data Preparation: Numerical variables of interest will be identified and prepared for analysis.

Grouping and Aggregation: Similar to the bar graph analysis, data will be grouped or aggregated based on relevant factors.

Violin Plot Generation: Python scripts will be used to create violin plots, with each violin representing the distribution of a numerical variable within the grouped data.

Interpretation: Violin plots will be interpreted to assess differences in the distribution of numerical variables across groups, providing insights into the variability and central tendencies of critical metrics related to software product development and data analytics usage.

A correlation matrix is a powerful tool for exploring relationships between numerical variables and identifying patterns of association. In organizing the analysis with a correlation matrix:

Data Preparation: Numerical variables of interest will be selected and prepared for correlation analysis.

Correlation Calculation: Python scripts will be used to calculate correlation coefficients between pairs of numerical variables, such as the perceived usefulness of data analytics and the quality of decision outcomes.

Correlation Matrix Visualization: The correlation coefficients will be visualized as a matrix using Python libraries like Seaborn or Matplotlib, with colour-coded cells indicating the strength and direction of correlations.

Interpretation: The correlation matrix will be interpreted to identify significant correlations between variables, helping to uncover potential relationships and dependencies relevant to the research objectives.

By organizing the analysis with bar graphs, violin plots, and a correlation matrix, the Python workflow will facilitate a comprehensive exploration of the impact of data analytics on software product development in the finance industry, providing valuable insights for the research study.

#### **3.13 Research Design Limitations**

When utilizing a quantitative methodology for a thesis on the impact of data analytics on software product development in the finance industry, it is essential to recognize the inherent limitations of the research design. Firstly, there is a potential for sampling bias, even when using a stratified sampling technique. This bias could result from factors such as voluntary participation, leading to results that may not accurately represent the broader population. Secondly, due to industry-specific nuances and organisational structures within finance companies, the findings may have limited generalizability beyond the specific context and population studied. Therefore, it is essential to be cautious when applying the results to other sectors or settings. Thirdly, reliance on self-reported data through surveys introduces the possibility of response bias, potentially compromising the validity of the findings. Lastly, while quantitative analysis can identify correlations between variables, establishing causality is difficult without experimental manipulation or longitudinal studies. These limitations highlight the need to carefully interpret the study's results and consider future research to address these constraints.

#### 3.14 Conclusion

The methodology chapter constitutes the blueprint for conducting a robust investigation into the impact of data analytics on software product development within the finance industry. Grounded in a quantitative approach, this methodology aims to provide empirical evidence and insights into a complex interplay of factors shaping modern software development practices.

The core of this methodology lies in the meticulous selection of participants using a stratified sampling technique. By stratifying the population based on key factors such as job function, organizational size, and geographic location, the study aims to capture a diverse range of perspectives and experiences prevalent in the finance sector. However, it's important to note the potential risk of sampling bias, where certain segments of the population may be overrepresented or underrepresented, which could potentially skew the findings. Despite this challenge, rigorous sampling procedures are implemented to maximize the representativeness and validity of the sample.

The data collection process relies on a combination of structured surveys and data scraping techniques, all facilitated by the powerful Python programming language. The survey instruments are meticulously designed to gather relevant information on participants' perceptions, experiences, and practices related to data analytics in software development. Through careful questionnaire development and pilot testing, efforts are made to minimize response bias and ensure the reliability of self-reported data. Additionally, Python serves as a versatile tool for data manipulation, enabling seamless integration and analysis of diverse data sources, including structured survey responses and unstructured data obtained through web scraping.

As the data collection phase culminates, the focus shifts to data analysis, where Python's rich ecosystem of data analysis libraries comes into play. Statistical techniques such as regression analysis, correlation analysis, and hypothesis testing are employed to explore relationships between variables and test research hypotheses. Visualizations such as bar graphs, violin plots, and correlation matrices are utilized to present findings clearly and interpretably, facilitating the identification of trends, patterns, and associations within the data. Despite the inherent challenges of inferring causality from observational data, the analytical approach adopted in this study strives to provide robust and actionable insights into the impact of data analytics on software product development practices in the finance industry.

The methodology chapter is a comprehensive guide for conducting rigorous research, outlining the steps and procedures involved in investigating the research questions. While acknowledging inherent limitations such as sampling bias and challenges in establishing causality, the methodology underscores the commitment to transparency, rigour, and validity in pursuing knowledge and understanding in finance and technology. Through meticulous planning, execution, and analysis, this study aspires to contribute meaningful insights that inform practice, policy, and further research in the dynamic intersection of data analytics and software development.

#### CHAPTER IV:

## RESULTS

# **4.1 Impact of Data Analytics in Design during Software Product Development in** Finance

We start by first making histograms for the columns. This helps us in understanding the overall distribution of the responses given for this research question taken that helps to find out the impact of analytics on data during the development of the softwate solution for the finance products needs.

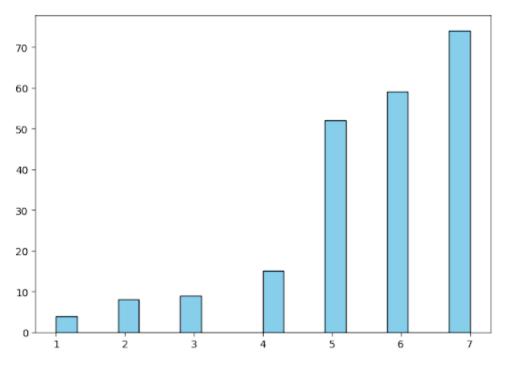


Figure 12 Data Analytics Impact on Time Reduction for Changes in Design Prototypes

The histogram shows a skew towards the higher end of the scale, with the most responses at level 7, indicating that respondents strongly agree that data analytics reduces time for changes in design prototypes.

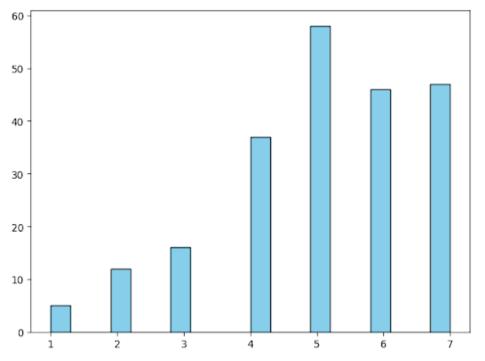


Figure 13 Data Analytics Impact on Design Change Reduction

This distribution is skewed towards a higher level of agreement, with a peak at level 6, suggesting that respondents generally agree that data analytics impacts design change reduction positively.

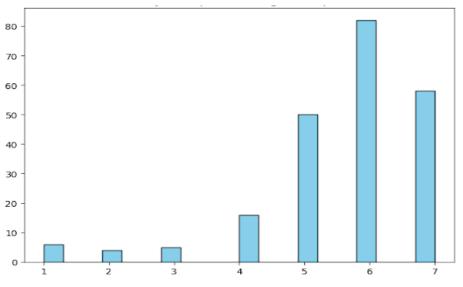


Figure 14 Data Analytics Impact on Design Trend Prediction

The histogram exhibits a skew towards level 7 on the Likert scale, indicating a strong agreement that data analytics is effective in predicting design trends.

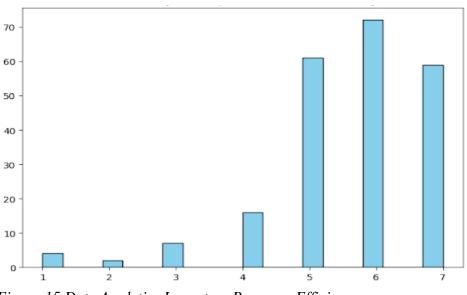


Figure 15 Data Analytics Impact on Resource Efficiency

There is a significant concentration of responses at the higher end, particularly at level 6, which implies that respondents agree that data analytics improves resource efficiency.

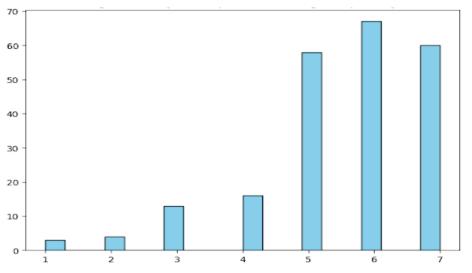


Figure 16 Big Data Analytics Impact on Future Design Adaptability

The distribution shows a peak at level 5 or 6, suggesting that respondents somewhat agree to strongly agree that big data analytics has a positive impact on future design adaptability.

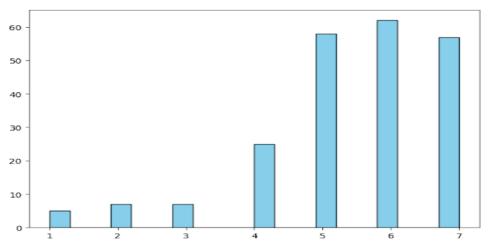


Figure 17 Big Data Analytics Impact on Consistent Product Design

The responses are concentrated at the higher end of the Likert scale, with level 6 and 7 being the most common responses, indicating a general agreement that big data analytics contributes to consistent product design.

• Shape of Distributions:

The shapes of the histograms, if as described, suggest positive skewness for most variables, which is common in satisfaction or agreement surveys where the population leans towards agreement or approval. The distributions may lack the presence of significant numbers of neutral responses (a peak at 4), which could indicate that the respondents have a definitive opinion rather than being ambivalent about the impact of data analytics.

These histograms can provide valuable feedback to organisations on how their data analytics efforts are perceived in different areas of design and development. The skew towards agreement on the Likert scale across multiple aspects of data analytics' impact suggests a generally positive reception among the respondents.

#### • Kruskal-Wallis Test:

Then we further go for a Kruskal-Wallis test. The Kruskal-Wallis H test is a nonparametric statistical test that is used when you want to compare three or more independent groups of sampled data. It's the non-parametric equivalent of the one-way ANOVA, and it is used when the ANOVA assumptions cannot be met. Since our data is on an ordinal scale in this section and doesn't satisfy the assumptions of normality, we choose the Kruskal-Wallis test.

```
Statistics=26.026, p=0.000
The null hypothesis can be rejected (the medians are not equal)
```

Since the medians of the independent groups in this test, which are different columns (questions) addressing various aspects of the Design during software product development in finance, are not equal which is the alternative-hypothesis for this test, this means that these groups come from a different population. Hence, in our case, it means that Data Analytics impacts various aspects of Design in different ways.

To understand which aspects differ, we further take on an Effect Size Test that is suitable for ordinal scale as it is a non-parametric effect size measure that quantifies the amount of difference between two groups of observations beyond p-value significance testing. Unlike parametric measures like Cohen's d, which assume normally distributed interval data, Cliff's Delta is suitable for ordinal data, which does not require the assumption of normality and is robust to outliers.

```
from cliffs delta import cliffs delta
    deltas = {}
    pairs = [(group1, group2), (group1, group3), (group1, group4), (group1, group5), (group1, group6),
             (group2, group3), (group2, group4), (group2, group5), (group2, group6),
             (group3, group4), (group3, group5), (group3, group6),
             (group4, group5), (group4, group6),
             (group5, group6)]
    for i in range(len(pairs)):
      d, res = cliffs_delta(pairs[i][0], pairs[i][1])
      print(d, res)
→ -0.22008148891300341 small
    -0.21187117380889006 small
    -0.18382097008660755 small
    -0.14303556438238366 negligible
    -0.21895538584386068 small
    0.016748223828340944 negligible
    0.0371409266804529 negligible
    0.07907291005507668 negligible
    -0.017649106283655125 negligible
    0.02260395978788313 negligible
    0.0657439446366782 negligible
    -0.029770070227882313 negligible
    0.04182961036833808 negligible
    -0.04928236522593722 negligible
    -0.08834790442456134 negligible
```

Figure 18 Cliffs Delta Test Values

Here, we see that for almost all the pairs of columns, the effect size measure is negligible. A few have small effect sizes. The following table can be used for reference:

The values for reference:

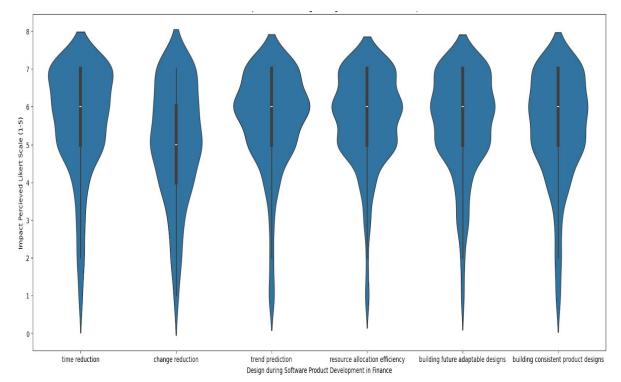
## Cliff's Delta value | Interpretation

- |d| < 0.147 | Negligible</li>
- 0.147 =< |d| < 0.330 | Small</li>
- 0.330 =< |d| < 0.474 | Medium</li>
- |d| >= 0.474 | Large

This explains that the Kruskal Wallis test even though shows a significant result, in reality, the difference between the median of the different aspects of Design is very low to negligible. This tells that there is a negligible-small probability that a randomly selected value from one group will be larger than a randomly selected value from another group. Hence, it becomes imperative to further investigate the distribution of these groups:

- 1. reduction in time need to finalise the prototypes
- 2. making more accurate prediction of design trends
- 3. resource efficiency during designing prototypes
- 4. making designs that are more adaptable to future needs
- 5. making more consistent and coherent product design
- 6. reduction in changes need to finalise the prototypes

So we build a Violin Plot



*Figure 19 Violin Plot for Perceived Impact of DA on Design during Product Development in Finance* 

The violin plot compares the perceived impact of DA on design with each of the aspects of the same, based on Likert scale ratings. Here's an interpretation of the plot:

Distribution Shape: The shape of the violins indicates the distribution of responses. For all the aspects, they show a similar pattern with the bulk of responses concentrated around the higher end of the scale, suggesting most ratings are high.

Median: The white dot in the centre of each violin indicates the median of the distribution. For all aspects, the medians appear to be roughly at the same level on the efficiency scale, suggesting similar central tendencies in terms of efficiency.

Interquartile Range (IQR): The thick black bars inside the violins represent the interquartile ranges, showing the middle 50% of the data. The IQRs for all the aspects are similar, extending over a comparable range, which suggests that the bulk of the data for all groups are spread across a similar range of ratings.

Data Spread: The thin lines extending from the top and bottom of the violins show the range of the data. They are similar for all aspects, indicating that responses across the Likert scale are comparable for both methods.

Density and Distribution: The width of the violin at different points indicates the density of the data. The widest parts of the violins are in the middle, which suggests that most respondents rated all aspects as moderately to highly time-efficient. There is no pronounced skewness in either direction for either group.

Comparison: While the distributions of ratings for percieved impact of DA are similar for all the aspects of design, the plot does not show one method being consistently rated higher than the other in terms of median values.

In summary, based on the violin plot, all the aspects of design have a similar median rating for perceived impact of DA on them, and the distributions of their ratings are also similar. The plot suggests that there isn't a significant difference in the central tendency of perceived impact of DA ratings between the aspects based on the provided data. Since there is nil-small difference between the different Independent groups as mentioned above, it makes sense to have a look at the correlation between. Hence, we build a correlation matrix and use a heatmap for the purpose of visualisation:

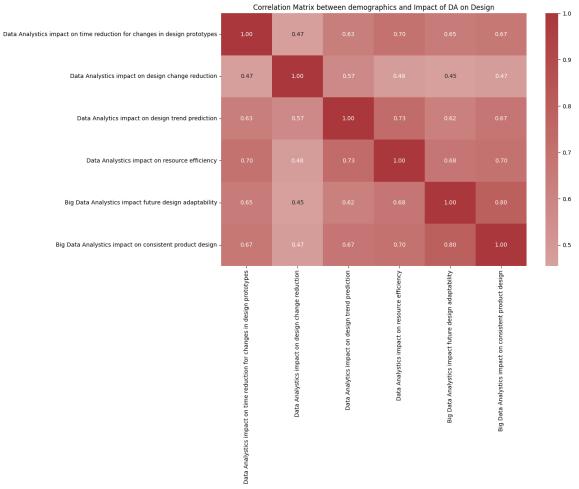


Figure 20 Correlation Matrix between demographics and Impact of DA on Design

The heatmap in the image provided depicts a correlation matrix between several variables related to the impact of data analytics (DA) on design aspects. Here are some key insights and observations from the heatmap:

• Strongest Correlations:

"Big Data Analytics impact future design adaptability" and "Big Data Analytics impact on consistent product design" have the strongest correlation in the matrix with a coefficient of 0.80. This implies a very strong positive relationship, suggesting that adaptability and consistency in product design may be mutually reinforcing when informed by big data analytics.

• High Positive Correlations:

"Data Analytics impact on resource efficiency" shows a high correlation with both "Data Analytics impact on time reduction for changes in design prototypes" and "Big Data Analytics impact future design adaptability" with coefficients of 0.70 in both cases. This suggests that improvements in resource efficiency are closely related to faster design prototyping and the adaptability of future designs. "Data Analytics impact on design trend prediction" correlates strongly with "Data Analytics impact on resource efficiency" and "Big Data Analytics impact on consistent product design" with coefficients of 0.73 and 0.67, respectively, indicating a strong relationship between these aspects of design impacted by data analytics.

• Moderate Positive Correlations:

The correlation between "Data Analytics impact on time reduction for changes in design prototypes" and "Data Analytics impact on resource efficiency" is 0.70, reflecting a moderate to strong positive relationship, which could indicate that time efficiency in design changes may go hand in hand with better resource management. Several other pairs of variables exhibit moderate positive correlations in the range of approximately 0.45 to 0.65, such as "Data Analytics impact on design change reduction" and "Data Analytics impact on design trend prediction" with a coefficient of 0.57. These relationships are meaningful, yet not as strong as the highest correlations.

• Implications:

The heatmap suggests that data analytics has a broad and generally positive impact across various aspects of the design process, with certain areas like design adaptability and consistent product design appearing to be particularly affected by data analytics.

• Diagonal Values:

The diagonal cells, which represent the correlation of each variable with itself, show a perfect correlation of 1.00, as expected.

Overall, the heatmap illustrates that the variables related to the impact of data analytics on design are mostly positively correlated with each other. Strong correlations could guide businesses in identifying which areas to prioritise for investment and further development in their data analytics capabilities. As with any correlation analysis, while these insights can indicate relationships, they do not imply causation, and further investigation would be needed to determine the underlying causes of these correlations.

## 4.2 Impact of Data Analytics on User Adoption during Software Product Development in Finance

We start by first making histograms for the columns. This helps us in understanding the overall distribution of the responses given for this section that involes to find out the impact of data analytics on user adoption during the finance software development.

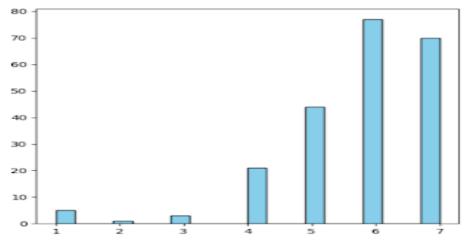


Figure 21 Data Analytics impact on time reduction for user expectation alignment

The histogram displays a concentration of responses towards the higher end of the Likert scale, particularly at ratings 6 and 7, which suggests a strong agreement among respondents that data analytics positively impacts time reduction for aligning with user expectations.

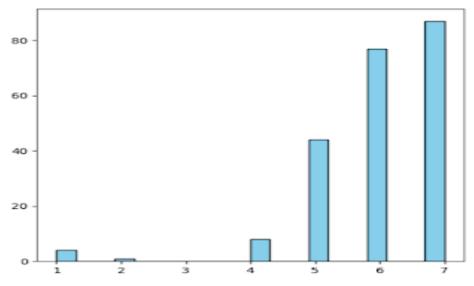


Figure 22 Data Analytics impact on insights got of user behavior

This histogram also shows a majority of responses at the higher agreement end of the scale, with a peak at rating 7. This indicates that respondents strongly agree that data analytics is effective in gaining insights into user behaviour.

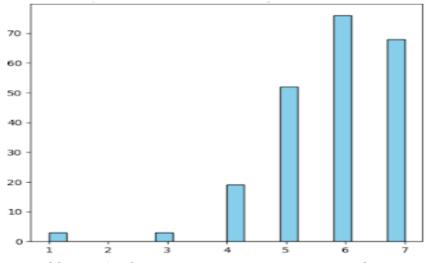


Figure 23 Data Analytics impact on user interactivity enhancement

Here, we see a clear preference for rating 7 on the Likert scale, which suggests that respondents strongly feel data analytics enhances user interactivity.

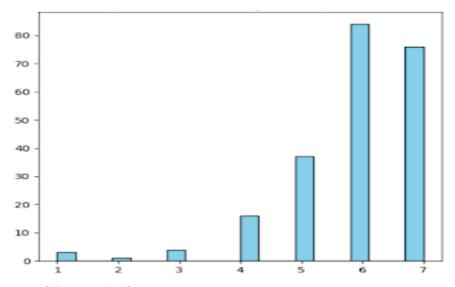


Figure 24 Data Analytics impact on customizing user experience

This histogram shows high agreement levels with most responses at rating 6, followed closely by rating 7. This implies a general consensus that data analytics has a positive impact on customising the user experience.

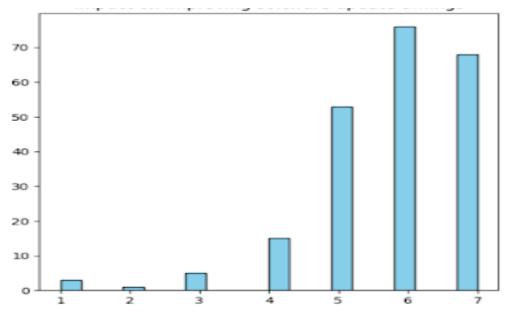


Figure 25 Data Analytics impact on improving software update timings

The distribution of responses leans heavily towards the higher agreement side, peaking at rating 7. This reflects strong respondent agreement that data analytics positively affects the timing of software updates.

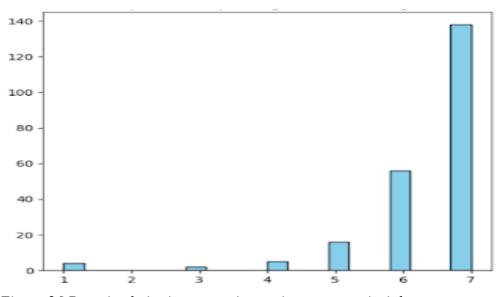


Figure 26 Data Analytics impact on improving customer insight

In this histogram, the majority of responses are at the highest end of the Likert scale (rating 7), indicating strong agreement that data analytics significantly improves customer insights.

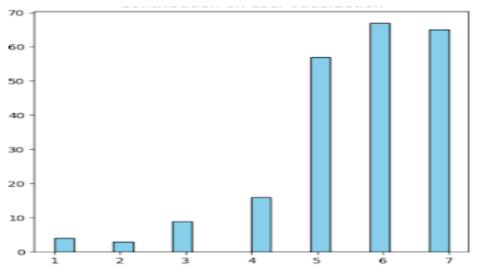


Figure 27 Data Analytics contribution on user satisfaction

The responses are spread across ratings 5, 6, and 7, with a concentration at rating 6, suggesting that respondents generally agree or strongly agree that data analytics contributes to user satisfaction.

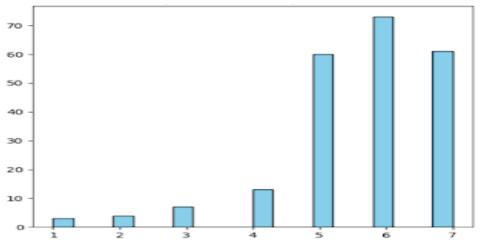


Figure 28 Big Data Analytics impact on user experience

This histogram also indicates high levels of agreement, with most responses falling at rating 6. This indicates that respondents agree that big data analytics has a positive impact on user experience.

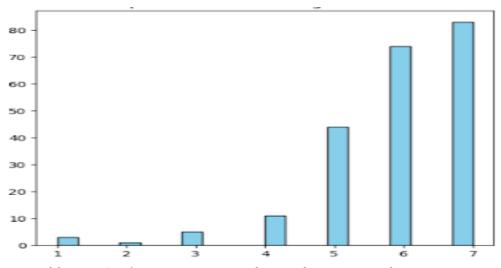


Figure 29 Data Analytics impact on understanding user needs

The concentration of responses is highest at rating 7, with a secondary peak at rating 6, which shows strong agreement that data analytics aids in understanding user needs.

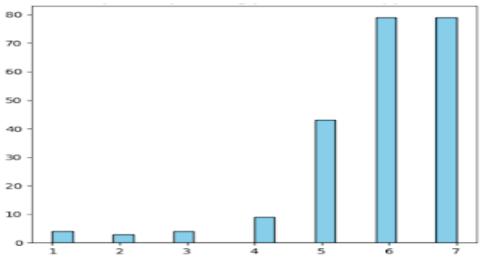


Figure 30 Data Analytics impact on providing personalized support

This histogram has the highest number of responses at rating 7, with fewer responses at rating 6, indicating that respondents strongly agree that data analytics is effective in providing personalised support.

From all the histograms, we can infer that respondents generally perceive data analytics as having a significant and positive impact across various aspects of user engagement and experience. The responses skewed towards 'Agree' and 'Strongly Agree' (ratings 6 and 7) across all histograms suggest that the surveyed group may have had positive experiences or perceptions related to the application of data analytics in these areas.

• Kruskal-Wallis Test:

Then we further go for a Kruskal-Wallis test. The Kruskal-Wallis H test is a nonparametric statistical test that is used when you want to compare three or more independent groups of sampled data. It's the non-parametric equivalent of the one-way ANOVA, and it is used when the ANOVA assumptions cannot be met. Since our data is on an ordinal scale in this section too and doesn't satisfy the assumptions of normality, we choose the Kruskal-Wallis test.

2.7196358170312553e-16 The null hypothesis can be rejected (the medians are not equal)

Since the medians of the independent groups in this test, which are different columns (questions) addressing various aspects of the User engagement during software product development in finance, are not equal, which is the alternative-hypothesis for this test, this means that these groups come from a different population. Hence, in our case, it means that Data Analytics impacts various aspects of User engagement in different ways.

To understand which aspects differ, we further take on an Effect Size Test that is suitable for ordinal scale as it is a non-parametric effect size measure that quantifies the amount of difference between two groups of observations beyond p-value significance testing. Unlike parametric measures like Cohen's d, which assume normally distributed interval data, Cliff's Delta is suitable for ordinal data, which does not require the assumption of normality and is robust to outliers.

✓ Effect Size Test (Cliffs Delta)

from cliffs\_delta import cliffs\_delta import itertools group\_pairs = list(itertools.combinations(x\_user.columns, 2)) for group1, group2 in group\_pairs: delta = cliffs\_delta(x\_user[group2], x\_user[group1]) if delta[1] == 'medium': print(f'{delta[0]}: {group2}, {group1}') 0.34815011977641735: data\_analytics\_customer\_insight\_improvement, data\_analytics\_design\_user\_expectation\_alignment 0.35765033475973057: data\_analytics\_customer\_insight\_improvement, data\_analytics\_user\_interactivity\_enhancement 0.3576912839622448: data\_analytics\_customer\_insight\_improvement, data\_analytics\_software\_updates\_timing -0.3919452918654409: data\_analytics\_user\_satisfaction\_contribution, data\_analytics\_customer\_insight\_improvement -0.40236686390532544: big\_data\_user\_experience\_intuitiveness, data\_analytics\_customer\_insight\_improvement

Here, we see that for almost all the pairs of columns, the effect size measure is negligible. Only a few fulfil the criteria of having medium effect sizes. The following table can be used for reference:

The values for reference:

## Cliff's Delta value | Interpretation

- |d| < 0.147 | Negligible</li>
- 0.147 =< |d| < 0.330 | Small
- 0.330 =< |d| < 0.474 | Medium</li>
- |d| >= 0.474 | Large

This explains that the Kruskal Wallis test even though shows a significant result, in reality, the difference between the median of the different aspects of User engagement is very low to negligible. This tells that there is a negligible-small probability that a randomly

selected value from one group will be larger than a randomly selected value from another group. Hence, it becomes imperative to further investigate the distribution of these groups:

'Big Data Analytics impact on user experience', 'Data Analytics impact on understanding user needs',

- 1. Data Analytics impact on providing personalised support
- 2. Data Analytics impact on time reduction for user expectation alignment
- 3. Data Analytics impact on insights got of user behaviour
- 4. Data Analytics impact on user interactivity enhancement
- 5. Data Analytics impact on customising user experience
- 6. Data Analytics impact on improving software update timings
- 7. Data Analytics impact on improving customer insight
- 8. Data Analytics contribution on user satisfaction
- 9. Big Data Analytics impact on user experience
- 10. Data Analytics impact on understanding user needs
- 11. Data Analytics impact on providing personalised support
- So we build a Violin Plot:

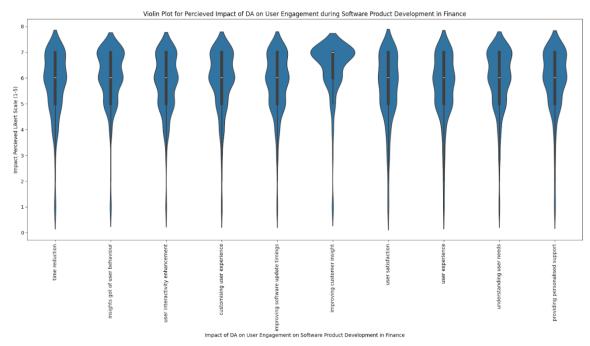


Figure 31 Violin Plot for Perceived Impact of DA on User Engagement during Software Development in Finance

The violin plot compares the perceived impact of DA on user engagement with each of the aspects of the same, based on Likert scale ratings. Here's an interpretation of the plot:

Distribution Shape: The shape of the violins indicates the distribution of responses. For all the aspects, they show a similar pattern with the bulk of responses concentrated around the higher end of the scale, suggesting most ratings are high.

Median: The white dot in the centre of each violin indicates the median of the distribution. For all aspects, the medians appear to be roughly at the same level on the efficiency scale, suggesting similar central tendencies in terms of efficiency.

Interquartile Range (IQR): The thick black bars inside the violins represent the interquartile ranges, showing the middle 50% of the data. The IQRs for all the aspects are similar, extending over a comparable range, which suggests that the bulk of the data for all groups are spread across a similar range of ratings.

Data Spread: The thin lines extending from the top and bottom of the violins show the range of the data. They are similar for all aspects, indicating that responses across the Likert scale are comparable for both methods.

Density and Distribution: The width of the violin at different points indicates the density of the data. The widest parts of the violins are in the middle, which suggests that most respondents rated all aspects as moderately to highly time-efficient. There is no pronounced skewness in either direction for either group.

Comparison: While the distributions of ratings for perceived impact of DA are similar for all the aspects of user engagement, the plot does not show one method being consistently rated higher than the other in terms of median values.

In summary, based on the violin plot, all the aspects of user engagement have a similar median rating for perceived impact of DA on them, and the distributions of their ratings are also similar. The plot suggests that there isn't a significant difference in the central tendency of perceived impact of DA ratings between the aspects based on the provided data.

Since there is nil-small difference between the different Independent groups as mentioned above, it makes sense to have a look at the correlation between. Hence, we build a correlation matrix and use a heatmap for the purpose of visualisation:

Data Analystics impact on isnipits got of user behavior1000.510.61	No.       N		Corre	elation M	atrix with	aspects of	of Impact	of DA or	i User Sa	tisfaction	/ Engage	ement	
Data Analystics impact on user interactivity enhancement       0.51       0.66       1.00       0.67       0.62       0.46       0.45       0.60       0.53       0.51         Data Analystics impact on customising user experience       0.62       0.73       0.67       1.00       0.53       0.53       0.53       0.54       0.68       0.55         Data Analystics impact on improving software update timings       0.61       0.53       0.62       0.59       0.53       0.53       0.53       0.54       0.64       0.54         Data Analystics impact on improving software update timings       0.61       0.53       0.62       0.59       0.50       0.53       0.59       0.64       0.53       0.51       0.54       0.53       0.54       0.53       0.54       0.53       0.53       0.53       0.55       0.54       0.53       0.51       0.54       0.51       0.55       0.55       0.53       0.51       0.53       0.54       0.53       0.51       0.53       0.51 <td>Note Analytics impact on user interactivity enhancement0.010.660.000.610.6</td> <td>Data Analystics impact on time reduction for user expectation alignment</td> <td>- 1.00</td> <td>0.58</td> <td>0.51</td> <td>0.62</td> <td>0.61</td> <td>0.52</td> <td>0.69</td> <td>0.57</td> <td>0.65</td> <td>0.48</td> <td></td>	Note Analytics impact on user interactivity enhancement0.010.660.000.610.6	Data Analystics impact on time reduction for user expectation alignment	- 1.00	0.58	0.51	0.62	0.61	0.52	0.69	0.57	0.65	0.48	
Data Analystics impact on customising user experience       0.62       0.73       0.67       1.00       0.59       0.53       0.53       0.54       0.68       0.55         Data Analystics impact on improving software update timings       0.61       0.53       0.62       0.59       1.00       0.47       0.53       0.53       0.64       0.64       0.53       0.64       0.53       0.64       0.53       0.67       0.67       0.69       0.67       0.50       0.50       0.59       0.64       0.53       0.67       0.67       0.69       0.53       0.53       0.59       0.64       0.53       0.67       0.69       0.67       0.60       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.67       0.53       0.61       0.53       0.61       0.53       0.61       0.53       0.61       0.53       0.61       0.51       0.54       0.51       0.54       0.51       0.51       0.54       0.51       0.51       0.51       0.51       0.51       0.51       0.51       0.51	Data Analystics impact on customising user experience000 <t< td=""><td>Data Analystics impact on insights got of user behaviour</td><td>- 0.58</td><td>1.00</td><td>0.66</td><td></td><td></td><td></td><td></td><td></td><td></td><td>0.49</td><td></td></t<>	Data Analystics impact on insights got of user behaviour	- 0.58	1.00	0.66							0.49	
Data Analystics impact on improving software update timings       0.61       0.53       0.62       0.59       1.00       0.47       0.55       0.59       0.64       0.64         Data Analystics impact on improving customer insight       0.52       0.57       0.46       0.53       0.47       1.00       0.53       0.46       0.53       0.45       0.53       0.47       1.00       0.53       0.46       0.53       0.45       0.53       0.47       1.00       0.53       0.46       0.53       0.53       0.46       0.53       0.53       0.46       0.53       0.53       0.46       0.53       0.53       0.46       0.53       0.53       0.53       0.46       0.53       0.53       0.53       0.53       0.53       0.53       0.53       0.54       0.53	Data       Analystics impact on improving software update timings       6.01       0.53       0.62       0.59       1.00       0.47       0.55       0.59       0.64       0.63         Data       Analystics impact on improving customer insight       0.52       0.57       0.46       0.53       0.47       0.50       0.51       0.64       0.53       0.64       0.53       0.64       0.53       0.51       0.55       0.53       0.55       0.5	Data Analytics impact on user interactivity enhancement	0.51	0.66	1.00			0.46	0.45			0.51	
Data Analystics impact on improving customer insight -       0.52       0.57       0.46       0.53       0.47       1.00       0.53       0.46       0.53       0.63         Data Analystics contribution on user satisfaction -       0.69       0.50       0.45       0.53       0.55       0.53       1.00       0.51       0.54       0.54         Big Data Analystics impact on user experience -       0.57       0.51       0.69       0.54       0.59       0.46       0.51       0.49       0.49         Data Analystics impact on understanding user needs -       0.67       0.51       0.56       0.63       0.64       0.53       0.54       0.49       0.59         Data Analystics impact on understanding user needs -       0.67       0.51       0.56       0.64       0.53       0.54       0.49       0.59       0.54       0.49       0.59       0.54       0.54       0.59       0.54       0.54       0.59       0.54       0.54       0.59       0.54       0.59       0.54       0.59       0.54       0.59       0.54       0.59       0.59       0.54       0.59       0.59       0.59       0.59       0.59       0.59       0.59       0.59       0.59       0.59       0.59       0.59       0.5	Data Analystics impact on improving customer insight       0.52       0.57       0.46       0.53       0.47       1.00       0.53       0.46       0.53       0.45       0.53       0.55 <td>Data Analystics impact on customising user experience</td> <td>0.62</td> <td></td> <td></td> <td>1.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0.55</td> <td></td>	Data Analystics impact on customising user experience	0.62			1.00						0.55	
Data Analystics contribution on user satisfaction       0.69       0.50       0.45       0.53       0.55       0.53       1.00       0.51       0.54       0.54         Big Data Analystics impact on user experience       0.57       0.51       0.60       0.54       0.59       0.46       0.51       1.00       0.49       0.49         Data Analystics impact on understanding user needs       0.65       0.72       0.58       0.68       0.64       0.53       0.54       0.49       0.59         Data Analystics impact on providing personalised support       0.48       0.49       0.51       0.55       0.64       0.63       0.54       0.49       0.59	Data Analystics contribution on user satisfaction       0.69       0.50       0.45       0.53       0.53       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.51       0.60       0.61       0.51       0.60       0.61       0.51       0.60       0.61       0.51       0.60       0.61       0.51       0.60       0.61	Data Analystics impact on improving software update timings	0.61				1.00					0.64	
Big Data Analystics impact on user experience       0.57       0.51       0.60       0.54       0.59       0.46       0.51       1.00       0.49       0.49         Data Analystics impact on understanding user needs       0.65       0.72       0.58       0.68       0.64       0.53       0.54       0.49       0.59         Data Analystics impact on providing personalised support       0.48       0.49       0.51       0.55       0.64       0.63       0.54       0.49       0.59       1.00	Big Data Analystics impact on understanding user needs       0.65       0.72       0.59       0.64       0.53       0.44       0.49       0.49       0.50         Data Analystics impact on providing personalised support       0.48       0.49       0.51       0.55       0.64       0.63       0.44       0.53       0.44       0.55       0.44       0.55       0.44       0.55       0.44       0.55       0.44       0.55       0.44       0.55       0.44       0.55       0.44       0.55       0.45       0.45       0.55       0.45       0.45       0.55       0.45       0.45       0.55       0.45       0.45       0.55       0.45       0.45       0.55       0.45       0.45       0.55       0.45       0.45       0.55       1.00         Data Analystics impact on providing personalised support       1.01       1.0	Data Analystics impact on improving customer insight	- 0.52		0.46			1.00	0.53	0.46		0.63	
Data Analystics impact on understanding user needs -       0.65       0.72       0.58       0.68       0.64       0.53       0.54       0.49       1.00       0.59         Data Analystics impact on providing personalised support -       0.48       0.49       0.51       0.55       0.64       0.63       0.54       0.49       0.59       1.00	Data Analystics imbact on understanding user needs       0.65       0.72       0.58       0.64       0.63       0.54       0.49       1.00       0.59         Data Analystics impact on understanding user needs       0.64       0.49       0.51       0.55       0.64       0.63       0.54       0.49       0.59       1.00         Data Analystics impact on understanding user needs       0.64       0.49       0.51       0.55       0.64       0.63       0.54       0.49       0.59       1.00         Data Analystics impact on crectoriation of the expectation	Data Analystics contribution on user satisfaction	0.69		0.45				1.00	0.51	0.54	0.54	
Data Analystics impact on providing personalised support - 0.48 0.49 0.51 0.55 0.64 0.63 0.54 0.49 0.59 1.00	Data Analystics imbact on buoviding bersonalised anabor on time reduction for user expectation alignment Data Analystics impact on time reduction for user expectation alignment Data Analystics impact on time reduction for user expectation alignment Data Analystics impact on truer interactivity enhancement Data Analystics impact on user experiance Data Analystics impact on user interactivity enhancement Data Analystics impact on user experiance Data Analystics impact on user experiance Data Analystics impact on user interactivity enhancement Data Analystics impact on user experiance Big Data Analystics impact on user experiance Data Analystics impact	Big Data Analystics impact on user experience	0.57					0.46		1.00	0.49	0.49	
	Data Analystics impact on time reduction for user expectation alignment - Data Analystics impact on user interactivity enhancement - Data Analystics impact on user experience - Big Data Analystics impact on understanding user reeds - Data Analystics impact on understanding user reeds -	Data Analystics impact on understanding user needs	- 0.65								1.00	0.59	
alystics impact on time reduction for user expectation alignment - Data Analystics impact on insights got of user behaviour - Data Analystics impact on user interactivity enhancement - Data Analystics impact on user experience - Data Analystics impact on improving software update timings - Data Analystics impact on improving user experience - Big Data Analystics impact on user experience - Big Data Analystics impact on user experience - Data Analystics impact on providing personalised support -	Data Analystics	Data Analystics impact on providing personalised support	- 0.48									1.00	
ata An.			bata Analystics impact on time reduction for user expectation alignment.	Data Analystics impact on insights got of user behaviour -	Data Analytics impact on user interactivity enhancement.	Data Analystics impact on customising user experience	Data Analystics impact on improving software update timings	Data Analystics impact on improving customer insight	Data Analystics contribution on user satisfaction	Big Data Analystics impact on user experience	Data Analystics impact on understanding user needs	Data Analystics impact on providing personalised support -	

Correlation Matrix with aspects of Impact of DA on User Satisfaction / Engagement

Figure 32 Correlation Matrix with aspect of Impact DA on User Satisfaction/ Engagement

The heatmap in the image provided depicts a correlation matrix between several variables related to the impact of data analytics (DA) on user engagement aspects. Here are some key insights and observations from the heatmap:

The heatmap in the image visualises the correlation matrix between different variables related to the impact of data analytics (DA) on user satisfaction and engagement. The heatmap uses colour intensity to indicate the strength of the correlation between variables, with darker colours generally indicating stronger correlations. Here are some insights from the heatmap:

• Strong Positive Correlations:

The strongest correlation observed is between "Data Analytics impact on insights of user behaviour" and "Data Analytics impact on customising user experience," with a correlation coefficient of 0.73. This suggests a strong positive relationship, indicating that better insights into user behaviour are strongly associated with the ability to customise the user experience effectively.

#### • High Positive Correlations:

There are several pairs of variables with correlation coefficients in the range of 0.6 to 0.72, which are considered high. For example, "Data Analytics impact on understanding user needs" is highly correlated with "Data Analytics impact on insights of user behaviour" (0.72). This may imply that understanding user needs is closely linked to gaining insights into user behaviour.

#### • Moderate Positive Correlations:

Several pairs of variables exhibit moderate positive correlations, typically in the range of 0.45 to 0.59. These correlations suggest that there are meaningful relationships between these variables, but they are not as strong as the highest ones. For instance, "Data Analytics contribution on user satisfaction" has moderate correlations with other variables like "Data Analytics impact on improving software update timings" (0.53).

• Weaker Positive Correlations:

The heatmap also shows weaker correlations, indicated by lighter shades of red, with coefficients closer to 0.5. For example, "Data Analytics impact on providing personalised support" has a correlation of 0.48 with "Data Analytics impact on time reduction for user expectation alignment," suggesting a weaker positive relationship.

• Implications for Strategy:

The observed correlations can inform strategic decisions about where to focus efforts in improving user satisfaction and engagement. For example, efforts to understand

user behaviour and needs could be prioritised given their strong correlations with customising user experience and satisfaction.

• Diagonal Entries:

The diagonal of the heatmap, where each variable is correlated with itself, is uniformly the darkest, indicating a perfect correlation of 1, as expected. In summary, the heatmap indicates that various aspects of data analytics are positively correlated with user satisfaction and engagement, with some relationships being stronger than others. These insights can help prioritise areas for improvement and investment in data analytics strategies.

# 4.3 Impact of Data Analytics in Go-to-Market Strategy during Software Product

### **Development in Finance**

We start by first making histograms for the columns. This helps us in understanding the overall distribution of the responses given for this section.

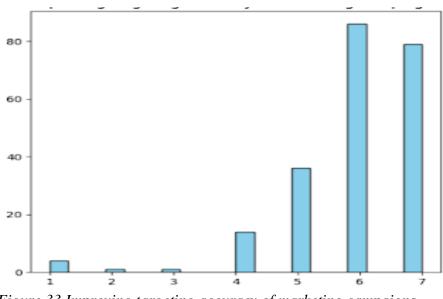


Figure 33 Improving targeting accuracy of marketing campaigns

There's a concentration of responses at the higher end (6-7), this suggests strong agreement that DA improves the targeting accuracy of marketing campaigns.

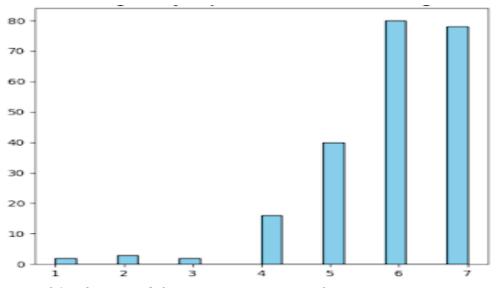


Figure 34 Enhancing ability to penetrate new market segments

A similar skew towards higher ratings indicates a consensus on DA's role in effectively penetrating new market segments.

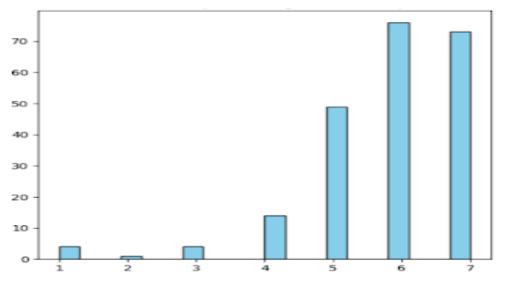


Figure 35 Use for effective positioning of software products

Most responses are towards the 'Agree' end of the scale, this could reflect a belief that DA contributes positively to the positioning of software products in the market.

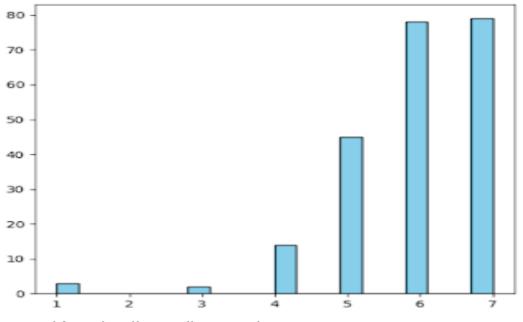


Figure 36 Use for efficient allocation of resources

A right-skewed histogram suggests that respondents agree that DA leads to more efficient resource allocation.

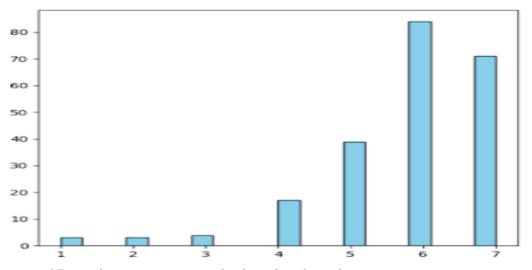


Figure 37 Use for increasing reach of product launches

High ratings imply a strong agreement that DA is effective in increasing the reach of product launches.

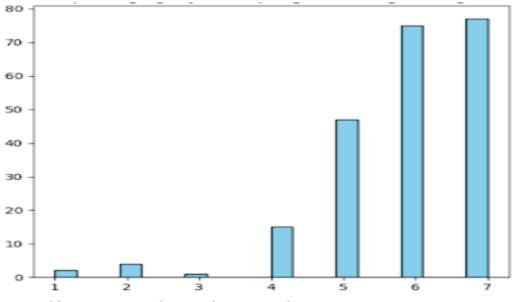


Figure 38 Improving agility in adapting marketing strategies

Responses are skewed towards higher ratings, it suggests that participants find DA valuable in enhancing agility in marketing strategies.

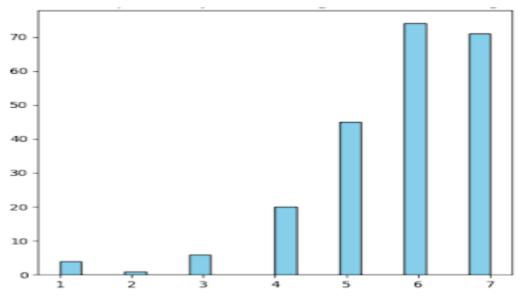


Figure 39 Facilitate quicker adjustments to go-to-market strategies

A concentration of high ratings mean that respondents agree that DA facilitates quicker adjustments to go-to-market strategies.

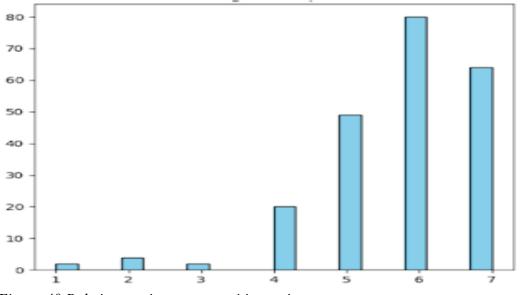


Figure 40 Role in reacting to competitive actions

High agreement suggests that DA is perceived as an important tool for responding to competitors' actions.

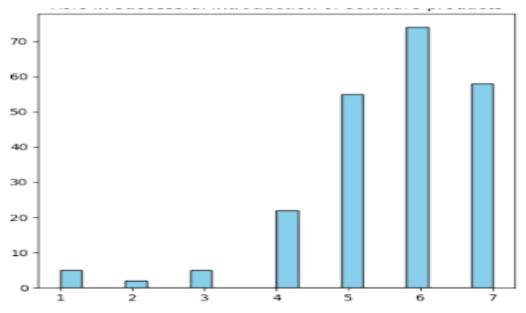


Figure 41 Role in successful introduction of software products

High ratings indicate strong agreement on the positive impact of DA in the successful introduction of software products.

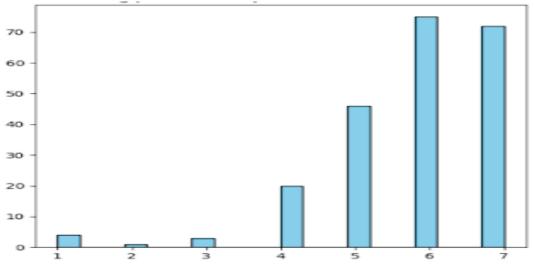


Figure 42 Enhancing predictive capabilities for market demands

This histogram is right-skewed, respondents seem to strongly agree that DA enhances predictive capabilities for market demands.

• Shapes of the Histograms:

Right-skewed histograms indicate that most respondents agree or strongly agree with the positive statements about DA's impact. A concentration of responses on the higher end of the scale across various aspects suggests that participants perceive DA positively in relation to market strategy and effectiveness. The absence of significant responses towards the lower end (1-2) of the scale indicates that there's little disagreement about the effectiveness of DA in these domains.

• Kruskal-Wallis Test:

Then we further go for a Kruskal-Wallis test. The Kruskal-Wallis H test is a nonparametric statistical test that is used when you want to compare three or more independent groups of sampled data. It's the non-parametric equivalent of the one-way ANOVA, and it is used when the ANOVA assumptions cannot be met. Since our data is on an ordinal scale in this section too and doesn't satisfy the assumptions of normality, we choose the Kruskal-Wallis test.

0.06384142765626326 The null hypothesis cannot be rejected (the medians are equal)

Since the medians of the independent groups in this test, which are equal columns (questions) addressing various aspects of the go-to strategies in marketing during software product development in the finance industry, are equal, which is the null-hypothesis for this test, this means that these groups come from the same population. Hence, in our case, it means that Data Analytics impacts various aspects of marketing in the same ways.

Hence, there is no need for further investigation. However, it still would be helpful to understand the underlying correlations between the variables within this section. Hence, we build a correlation matrix and use a heatmap for the purpose of visualisation:

		Conelatit	n Matrix	with aspe	ects of in	ipact of L	A OIL GO-	10 Marke	t strateg	у
Data Analystics improving targeting accuracy of marketing campaigns -	1.00	0.70	0.74	0.63	0.66	0.61	0.73	0.51	0.58	0.57
Data Analystics enhancing ability to penetrate new market segments -		1.00	0.65							
Data Analytics use for effective positioning of software products -			1.00							
Data Analystics use for efficient allocation of resources -			0.69	1.00						
Data Analystics use for increasing reach of product launches -					1.00					
Data Analystics improving agility in adapting marketing strategies -						1.00				
Data Analystics facilitate quicker adjustments to go-to-market strategies -							1.00			
Data Analystics role in understanding and reacting to competitive actions -								1.00	0.64	
Data Analystics role in successful introduction of software products -									1.00	
Data Analystics enhanced predictive capabilities for market demands -									0.63	1.00
	Data Analystics improving targeting accuracy of marketing campaigns -	Data Analystics enhancing ability to penetrate new market segments -	Data Analytics use for effective positioning of software products -	Data Analystics use for efficient allocation of resources -	Data Analystics use for increasing reach of product launches -	Data Analystics improving agility in adapting marketing strategies -	Data Analystics facilitate quicker adjustments to go-to-market strategies -	Data Analystics role in understanding and reacting to competitive actions -	Data Analystics role in successful introduction of software products -	Data Analystics enhanced predictive capabilities for market demands -

Correlation Matrix with aspects of Impact of DA on Go-To Market Strategy

Figure 43 Correlation Matrix with aspect of Impact of DA on Go-To Market Strategy

The heatmap displays a correlation matrix with several variables that describe the impact of data analytics (DA) on various marketing and market-related strategies, and how these are correlated with user satisfaction and engagement.

Here are the insights based on the heatmap:

• High Correlations:

"Data Analytics improving targeting accuracy of marketing campaigns" has strong correlations with several variables, notably "Data Analytics use for effective positioning of software products" (0.74) and "Data Analytics facilitate quicker adjustments to go-tomarket strategies" (0.73). This indicates a significant relationship between the accuracy of targeting in marketing campaigns and the effectiveness of product positioning and agility in adjusting market strategies. There's a notable strong correlation (0.76) between "Data Analytics use for increasing reach of product launches" and "Data Analytics use for effective allocation of resources". This suggests that effectively using data analytics to allocate resources may be closely related to the success in increasing the reach of product launches.

• Moderate to Strong Correlations:

"Data Analytics use for effective positioning of software products" shows moderate to strong correlations with several other aspects of DA impact, such as "Data Analytics improving ability in adapting marketing strategies" (0.70) and "Data Analytics role in successful introduction of software products" (0.73). "Data Analytics facilitate quicker adjustments to go-to-market strategies" shows strong correlations with "Data Analytics improving agility in adapting marketing strategies" (0.79), which could imply that quicker adjustments are integral to agility in marketing strategies.

• Weaker Correlations:

The variable "Data Analytics role in understanding and reacting to competitive actions" appears to have a lower correlation with other variables, with correlations around 0.51-0.65, indicating that while there is a positive relationship with the impact of DA on user satisfaction/engagement, it may not be as influential as other factors.

• Implications for Decision-Making:

The heatmap suggests that certain aspects of DA, especially those related to market adaptability, product positioning, and resource allocation, are crucial for increasing user satisfaction and engagement. Decisions that emphasise improvements in these areas may be most impactful.

• Diagonal Values:

The diagonal, as expected, shows perfect correlations (1.00) because it represents the correlation of each variable with itself. The overall takeaway from this heatmap is that data analytics plays a pivotal role in market strategies and can significantly impact user satisfaction and engagement when applied effectively. The correlations suggest where DA efforts could be focused to maximize their influence on the market and user-related outcomes.

Please note that correlation does not imply causation, and the identified relationships warrant further investigation to understand the causal links and how these insights can be actioned strategically.

## 4.4 Impact of Data Analytics on Decision Making in Software Product Development in Finance Industry

We start by first making histograms for the columns. This helps us in understanding the overall distribution of the responses given for this section.

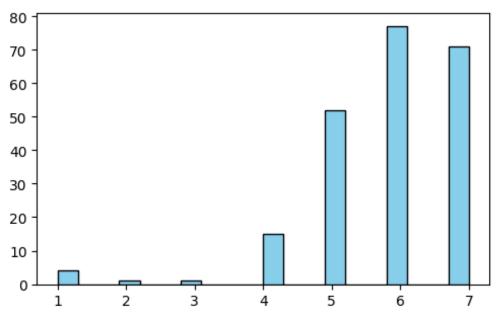


Figure 44 Develop Algorithmic Trading Strategies

Most responses are concentrated at the higher end of the scale (6-7), it suggests a strong agreement among respondents that data analytics is effective in developing algorithmic trading strategies. A peak at the higher end could indicate that respondents see a clear benefit in using data analytics for this purpose.

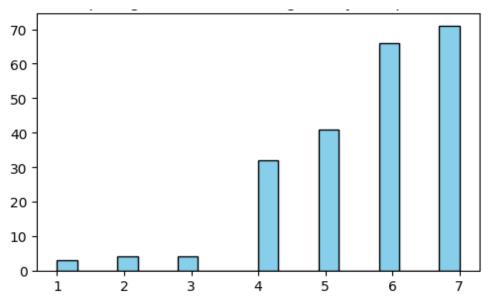


Figure 45 Helps Organizations with Regulatory Compliance

A similar right-skew with many responses at ratings 6 and 7 imply that respondents believe data analytics aids significantly in meeting regulatory compliance, suggesting confidence in data analytics as a tool for navigating the complex regulatory environment.

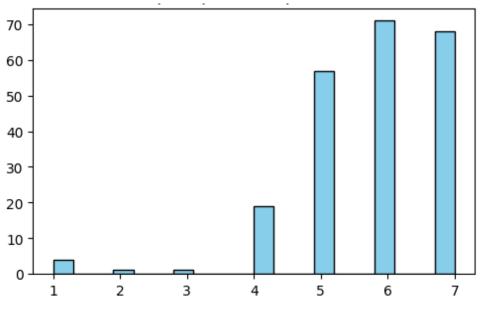


Figure 46 Helps in Portfolio Optimization

A distribution with peaks at the higher end of the scale suggest that respondents strongly agree that data analytics is beneficial for portfolio optimization, indicating that it is considered a valuable tool for investment strategy and management.

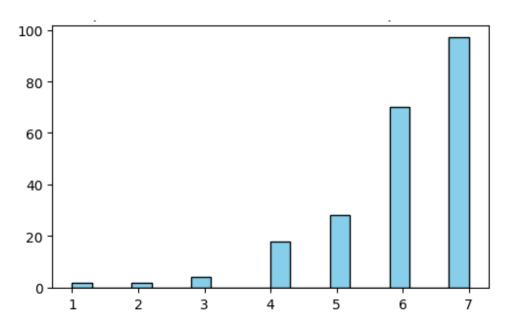


Figure 47 Helps in Enhanced Fraud Detection and Prevention

A right-skewed distribution, especially with a concentration of responses at the higher end, demonstrates a strong belief in the efficacy of data analytics in detecting and preventing fraud, which is critical for financial security and integrity.

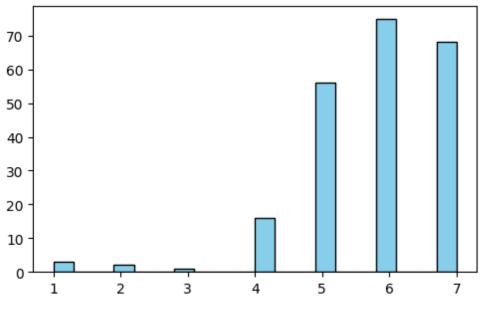


Figure 48 Helps in Precise Risk Management

Responses are predominantly at the higher end, this indicates that respondents are in strong agreement that data analytics contributes to precise risk management. A peak at 7 would further emphasise the perceived importance and effectiveness of data analytics in this domain.

• Shapes of the Histograms:

Histograms with most responses clustered at the higher end (6-7) suggest a general consensus on the positive impact of data analytics in the respective financial domains. Histograms that do not show a significant number of responses in the middle of the scale (4) or at the lower end (1-2) indicate a lack of neutrality or disagreement among respondents regarding the effectiveness of data analytics. Peaks at the upper end of the scale for each variable indicate strong agreement and could suggest areas where data

analytics is already performing well or has a high perceived potential. The lack of significant counts towards the lower end of the scale could suggest there are few detractors or a general lack of negative experiences with data analytics in these areas.

• Kruskal-Wallis Test:

Then we further go for a Kruskal-Wallis test. The Kruskal-Wallis H test is a nonparametric statistical test that is used when you want to compare three or more independent groups of sampled data. It's the non-parametric equivalent of the one-way ANOVA, and it is used when the ANOVA assumptions cannot be met. Since our data is on an ordinal scale in this section too and doesn't satisfy the assumptions of normality, we choose the Kruskal-Wallis test.

0.008268650629831729 The null hypothesis can be rejected (the medians are not equal)

Since the medians of the independent groups in this test, which are different columns (questions) addressing various aspects of the Finance during software product development in finance, are not equal which is the alternative-hypothesis for this test, this means that these groups come from a different population. Hence, in our case, it means that Data Analytics impacts various aspects of Finance in different ways.

To understand which aspects differ, we further take on an Effect Size Test that is suitable for ordinal scale as it is a non-parametric effect size measure that quantifies the amount of difference between two groups of observations beyond p-value significance testing. Unlike parametric measures like Cohen's d, which assume normally distributed interval data, Cliff's Delta is suitable for ordinal data, which does not require the assumption of normality and is robust to outliers. Effect Size Test(Cliffs Delta)

```
from cliffs_delta import cliffs_delta
import itertools
group_pairs = list(itertools.combinations(x_impact_finance.columns, 2))
for group1, group2 in group_pairs:
    delta = cliffs_delta(x_impact_finance[group2], x_impact_finance[group1])
    print(f'{delta}: {group2}, {group1')
(-0.060850514936221616, 'negligible'): big_data_regulatory_compliance_support, big_data_algorithmic_trading_strategy
(-0.038348928154624186, 'negligible'): big_data_portfolio_optimization, big_data_algorithmic_trading_strategy
(0.12170102987244323, 'negligible'): big_data_risk_management, big_data_algorithmic_trading_strategy
(0.023566266046968737, 'negligible'): big_data_portfolio_optimization, big_data_regulatory_compliance_support
(0.1660989494482095, 'small'): big_data_fraud_detection, big_data_regulatory_compliance_support
(0.1669089494482095, 'small'): big_data_fraud_detection, big_data_protfolio_optimization
(0.1537847300423824, 'small'): big_data_fraud_detection, big_data_portfolio_optimization
(0.61525377936569685, 'negligible'): big_data_risk_management, big_data_portfolio_optimization
(0.61525377936569685, 'negligible'): big_data_risk_management, big_data_portfolio_optimization
(-0.14285129297106938, 'negligible'): big_data_risk_management, big_data_fraud_detection
```

Here, we see that for almost all the pairs of columns, the effect size measure is negligible. A few have small effect sizes. The following table can be used for reference:

The values for reference:

### Cliff's Delta value | Interpretation

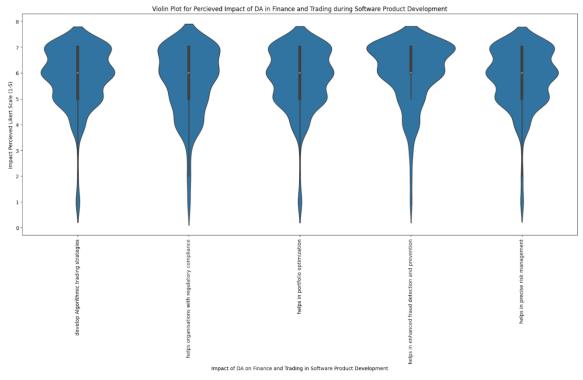
- |d| < 0.147 | Negligible</li>
- 0.147 =< |d| < 0.330 | Small</li>
- 0.330 =< |d| < 0.474 | Medium</li>
- |d| >= 0.474 | Large

This explains that the Kruskal Wallis test even though shows a significant result, in reality, the difference between the median of the different aspects of Finance is very low to negligible. This tells that there is a negligible-small probability that a randomly selected value from one group will be larger than a randomly selected value from another group. Hence, it becomes imperative to further investigate the distribution of these groups:

1. Develop Algorithmic trading strategies,

- 2. Helps organisations with regulatory compliance,
- 3. Helps in portfolio optimization,
- 4. Helps in enhanced fraud detection and prevention,
- 5. Helps in precise risk management

So we build a Violin Plot:



*Figure 49 Violin Plot for Perceived of DA in Finance and Trading during Software Product Development* 

The violin plot compares the perceived impact of DA on finance and trading with each of the aspects of the same, based on Likert scale ratings. Here's an interpretation of the plot:

Distribution Shape: The shape of the violins indicates the distribution of responses. For all the aspects, they show a similar pattern with the bulk of responses concentrated around the higher end of the scale, suggesting most ratings are high. Median: The white dot in the centre of each violin indicates the median of the distribution. For all aspects, the medians appear to be roughly at the same level on the efficiency scale, suggesting similar central tendencies in terms of efficiency.

Interquartile Range (IQR): The thick black bars inside the violins represent the interquartile ranges, showing the middle 50% of the data. The IQRs for all the aspects are similar, extending over a comparable range, which suggests that the bulk of the data for all groups are spread across a similar range of ratings.

Data Spread: The thin lines extending from the top and bottom of the violins show the range of the data. They are similar for all aspects, indicating that responses across the Likert scale are comparable for both methods.

Density and Distribution: The width of the violin at different points indicates the density of the data. The widest parts of the violins are in the middle, which suggests that most respondents rated all aspects as moderately to highly time-efficient. There is no pronounced skewness in either direction for either group.

Comparison: While the distributions of ratings for perceived impact of DA are similar for all the aspects of finance and trading, the plot does not show one method being consistently rated higher than the other in terms of median values.

In summary, based on the violin plot, all the aspects of finance and trading have a similar median rating for perceived impact of DA on them, and the distributions of their ratings are also similar. The plot suggests that there isn't a significant difference in the central tendency of perceived impact of DA ratings between the aspects based on the provided data.

Since there is nil-small difference between the different Independent groups as mentioned above, it makes sense to have a look at the correlation between. Hence, we build a correlation matrix and use a heatmap for the purpose of visualisation:

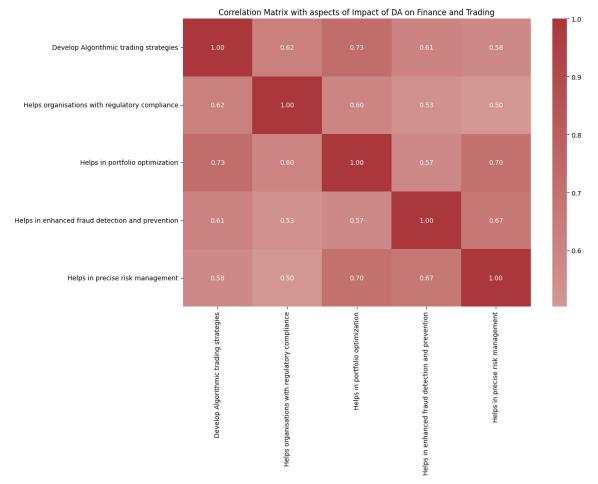


Figure 50 Correlation Matrix with aspect of Impact of DA on Finance and Trading

The provided heatmap displays a correlation matrix between different variables that describe the impact of Data Analytics (DA) on various aspects of finance and trading. The following insights can be drawn from the heatmap:

• High Correlations:

"Develop Algorithmic trading strategies" and "Helps in portfolio optimization" have a very strong positive correlation of 0.73. This could imply that the use of DA for algorithmic trading is strongly associated with enhancements in portfolio optimization. "Helps in portfolio optimization" also shows a strong positive correlation with "Helps in precise risk management" at 0.70, suggesting a close relationship between optimising investment portfolios and managing financial risks.

• Moderate to High Correlations:

"Develop Algorithmic trading strategies" has a significant correlation with "Helps organisations with regulatory compliance" (0.62) and with "Helps in enhanced fraud detection and prevention" (0.61), which might indicate that the development of algorithmic strategies can also support regulatory compliance and fraud detection. The correlation between "Helps organisations with regulatory compliance" and "Helps in portfolio optimization" is 0.60, indicating a notable positive relationship.

• Moderate Correlations:

There are multiple moderate correlations, around 0.50 to 0.60, such as between "Helps organisations with regulatory compliance" and "Helps in enhanced fraud detection and prevention" (0.53) or "Develop Algorithmic trading strategies" and "Helps in precise risk management" (0.58), indicating positive but less strong relationships.

• Weaker Correlations:

The variables "Helps organisations with regulatory compliance" and "Helps in precise risk management" have a relatively lower correlation of 0.50. Similarly, "Develop Algorithmic trading strategies" correlates with "Helps in precise risk management" at 0.58, which is positive but not as robust as other correlations observed.

• Implications for Data Analytics in Finance:

The overall positive correlations suggest that DA is a valuable tool in various aspects of finance and trading, contributing positively across different areas from compliance and fraud detection to trading strategies and risk management. The strengths of the correlations could provide insights for financial institutions into which DA applications might yield synergistic benefits. For instance, focusing on DA in portfolio optimization might also enhance risk management capabilities.

## 4.5 Impact of Data Analytics on Finance and Trading during Software Product Development

We start by first making histograms for the columns. This helps us in understanding the overall distribution of the responses given for this section.

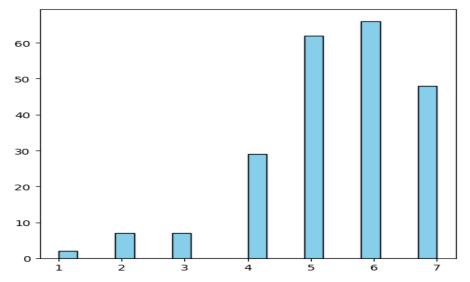


Figure 51 Reduce the risks associated with new software product launches

Most responses are concentrated towards the higher end of the scale, it suggests strong agreement that data analytics is effective in reducing risks associated with new software product launches.

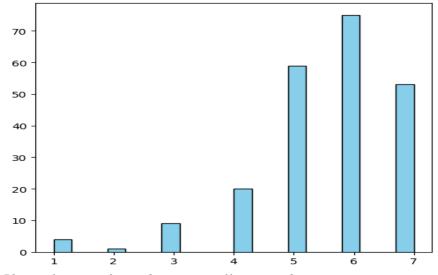


Figure 52 Facilitates informed resource allocation decisions

A right-skewed histogram with most responses at the higher end of the Likert scale would indicate that respondents largely agree that data analytics facilitates informed resource allocation decisions.

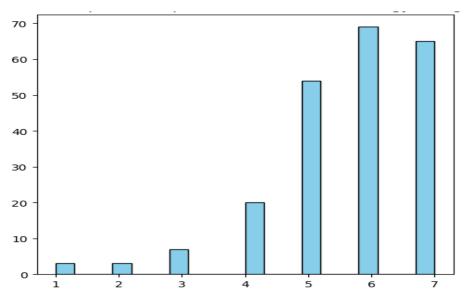


Figure 53 Enables quicker adaptation to market and technology change

A histogram with a peak towards the higher ratings (6-7) implies a strong consensus among respondents that data analytics enables quicker adaptation to market and technological changes.

#### • Shapes of the Variables:

Histograms that are right-skewed with concentrations in the 'Agree' to 'Strongly Agree' range suggest that the respondents see a beneficial impact of data analytics in the respective areas. A peak at 7, the 'Strongly Agree' end, would indicate a strong positive perception of data analytics in aiding decision-making processes. The absence of substantial responses towards the lower end of the scale might indicate minimal disagreement with the positive impact of data analytics in these areas. Each histogram reflects the respondents' perceived effectiveness of data analytics in specific decision-making domains, with higher concentrations towards the 'Agree' side indicating a positive impact.

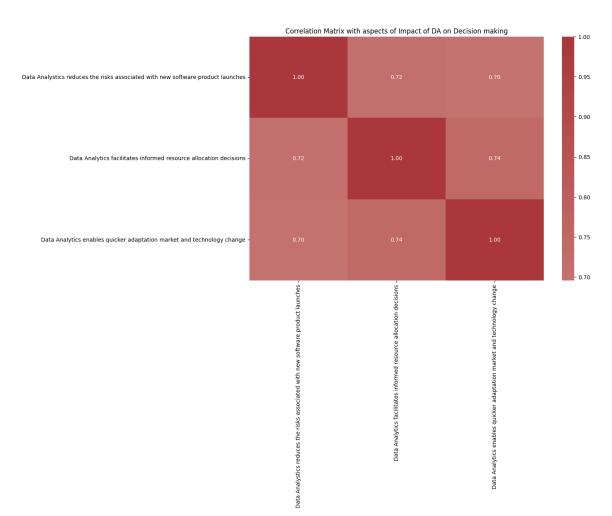
### • Kruskal-Wallis Test:

Then we further go for a Kruskal-Wallis test. The Kruskal-Wallis H test is a nonparametric statistical test that is used when you want to compare three or more independent groups of sampled data. It's the non-parametric equivalent of the one-way ANOVA, and it is used when the ANOVA assumptions cannot be met. Since our data is on an ordinal scale in this section and doesn't satisfy the assumptions of normality, we choose the Kruskal-Wallis test.

0.08033132243099887 The null hypothesis cannot be rejected (the medians are equal)

Since the medians of the independent groups in this test, which are equal columns (questions) addressing various aspects of the go-to strategies in marketing during software product development in the finance industry, are equal, which is the null-hypothesis for this test, this means that these groups come from the same population. Hence, in our case, it means that Data Analytics impacts various aspects of marketing in the same ways.

Hence, there is no need for further investigation. However, it still would be helpful to understand the underlying correlations between the variables within this section.



Hence, we build a correlation matrix and use a heatmap for the purpose of visualisation:

Figure 54 Correlation Matrix with aspect of Impact of DA on Decision Making

The heatmap displays a correlation matrix of variables related to the impact of Data Analytics (DA) on decision-making. Here are the insights based on the heatmap:

• Overall Strong Correlations:

All the variables appear to have strong positive correlations with each other, as indicated by the darker shades of red throughout the heatmap. This suggests that these

aspects of the impact of DA on decision-making are likely to influence each other significantly.

• Pairwise Correlations:

"Data Analytics facilitates informed resource allocation decisions" has a strong positive correlation with "Data Analytics reduces the risks associated with new software product launches" (0.72). This implies that when data analytics improves resource allocation decisions, there may be a concurrent reduction in risks associated with launching new software products. "Data Analytics enables quicker adaptation of market and technology change" also shows a strong positive correlation with "Data Analytics facilitates informed resource allocation decisions" (0.74). It suggests that quicker adaptation to market and technology changes goes hand-in-hand with better-informed resource allocation decisions. Additionally, "Data Analytics enables quicker adaptation market and technology change" and "Data Analytics enables quicker adaptation market and technology change" also sociated with the ability to adapt quickly to market and technology changes.

• Implications for Strategic Planning:

The strong correlations observed may guide organisations to consider a holistic approach in applying data analytics across various decision-making domains. When DA is effectively integrated into decision-making processes, it seems to bolster overall organisational agility and risk management. Organisations could deduce that investing in DA capabilities for decision-making is not only beneficial in isolated areas but can have compounded benefits across various interlinked business functions.

• Diagonal Entries:

As is standard in a correlation matrix, the diagonal entries are all 1.00, indicating a perfect positive correlation of each variable with itself. In summary, the heatmap indicates that data analytics is a critical driver in various decision-making processes, with strong interrelationships between the ability to allocate resources efficiently, manage risks, and adapt to market changes. This integrated view could support strategic initiatives to leverage DA for enhanced decision-making across the board.

However, it is important to note that correlation does not imply causation, and these findings would benefit from further investigation to establish causative links. Additional quantitative analyses would be helpful to understand the full impact of DA on organisational decision-making.

# 4.6 Impact of Data Analytics on Decision Making in Software Product Development in Finance Industry

We start by first making histograms for the columns. This helps us in understanding the overall distribution of the responses given for this section.

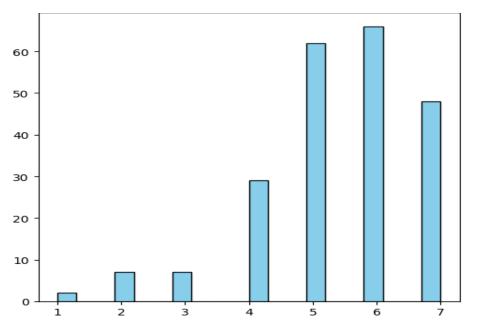


Figure 55 Reduce the risks associated with new software product launches

Most responses are concentrated towards the higher end of the scale, it suggests strong agreement that data analytics is effective in reducing risks associated with new software product launches.

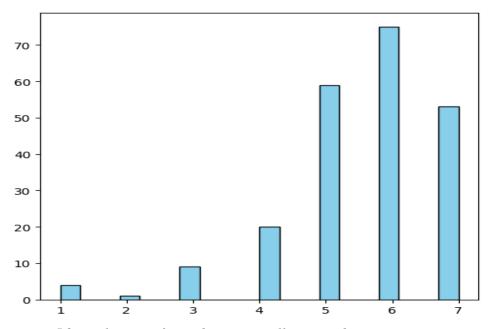


Figure 56 Facilitates informed resource allocation decisions

A right-skewed histogram with most responses at the higher end of the Likert scale would indicate that respondents largely agree that data analytics facilitates informed resource allocation decisions.

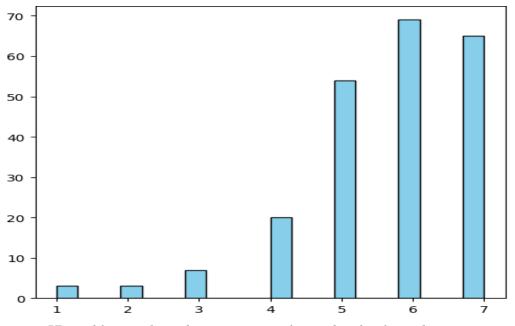


Figure 57 Enables quicker adaptation to market and technology change

A histogram with a peak towards the higher ratings (6-7) implies a strong consensus among respondents that data analytics enables quicker adaptation to market and technological changes.

• Shapes of the Variables:

Histograms that are right-skewed with concentrations in the 'Agree' to 'Strongly Agree' range suggest that the respondents see a beneficial impact of data analytics in the respective areas. A peak at 7, the 'Strongly Agree' end, would indicate a strong positive perception of data analytics in aiding decision-making processes. The absence of substantial responses towards the lower end of the scale might indicate minimal disagreement with the positive impact of data analytics in these areas. Each histogram reflects the respondents' perceived effectiveness of data analytics in specific decision-making domains, with higher concentrations towards the 'Agree' side indicating a positive impact.

• Kruskal-Wallis Test:

Then we further go for a Kruskal-Wallis test. The Kruskal-Wallis H test is a nonparametric statistical test that is used when you want to compare three or more independent groups of sampled data. It's the non-parametric equivalent of the one-way ANOVA, and it is used when the ANOVA assumptions cannot be met. Since our data is on an ordinal scale in this section and doesn't satisfy the assumptions of normality, we choose the Kruskal-Wallis test.

0.08033132243099887 The null hypothesis cannot be rejected (the medians are equal)

Since the medians of the independent groups in this test, which are equal columns (questions) addressing various aspects of the go-to strategies in marketing during software product development in the finance industry, are equal, which is the null-hypothesis for this test, this means that these groups come from the same population. Hence, in our case, it means that Data Analytics impacts various aspects of marketing in the same ways.

Hence, there is no need for further investigation. However, it still would be helpful to understand the underlying correlations between the variables within this section.

Hence, we build a correlation matrix and use a heatmap for the purpose of visualisation:

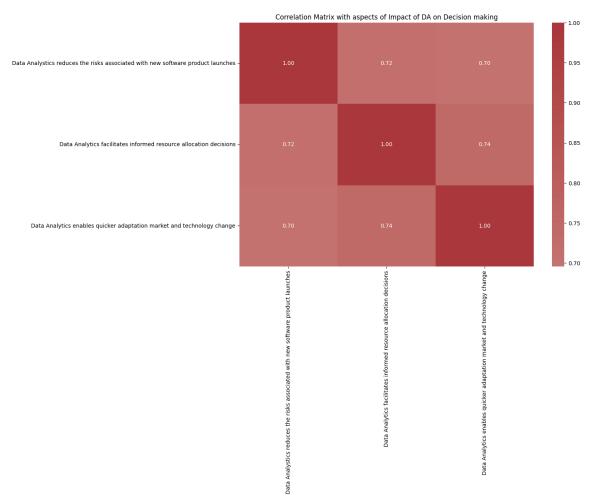


Figure 58 Correlation Matrix with aspects of Impact of DA on Decision Making

The heatmap displays a correlation matrix of variables related to the impact of Data Analytics (DA) on decision-making. Here are the insights based on the heatmap:

• Overall Strong Correlations:

All the variables appear to have strong positive correlations with each other, as indicated by the darker shades of red throughout the heatmap. This suggests that these aspects of the impact of DA on decision-making are likely to influence each other significantly.

• Pairwise Correlations:

"Data Analytics facilitates informed resource allocation decisions" has a strong positive correlation with "Data Analytics reduces the risks associated with new software product launches" (0.72). This implies that when data analytics improves resource allocation decisions, there may be a concurrent reduction in risks associated with launching new software products. "Data Analytics enables quicker adaptation of market and technology change" also shows a strong positive correlation with "Data Analytics facilitates informed resource allocation decisions" (0.74). It suggests that quicker adaptation to market and technology changes goes hand-in-hand with better-informed resource allocation decisions. Additionally, "Data Analytics enables quicker adaptation market and technology change" and "Data Analytics enables quicker adaptation market and technology change" also sociated with the ability to adapt quickly to market and technology changes.

• Implications for Strategic Planning:

The strong correlations observed may guide organisations to consider a holistic approach in applying data analytics across various decision-making domains. When DA is effectively integrated into decision-making processes, it seems to bolster overall organisational agility and risk management. Organisations could deduce that investing in DA capabilities for decision-making is not only beneficial in isolated areas but can have compounded benefits across various interlinked business functions.

• Diagonal Entries:

As is standard in a correlation matrix, the diagonal entries are all 1.00, indicating a perfect positive correlation of each variable with itself. In summary, the heatmap indicates that data analytics is a critical driver in various decision-making processes, with strong interrelationships between the ability to allocate resources efficiently, manage risks, and

adapt to market changes. This integrated view could support strategic initiatives to leverage DA for enhanced decision-making across the board.

However, it is important to note that correlation does not imply causation, and these findings would benefit from further investigation to establish causative links. Quantitative analyses would be helpful to understand the full impact of DA on organisational decisionmaking.

- Overall Summary of Results:
  - i. Data analysis has a strong impact of using the same in design during the Software Product Development in the Finance Industry. The same can be said for user adoption, go-to market strategy building and various other factors like Decision making and financial aspects.
  - ii. There isn't much difference within the impact of data analytics that can be seen within various aspects of each of the above points mentioned above.
  - iii. There is a strong correlation between Data analytics having impact on a few aspects suggesting strong interdependence of one aspect on another with respect to the application of Data Analytics.

### 4.7 Conclusion

The data analysis conducted in this study reveals that data analytics significantly impacts various aspects of software product development in the finance industry, including design, user adoption, go-to-market strategy, decision-making, and financial management. These findings have practical implications, indicating that integrating data analytics into the software development lifecycle can enhance operational efficiency and strategic effectiveness, leading to improved product design, user satisfaction, market targeting, decision-making, and financial operations. For design, data analytics was shown to reduce the time required for making changes in design prototypes, predict design trends more accurately, and improve resource efficiency. The respondents agreed that data analytics makes designs more adaptable to future needs and ensures consistent product design. This highlights the integral role of data analytics in streamlining the design process and enhancing the quality of software products.

In terms of user adoption, the study found that data analytics significantly improves alignment with user expectations, enhances user interactivity, and customizes user experiences. These improvements lead to higher user satisfaction and a more seamless user experience, crucial for the widespread adoption of financial software applications. The ability to gain insights into user behaviour and needs further supports the development of more user-centric solutions.

The impact of data analytics on go-to-market strategies was also evident, with respondents indicating that it improves targeting accuracy in marketing campaigns, facilitates effective positioning of software products, and enhances the ability to penetrate new market segments. Additionally, data analytics was valuable in efficiently allocating resources, increasing the reach of product launches, and enabling quicker adjustments to marketing strategies in response to competitive actions.

Regarding decision-making, the analysis showed that data analytics reduces risks associated with new software product launches, facilitates informed resource allocation decisions, and enables quicker adaptation to market and technological changes. These findings underscore the importance of data analytics in supporting strategic decisions and maintaining organizational agility in a dynamic market environment.

In financial management, data analytics was highly influential in developing algorithmic trading strategies, ensuring regulatory compliance, optimizing portfolios, detecting and preventing fraud, and managing risks precisely. These applications demonstrate the multifaceted benefits of data analytics in enhancing financial operations and safeguarding the integrity of financial transactions.

Overall, the results indicate a strong positive correlation between the various aspects of data analytics applications, suggesting that improvements in one area are likely to benefit others. The study concludes that integrating data analytics into the software development lifecycle is essential for driving efficiency, innovation, and competitiveness in the finance industry. While the differences between specific impacts were found to be minimal, the overall consensus points to the significant and interconnected benefits of data analytics in this context. This study also highlights the need for further research to explore causative links and additional dimensions, which could deepen the understanding of data analytics' role in software development and financial management, and potentially uncover new insights and applications.

#### CHAPTER V:

#### DISCUSSION

# 5.1 Discussion of Influence of Data Analytics on Software Design in the Finance Industry

Data analytics profoundly impacts the software design process within the finance industry, significantly enhancing various crucial aspects. One significant advantage is the reduced time required to make changes in design prototypes. Traditional design processes are often time-consuming and iterative, leading to delays in product development. Data analytics streamlines these processes by providing real-time insights and predictive capabilities, enabling designers to anticipate and address potential issues early on. This, in turn, reduces the need for extensive revisions and accelerates the overall development timeline.

Additionally, data analytics enhances the ability to predict design trends accurately. Financial institutions can forecast future design requirements and preferences by analysing historical data and current market trends. This foresight enables designers to create software that meets current user needs and remains relevant and competitive in the future. Such proactive design approaches ensure that financial software products are adaptable to evolving market conditions and technological advancements, thereby providing decisionmakers with a strategic advantage and a sense of security.

In addition, data analytics improves resource efficiency. Designing financial software often requires significant investment in resources, including time, personnel, and technology. Data analytics optimizes resource allocation by identifying critical areas that need attention and ensuring effective resource utilization, leading to cost savings and higher productivity. This, in turn, makes the design process more efficient and sustainable.

Furthermore, data analytics contributes to making designs more consistent and coherent. By providing a comprehensive understanding of user interactions and feedback, analytics helps ensure that design elements are harmonized across the software, resulting in a cohesive user experience. This consistency is crucial for building user trust and satisfaction, ensuring the software performs reliably and predictably.

Overall, integrating data analytics into the design phase of financial software development enhances the quality and efficiency of the process. It enables financial institutions to create robust, user-centric software solutions that are innovative and responsive to market demands, thereby maintaining a competitive edge in the industry.

## 5.2 Discussion of Role of Data Analytics in User Adoption of Finance Software

The role of data analytics in driving user adoption of finance software is significant and varied. Data analytics enhances user adoption by aligning the software with user expectations by collecting and analyzing data on user behaviour and preferences. This allows financial institutions to customize their software to meet their users' specific needs, creating an intuitive and engaging user experience crucial for retaining and attracting new users.

Furthermore, data analytics is critical in enhancing user interactivity by providing insights into how users interact with the software. This allows developers to identify and improve areas where users encounter difficulties, ensuring the software remains userfriendly and practical.

In addition, data analytics enables the customization of user experiences by leveraging insights from user data to offer personalized recommendations, alerts, and features. This customization improves user satisfaction and encourages users to explore and utilize more software features, leading to higher engagement and adoption rates. Another advantage of data analytics is its ability to provide deep insights into user behaviour, allowing developers to make data-driven decisions about feature development and improvements. This ensures that the software evolves according to user needs and expectations, enhancing its relevance and appeal.

Finally, data analytics also positively impacts software update timings by analyzing usage patterns and feedback to schedule updates optimally. This proactive update approach provides a seamless user experience, increasing user trust and satisfaction.

In summary, data analytics is a powerful tool for driving user adoption of financial software. It enables financial institutions to create personalized, interactive, and user-friendly applications that meet their users' evolving needs. By continuously analyzing and responding to user data, financial institutions can enhance user satisfaction, loyalty, and adoption rates, ensuring the long-term success of their software products.

# 5.3 Discussion of Impact of Data Analytics on Go-to-Market Strategies in Finance Software

Data analytics significantly impacts financial software's go-to-market strategies by providing actionable insights that enhance the effectiveness and efficiency of marketing efforts. One of the key benefits highlighted in the study is the improvement in marketing campaign targeting accuracy. By analyzing vast amounts of data on potential customers, financial institutions can identify specific segments most likely to be interested in their software products. This targeted approach ensures that marketing resources are focused on the right audience, leading to higher conversion rates and better customer acquisition outcomes.

Additionally, data analytics enhances the ability to penetrate new market segments. Financial institutions can identify untapped opportunities and tailor their marketing strategies by understanding market trends and customer behaviours. This strategic advantage allows them to expand their reach and establish a presence in new markets, driving growth and increasing market share.

The study also emphasizes the role of data analytics in effective product positioning. Analytics helps financial institutions differentiate their software products and highlight their unique value propositions by providing insights into competitor activities and market dynamics. Effective positioning is crucial for standing out in a crowded market and attracting potential customers.

Another significant benefit of data analytics is the efficient allocation of resources. Financial institutions can analyse the performance of different marketing channels and campaigns to determine which strategies yield the best results and allocate their budgets accordingly. This ensures that marketing efforts are cost-effective and deliver the maximum return on investment.

Furthermore, data analytics facilitates quicker adjustments to go-to-market strategies in response to changing market conditions and competitive actions. The ability to quickly analyze data and derive insights allows financial institutions to be agile and responsive, adapting their strategies to maintain a competitive edge. This agility is essential in the fast-paced financial industry, where market dynamics can shift rapidly.

The study also highlights the impact of data analytics on product launch reach. By optimizing marketing campaigns and targeting the right audience, financial institutions can increase the visibility and reach of their software products during launch. This maximizes the product's initial impact and helps build momentum in the market.

In summary, data analytics is crucial in shaping effective go-to-market strategies for financial software. It enables financial institutions to make data-driven decisions that enhance targeting accuracy, market penetration, product positioning, resource allocation, and strategic agility. By leveraging the power of data analytics, financial institutions can optimize their marketing efforts, drive growth, and achieve a competitive advantage in the market.

# 5.4 Discussion of Data Analytics Impact on Finance and Trading in Software Development

The study reveals that data analytics profoundly impacts finance and trading within software development, providing numerous benefits that enhance financial operations and decision-making. One of the most significant impacts is the development of algorithmic trading strategies. Data analytics enables the analysis of large volumes of economic data to identify patterns and trends, which can be used to create sophisticated trading algorithms. These algorithms can execute trades faster and more precisely than human traders, optimizing trading operations and maximizing returns.

Data analytics also plays a crucial role in ensuring regulatory compliance. Financial institutions operate in a highly regulated environment, and compliance with GDPR, PCI-DSS, and AML is essential. Data analytics helps organizations monitor and analyze their operations to ensure they meet regulatory requirements, avoid costly penalties, and maintain their reputation. This proactive approach to compliance is crucial for building trust with regulators and customers alike.

The study highlights the benefits of data analytics in portfolio optimization. Financial institutions can make informed decisions about portfolio allocation by analyzing market trends, asset performance, and risk factors. This helps balance risk and return, optimize investment performance, and achieve financial goals. Data analytics provides the insights needed to make strategic adjustments to portfolios, ensuring they remain aligned with market conditions and investor objectives.

Another critical benefit of data analytics is enhanced fraud detection and prevention. Fraud poses a significant threat to financial institutions, and the ability to detect

and prevent fraudulent activities is essential for maintaining financial integrity. Data analytics enables the analysis of transaction patterns and anomalies, identifying potential fraud in real time. This proactive approach helps mitigate fraud risks and protect customers' assets.

Data analytics also significantly improves precise risk management. Financial institutions face various risks, including market, credit, and operational risks. Data analytics provides the tools to identify, assess, and manage these risks effectively. Financial institutions can develop robust risk management strategies that safeguard their financial health and stability by analyzing data on risk factors and historical events.

Integrating data analytics into finance and trading within software development offers substantial benefits. It enhances trading efficiency, ensures regulatory compliance, optimizes portfolio performance, strengthens fraud detection, and improves risk management. These benefits collectively contribute to financial health and competitiveness, highlighting the transformative impact of data analytics on finance and trading.

#### 5.5 Discussion of Influence of Data Analytics on Decision Making in Finance

## Software Development

Data analytics shapes decision-making processes within finance software development, offering valuable insights that improve strategic planning and operational efficiency. A key finding in the study is the reduction of risks associated with launching new software products. Financial institutions can make informed decisions and mitigate uncertainties by analyzing market trends, user behavior, and potential risks, ultimately reducing the likelihood of failure and ensuring successful product launches.

The study also underscores the importance of data analytics in guiding resource allocation decisions. Effective resource allocation is critical in software development, impacting project timelines, costs, and outcomes. Data analytics provides the necessary insights to allocate resources efficiently, ensuring that the right resources are deployed at the right time and place. This optimization improves project management and resource utilization, ultimately enhancing productivity and profitability.

Additionally, data analytics enables financial institutions to adapt quickly to market and technological changes. Given the rapid pace of change in the financial industry and evolving technologies, agility is essential for success. Data analytics allows institutions to monitor real-time market conditions and technological advancements, enabling them to respond effectively to changes and stay ahead of the curve.

#### CHAPTER VI:

## SUMMARY, IMPLICATIONS, AND RECOMMENDATIONS

#### 6.1 Summary

This dissertation presents a novel exploration of the profound impact of data analytics on software product development within the finance industry. The research aimed to uncover unique insights on how data analytics can enhance various stages of the software development lifecycle, from design and user adoption to go-to-market strategies and decision-making processes.

The study demonstrated that data analytics significantly improves software design quality by providing actionable insights and enhancing decision-making capabilities. Datadriven design practices lead to more user-centric products that more effectively meet market demands. The integration of data analytics in the design phase results in more informed and strategic decisions, ultimately leading to higher-quality software products.

Regarding user adoption, data analytics facilitates a deeper understanding of user behaviour and preferences, enabling the development of more intuitive and user-friendly software. By employing techniques such as A/B testing and user behaviour analysis, developers can optimize the user experience, resulting in higher adoption rates and greater user satisfaction.

The research also highlighted the critical role of data analytics in go-to-market strategies. By analyzing market trends, competition, and customer needs, data analytics helps organizations develop effective marketing and distribution plans. This leads to faster market penetration and increased market share, ensuring a successful product launch.

Furthermore, data analytics significantly enhances decision-making processes within software development. Analyzing vast amounts of data in real time allows financial institutions to make more informed decisions, reduce risks, and improve regulatory compliance. Data-driven decision-making leads to more efficient resource allocation, better risk management, and enhanced performance.

The implications of this research are far-reaching. For academia, it contributes to the existing literature on the application of data analytics in software development and offers a framework for future studies. For industry practitioners, it provides practical insights into integrating data analytics into development processes, highlighting the benefits and potential challenges.

In conclusion, the integration of data analytics into software product development in the finance industry offers significant advantages. It enhances design quality, boosts user adoption rates, improves go-to-market strategies, and facilitates better decision-making. As the finance industry continues to evolve, the role of data analytics will be critical and pivotal, driving innovation and ensuring competitive advantage.

## **6.2 Implications**

The dissertation "Utilizing Data Analytics to Enhance Software Product Development in the Finance Industry: An Applied Framework" provides significant insights and practical applications for leveraging data analytics in financial software development. The findings have several critical implications for the finance industry, software development practices, and future research.

• Enhanced Decision-Making

Implication: Integrating data analytics into software development processes enables financial institutions to make more informed and timely decisions. By analyzing large volumes of data, institutions can gain insights into user behaviour, market trends, and operational inefficiencies, leading to better strategic planning and risk management.

• Improved User Experience and Satisfaction

Implication: Data analytics allows for a deeper understanding of user preferences and behaviours, facilitating the development of more personalized and user-centric software products. This focus on user experience can enhance customer satisfaction and loyalty, giving financial institutions a competitive edge.

• Increased Operational Efficiency

Implication: Data analytics streamlines various aspects of software development, from initial design to deployment and maintenance. Financial institutions can identify bottlenecks and optimise workflows to improve operational efficiency, reduce costs, and accelerate time-to-market for new software products.

• Regulatory Compliance and Security

Implication: Data analytics is crucial in ensuring compliance with stringent regulatory requirements in the finance sector. By continuously monitoring transactions and identifying anomalies, financial institutions can maintain robust security measures and adhere to GDPR, PCI-DSS, and AML regulations, thereby safeguarding sensitive financial data.

• Innovation and Competitive Advantage

Implication: Leveraging data analytics fosters innovation by uncovering new market opportunities and enabling the development of advanced financial products and services. This innovative approach helps financial institutions stay ahead of competitors and adapt to the rapidly evolving economic landscape.

• Challenges and Solutions

Implication: The dissertation identifies critical challenges such as data quality, integration of legacy systems, and the need for skilled personnel. Addressing these challenges requires a strategic approach, including robust data governance frameworks, continuous training programs, and adopting scalable cloud-based solutions.

#### • Framework for Future Development

Implication: The proposed framework serves as a comprehensive guide for financial software developers to incorporate data analytics effectively into their processes. This framework can enhance the overall efficiency, security, and user satisfaction of financial software products, promoting a data-driven culture within financial institutions.

• Implications for Future Research

Implication: The dissertation opens avenues for further research into integrating advanced technologies, such as artificial intelligence and machine learning, in financial software development. Future studies can explore the long-term impact of data analytics on economic performance and user behaviour, providing deeper insights and refining existing frameworks.

The implications of this dissertation underscore the transformative potential of data analytics in the finance industry. By harnessing the power of data, financial institutions can enhance software development processes, improve decision-making, and deliver superior products and services. The strategic integration of data analytics addresses current challenges and positions financial institutions for sustained growth and innovation in a dynamic market.

### **6.3 Recommendations for Future Research**

The dissertation "Utilizing Data Analytics to Enhance Software Product Development in the Finance Industry: An Applied Framework" has opened several avenues for further exploration. While this study provides significant insights into the integration of data analytics in financial software development, future research could extend and deepen these findings in various ways:

• Advanced Machine Learning and AI Integration

Future research should explore integrating advanced machine learning (ML) and artificial intelligence (AI) techniques into the software development lifecycle. This includes investigating how these technologies can automate complex analytical tasks, improve predictive capabilities, and personalize user experiences.

ML and AI can significantly enhance the precision and efficiency of data analytics, leading to more intelligent and adaptive financial software solutions. Exploring these technologies could reveal new methodologies for optimizing software development processes and outcomes.

• Real-Time Data Analytics and Decision-Making

Investigate the implementation of real-time data analytics in financial software development and its impact on decision-making processes.

Real-time analytics can provide immediate insights, enabling quicker response times and more agile decision-making. Research in this area could focus on the technical challenges and benefits of real-time data processing and its influence on software performance and user satisfaction.

• Ethical and Privacy Considerations

Conduct studies on data analytics's ethical and privacy implications in financial software development, focusing on ensuring compliance with global data protection regulations.

As financial institutions handle sensitive data, it is crucial to balance the benefits of data analytics with ethical considerations and privacy protection. Future research could develop frameworks for ethical data use and strategies for maintaining user trust while leveraging data analytics.

• Cross-Industry Comparative Studies

Perform comparative studies across different industries to identify best practices and innovative approaches in data analytics for software development.

Comparing the finance industry with other sectors (e.g., healthcare, retail, and telecommunications) can provide valuable insights into how data analytics can be leveraged in various contexts. This can help identify transferable practices and stimulate cross-industry innovation.

• Longitudinal Studies on the Impact of Data Analytics

Undertake longitudinal studies to assess the long-term impact of integrating data analytics into financial software development on business performance, user satisfaction, and market competitiveness.

Long-term studies can provide a deeper understanding of data analytics integration's sustained benefits and potential drawbacks. This can help in refining strategies and frameworks for continuous improvement in software development practices.

• User-Centric Design and Data Analytics

Explore the role of data analytics in enhancing user-centric design methodologies and its impact on user adoption and satisfaction.

Understanding how data analytics can improve user-centric design can lead to the development of more intuitive and user-friendly financial software products. Research in this area could focus on specific analytical techniques that best support user-centred design processes.

• Scalability and Performance Optimization

Investigate methods for optimizing the scalability and performance of data analytics systems within financial software applications.

153

As data volumes grow, ensuring that analytics systems can scale effectively is essential. Research could explore innovative approaches to efficiently managing and analyzing large datasets, ensuring that software remains responsive and performant.

• Impact of Data Analytics on Innovation and Competitive Advantage

Examine how data analytics drives innovation and provides a competitive advantage in the financial sector, including case studies of successful implementations.

Financial institutions can better leverage these tools to stay ahead in the market by understanding how data analytics fosters innovation and competitive differentiation. Case studies can provide practical insights and lessons learned from real-world applications.

Collaboration and Data-Sharing Frameworks

Study the development of frameworks for secure data sharing and collaboration among financial institutions, leveraging data analytics to enhance collective insights and innovation.

Sharing can amplify the benefits of data analytics by combining collaboration. Research combining resources and expertise in this area could focus on creating secure and compliant frameworks that facilitate collaboration while protecting sensitive information.

Future research in these recommended areas can further enhance the understanding and application of data analytics in financial software development. By addressing these topics, researchers can contribute to developing more sophisticated, efficient, and userfriendly financial software solutions, ultimately driving innovation and competitive advantage in the finance industry.

## 6.4 Conclusion

The dissertation "Utilizing Data Analytics to Enhance Software Product Development in the Finance Industry: An Applied Framework" underscores the transformative potential of data analytics in financial software development. Through a comprehensive examination of various facets, this study elucidates how financial institutions can leverage data analytics to drive innovation, improve operational efficiency, enhance user experience, and ensure regulatory compliance.

1. Enhanced Decision-Making: Data analytics empowers financial institutions to make more informed and timely decisions. By analysing large volumes of data, organizations can gain critical insights into market trends, user behaviours, and operational inefficiencies. This informed decision-making process is pivotal for strategic planning and risk management.

2. Improved User Experience and Satisfaction: Integrating data analytics facilitates the development of user-centric software products. By understanding user preferences and behaviours, financial institutions can create personalized and intuitive software solutions that enhance user satisfaction and engagement.

3. Increased Operational Efficiency: Data analytics optimizes various stages of the software development lifecycle, from initial design to deployment and maintenance. Financial institutions can streamline operations, reduce costs, and accelerate time-to-market for new products by identifying and addressing inefficiencies.

4. Regulatory Compliance and Security: The finance industry is heavily regulated, and data analytics is crucial in ensuring compliance with stringent regulatory standards. By continuously monitoring transactions and identifying anomalies, financial institutions can enhance security measures and maintain compliance with GDPR, PCI-DSS, and AML regulations.

5. Fostering Innovation: Data analytics drives innovation by uncovering new market opportunities and enabling the development of advanced financial products and services. This innovative approach helps financial institutions stay competitive and adapt to the evolving financial landscape.

#### • Addressing Challenges

While the benefits of integrating data analytics into financial software development are clear, the dissertation also highlights several challenges. These include data quality issues, integration of legacy systems, regulatory compliance, and the need for specialized skills. The study proposes comprehensive strategies to overcome these challenges, emphasizing the importance of robust data governance, continuous training programs, and the adoption of scalable cloud-based solutions.

The dissertation opens avenues for future research, recommending further exploration into advanced machine learning and AI integration, real-time data analytics, ethical and privacy considerations, cross-industry comparative studies, longitudinal impact assessments, user-centric design enhancements, scalability optimization, and frameworks for secure data sharing and collaboration.

In conclusion, this dissertation provides a robust framework for integrating data analytics into the software development lifecycle within the finance industry. By harnessing the power of data, financial institutions can significantly enhance their software products, driving improved decision-making, operational efficiency, user satisfaction, security, and innovation. The strategic application of data analytics addresses current industry challenges and positions financial institutions for sustained growth and competitiveness in an increasingly data-driven world. As financial institutions continue to navigate the complexities of the digital age, the insights and frameworks presented in this dissertation will serve as valuable guides for leveraging data analytics to achieve excellence in software product development.

#### APPENDIX A

## SURVEY COVER LETTER

Hello friends - I am researching "Utilising Big Data Analytics to Enhance Software Product Development in the Finance Industry: An Applied Framework" as a part of my Doctoral Research at Swiss School of Business Management. Request your help to spare 10 minutes of your valuable time to fill out my form. Also, please share the survey with your friends in the Software Industry from all different professional backgrounds. Your help will make my research better and I would be happy to share the results with you, if you wish.

All information captured is only going to be used for my research purposes and will be held strictly confidential.

Data Analytics - Data analytics is data collection, transformation, and organisation of data to make predictions, and drive informed decision-making.

Data analytics is often confused with data analysis. While these are related terms, they aren't the same. Data analysis is a subcategory of data analytics that extracts meaning from data. Data analytics, as a whole, includes processes beyond analysis, including data science (using data to theorise and forecast) and data engineering (building data systems).

Big data primarily refers to data sets that are too large or complex to be dealt with by traditional data-processing application software. Big data tends to refer to the use of predictive analytics, user behaviour analytics, or certain other advanced data analytics methods that extract value from big data, and seldom to a particular size of data set.

Financial institutions leverage Big Data Analytics in finance services to gain deeper insights into their customers. By analysing transaction history, social media activity, and demographic data, they can create tailored offers, enhance customer retention, and improve overall customer experiences. Demographic Details:

- 1. Gender
  - a. Male
  - b. Female
  - c. Prefer not to say
- 2. Age Group
  - a. 18-34 Years Millennials
  - b. 35-54 Years Gen X
  - c. 55-64 Years Boomers
  - d. 65+ Silent Generation
- 3. Highest Educational Background
  - a. Undergraduate
  - b. Post Graduate
  - c. Professional Degree
  - d. Doctorate/PhD
  - e. Other: \_\_\_\_\_
- 4. Experience in the Industry
  - a. 0-2
  - b. 3-5
  - c. 6-8
  - d. 9-11
  - e. 11+
- 5. Current Employment Status
  - a. Private Sector
  - b. Self Employed

- c. Government Servant
- d. Retired
- e. Other: \_\_\_\_\_
- 6. Company Size
  - a. <10
  - b. 10-49
  - c. 50-249
  - d. 250+
- 7. Occupation
  - a. Software Development
  - b. Marketing
  - c. Management
  - d. Research/Academia
  - e. Data Scientist
  - f. Data Analyst
  - g. Product Technology Expert
  - h. Product Owner
  - i. Other: \_\_\_\_\_

## Section 1: Impact of Data Analytics on Design

Financial institutions leverage Big Data Analytics in finance services to gain deeper insights into their customers. By analysing transaction history, social media activity, and demographic data, they can create tailored offers, enhance customer retention, and improve overall customer experiences.

**Design Efficiency** 

Data analytics reduces the time needed to finalise design prototypes.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data Analytics helps in better customer insights

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

The implementation of data analytics decreases the frequency of design changes due to customer feedback.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics enables more accurate prediction of design trends, improving design relevance.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Utilising data analytics leads to a more efficient use of design resources.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics improves the alignment of design decisions with user expectations.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Design Quality

The use of data analytics contributes to a higher user satisfaction with the final design.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Big Data analytics facilitates the creation of more intuitive user experiences.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Incorporating big data analytics results in designs that are more adaptable to

future needs.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree

- f. Agree
- g. Strongly Agree

The application of big data analytics leads to a more consistent and coherent product design.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

## Section 2: Impact of Data Analytics on User Adoption

User Engagement

Data analytics tools have improved the understanding of user behaviour patterns.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

The insights from data analytics have been critical in enhancing user interactivity with our software.

- a. Strongly Disagree
- b. Disagree

- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics helps in customising user experiences, significantly enhancing user engagement.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

## User Satisfaction

Insights from data analytics have enabled more timely and relevant updates to

software, boosting user satisfaction.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

The integration of data analytics into product development has led to a better understanding of user needs and expectations.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics has facilitated more personalised support services, improving overall user satisfaction.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

## Section 3: Impact of Data Analytics on Go-to-Market Strategies

Market Reach

Data analytics has significantly improved the targeting accuracy of our marketing campaigns.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree

- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

The use of data analytics has enhanced our ability to identify and penetrate new market segments.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Insights from data analytics have led to more effective positioning of our software products in competitive markets.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics has enabled a more efficient allocation of resources across different marketing channels.

a. Strongly Disagree

- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

The integration of data analytics into our marketing strategies has increased the

overall reach of our product launches.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Market Adaptability

Data analytics has improved our agility in adapting marketing strategies in response to market feedback.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

The use of data analytics has facilitated quicker adjustments to our go-to-market strategies based on emerging trends.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Insights from data analytics have been crucial in understanding and reacting to competitive actions.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics has played a key role in the successful introduction of software

products to new markets.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree

- f. Agree
- g. Strongly Agree

The application of data analytics in market analysis has enhanced our predictive capabilities for market demands.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

### **Section 4: Comprehensive Factors Impact in Finance Industry**

Big Data Analytics helps to develop Algorithmic trading strategies using real-time

data to gain a competitive edge in the financial markets.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Big Data Analytics helps organisations with regulatory compliance by providing

better data governance, audit trails and reporting.

- a. Strongly Disagree
- b. Disagree

- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Big Data Analytics helps in portfolio optimization and personalised investment advice aligning with customer risk tolerance and financial goals

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Big Data Analytics helps in enhanced fraud detection and prevention by analysing purchase patterns to identify suspicious activities.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Big Data Analytics helps in precise risk management using predictive analytics to pin-point potential risks such as poor investments or unreliable payers.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

#### Decision Making

The insights obtained from data analytics reduce the risks associated with new

software product launches.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

Data analytics facilitates more informed resource allocation decisions in software

development projects.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree

# g. Strongly Agree

The application of data analytics enables quicker adaptation to changing market and technology conditions.

- a. Strongly Disagree
- b. Disagree
- c. Somewhat Disagree
- d. Neutral
- e. Somewhat Agree
- f. Agree
- g. Strongly Agree

# APPENDIX B

## INFORMED CONSENT

Hello friends - As a part of my Doctoral Research at Swiss School of Business Management, requesting your help to spare 10 minutes of your valuable time to fill a short survey. Your insights will make my research better. Also, please share the survey with your friends in the Software Industry (Finance) from all different professional backgrounds.

All information captured is only going to be used for my research purposes and will be held strictly confidential. All or part of the content of your responses may be used;

- In academic papers, policy papers or news articles
- On our website and in other media that we may produce such as spoken presentations
- On other feedback events
- If you would like to get a copy of the research or have questions please contact <u>umaiyerdba@gmail.com</u>.

This questionnaire is designed to collect pertinent information from people involved in Software Product Design, Development, Acceptance and Go-To market. Particularly this study aims to investigate the impact of Data Analytics during Software Design, User Adoption and for Go-To Market Strategies. This survey is a part of my doctoral research at Swiss School of Business Management. It will take you a maximum of 10 mins to answer the short survey questions and your inputs will immensely help me with my research.

**Data Analytics** - Data analytics is data collection, transformation, and organization of data to make predictions, and drive informed decision-making.

**Data analytics** is often confused with **data analysis**. While these are related terms, they aren't the same. Data analysis is a subcategory of data analytics that extracts meaning from data. Data analytics, as a whole, includes processes beyond analysis, including data science (using data to theorize and forecast) and data engineering (building data systems).

**Big data** primarily refers to data sets that are too large or complex to be dealt with by traditional data-processing application software. Big data tends to refer to the use of predictive analytics, user behavior analytics, or certain other advanced data analytics methods that extract value from big data, and seldom to a particular size of data set.

Financial institutions leverage Big Data Analytics in finance services to gain deeper insights into their customers. By analyzing transaction history, social media activity, and demographic data, they can create tailored offers, enhance customer retention, and improve overall customer experiences.

The respondents are assured that the information they provide will be used **only for research purposes and will be kept confidential and un-identifiable to an individual or organization**. Only **one response** will be captured **per user to maintain data quality**. Also, please share the survey with your friends in the Software Industry to get maximum responses for a better outcome.

Thank you very much for your time and valuable information. I would be happy to share the result of the survey if you are interested. Kindly email me at **umaiyerdba@gmail.com** for the same.

Warm Regards,

Uma Iyer (Doctoral Researcher at Swiss School of Business Management)

#### REFERENCES

- Acito, F., & Khatri, V., 2014. 'Business analytics: Why now and what next?'. *Business Horizons*, 57, pp. 565-570. https://doi.org/10.1016/J.BUSHOR.2014.06.001.
- Ahangama, S. & Poo, D., 2015. 'What Methodological Attributes Are Essential for Novice Users to Analytics? An Empirical Study'. Advances in Information Systems Development, pp.77-88.
- Ahmad, A., Paul, A., Din, S., Rathore, M.M., & Jeon, G., 2018. 'Multilevel Data Processing Using Parallel Algorithms for Analyzing Big Data in High-Performance Computing'. *International Journal of Parallel Programming*, 46, pp.508-527.
- Akhtar, S., Sheorey, P.A., Bhattacharya, S. and VV, A.K., 2021. 'Cyber security solutions for businesses in financial services: Challenges, opportunities, and the way Forward'. *International Journal of Business Intelligence Research (IJBIR)*, 12(1), pp.82-97.
- Al-Jaroodi, J., Hollein, B. and Mohamed, N., 2017. 'Applying software engineering processes for big data analytics applications development'. 2017 IEEE 7th Annual Computing and Communication Workshop and Conference (CCWC), pp.1-7.
- Ambler, S. W., & Lines, M. (2012). 'Disciplined Agile Delivery: A Practitioner's Guide to Agile Software Delivery in the Enterprise'. *IBM Press*.
- Anderst-Kotsis, G. & Ratzenböck, J., 2018. 'Evaluating Customer Satisfaction: Using Behavioral Analytics of Data-Intensive Software Systems'. Proceedings of the 20th International Conference on Information Integration and Web-based Applications & Services.
- Arner, D.W., Zetzsche, D.A., Buckley, R.P. and Barberis, J.N., 2019. 'The identity challenge in finance: from analogue identity to digitized identification to digital KYC utilities'. *European business organization law review*, 20, pp.55-80.

- Atal, N., 2020. 'Application of Big Data Analytics Framework for Enhancing Customer Experience on E-Commerce Shopping Portals'. *IEEE*.
- Austin, A., Carpenter, T., Christ, M., & Nielson, C., 2021. 'The Data Analytics Journey: Interactions Among Auditors, Managers, Regulation, and Technology'. *Contemporary Accounting Research*. https://doi.org/10.1111/1911-3846.12680.
- Axelrod, C., 2013. 'Managing the risks of cyber-physical systems'. 2013 IEEE Long Island Systems, Applications and Technology Conference (LISAT).
- Barton, D. and Court, D., 2012. 'Making advanced analytics work for you'. *Harvard Business Review*, 90(10), pp.78-83, 128.
- Biesialska, K., Franch, X. and Muntés-Mulero, V., 2020. 'Big Data analytics in Agile software development: A systematic mapping study'. *Inf. Softw. Technol.*, 132, p.106448.
- Buvaneswari, N. and Bose, S., 2016. 'Comprehensive personalized recommendation technologies'. 2016 International Conference on Recent Trends in Information Technology (ICRTIT), pp.1-5.
- Cao, M., Chychyla, R., & Stewart, T., 2015. 'Big Data Analytics in Financial Statement Audits'. Accounting Horizons, 29, pp. 423-429. https://doi.org/10.2308/ACCH-51068.
- Cassavia, N., Masciari, E., Pulice, C. & Saccá, D., 2017. 'Discovering User Behavioral Features to Enhance Information Search on Big Data'. ACM Transactions on Interactive Intelligent Systems (TiiS), 7, pp.1-33.
- Cavusgil, S. T., & Knight, G. (2015). 'The Born Global Firm: An Entrepreneurial and Capabilities Perspective on Early and Rapid Internationalization'. *Journal of International Business Studies*, 46(1), 3–16.

- Davenport, T. H., & Harris, J. (2007). 'Competing on Analytics: The New Science of Winning'. Harvard Business Press.
- Deephouse, C., Goldenson, D.R., Kellner, M.I. and Mukhopadhyay, T., 1995. 'The effects of software processes on meeting targets and quality'. *Proceedings of the Twenty-Eighth Annual Hawaii International Conference on System Sciences*, pp.710-719 vol.4.
- Deephouse, C., Mukhopadhyay, T., Goldenson, D.R. and Kellner, M., 1995. 'Software Processes and Project Performance'. J. Manag. Inf. Syst., 12, pp.187-205.
- Delis, M., Molyneux, P., & Pasiouras, F., 2011. 'Regulations and Productivity Growth in Banking: Evidence from Transition Economies'. *Journal of Money, Credit and Banking*, 43, pp. 735-764. https://doi.org/10.1111/J.1538-4616.2011.00393.X.
- Deng, X., Liu, S., Chen, X., & Mahadevan, S. (2016). 'Data Security and Privacy Protection Issues in Cloud Computing'. *International Journal of Distributed Sensor Networks*, 12(4), 1–11.
- Erevelles, S., Fukawa, N. & Swayne, L., 2016. 'Big Data consumer analytics and the transformation of marketing'. *Journal of Business Research*, 69, pp.897-904.
- Few, S. (2009). 'Now You See It: Simple Visualization Techniques for Quantitative Analysis'. *Analytics Press*.
- Financial Stability Board. (2015). 'Standards and Processes for Global Securities Financing Data Collection and Aggregation'. *Financial Stability Board*.
- Floridi, L., Cowls, J., Beltrametti, M., Chatila, R., Chazerand, P., Dignum, V., ... & Vincent, N. A. (2018). 'AI4People—an ethical framework for a good AI society: opportunities, risks, principles, and recommendations'. *Minds and Machines*, 28(4), 689-707.

- Gemser, G. and Leenders, M., 2001. 'How integrating industrial design in the product development process impacts on company performance'. *Journal of Product Innovation Management*, 18, pp.28-38.
- Ghasemaghaei, M., Ebrahimi, S. and Hassanein, K., 2018. 'Data analytics competency for improving firm decision making performance'. *Journal of Strategic Information Systems*, 27, pp.101-113.
- Goncarovs, P. and Grabis, J., 2017. 'Using Data Analytics for Continuous Improvement of CRM Processes: Case of Financial Institution'. *Journal*, pp.313-323.
- Grimaldi, D., Fernandez, V., & Carrasco, C., 2019. 'Exploring data conditions to improve business performance'. *Journal of the Operational Research Society*, 72, pp.1087-1098.
- Gunasekaran, A. et al., 2017. 'Big data and predictive analytics for supply chain and organizational performance'. *Journal of Business Research*, 70, pp.308-317.
- Haruna, W., Aremu, T.A. and Modupe, Y.A., 2022. 'Defending against cybersecurity threats to the payments and banking system'. *ArXiv*, *abs*/2212.12307.
- Hassenzahl, M. (2018). 'User Experience and Experience Design. In M. Soegaard & R. F. Dam (Eds.), The Encyclopedia of Human-Computer Interaction (2nd ed.)'. *The Interaction Design Foundation*.
- Heer, J., & Shneiderman, B. (2012). 'Interactive Dynamics for Visual Analysis'. ACM Queue, 10(2), 1–26.
- Henard, D., & Szymanski, D., 2001. 'Why Some New Products are More Successful than Others'. Journal of Marketing Research, 38, pp. 362 - 375. https://doi.org/10.1509/jmkr.38.3.362.18861.
- Huamán, C.H.O., Fuster, N.F., Luyo, A.C. and Armas-Aguirre, J., 2022, June. 'Critical data security model: Gap security identification and risk analysis in financial

sector'. In 2022 17th Iberian Conference on Information Systems and Technologies (CISTI) (pp. 1-6). IEEE.

- Huang, Y., Hsu, C., & Lin, H. (2019). 'Research on the Implementation of Financial Information System Security Control under GDPR'. *Journal of Open Innovation: Technology, Market, and Complexity*, 5(2), 42.
- Hung, J., He, W., & Shen, J., 2020. 'Big data analytics for supply chain relationship in banking'. *Industrial Marketing Management*, 86, pp. 144-153. https://doi.org/10.1016/j.indmarman.2019.11.001.
- Islam, S., Mouratidis, H. & Jürjens, J., 2011. 'A framework to support alignment of secure software engineering with legal regulations'. *Software & Systems Modeling*, 10, pp.369-394.
- Johansson, E., Wesslén, A., Bratthall, L. and Höst, M., 2001. 'The importance of quality requirements in software platform development—a survey'. Proceedings of the 34th Annual Hawaii International Conference on System Sciences, pp.10.
- Johnson, J., Friend, S., & Lee, H., 2017. 'Big Data Facilitation, Utilization, and Monetization: Exploring the 3Vs in a New Product Development Process'. *Journal* of Product Innovation Management, 34, pp. 640-658. https://doi.org/10.1111/JPIM.12397.
- Jothi Venkatachalam Blog, Aspire Systems. 2023. 'The Financial Evolution: How Big Data Analytics in Financial Services is Reshaping Finance'. Retrieved from: https://blog.aspiresys.com/data-and-analytics/the-financial-evolution-how-bigdata-analytics-in-financial-services-is-reshaping-finance/

Jurafsky, D., & Martin, J. H. (2019). 'Speech and Language Processing (3rd ed.)'. Pearson.

- Kafi, M.A. and Akter, N., 2023. 'Securing financial information in the digital realm: case studies in cybersecurity for accounting data protection'. *American Journal of Trade* and Policy, 10(1), pp.15-26.
- Kao, C. & Hwang, S., 2008. 'Efficiency decomposition in two-stage data envelopment analysis: An application to non-life insurance companies in Taiwan'. *European Journal of Operational Research*, 185, pp.418-429.
- Ko, S., Cho, I., Afzal, S., Yau, C., Chae, J., Malik, A., Beck, K., Jang, Y., Ribarsky, W. and Ebert, D., 2016. 'A Survey on Visual Analysis Approaches for Financial Data'. *Computer Graphics Forum*, 35.
- Li, H., Yu, L. and He, W., 2019. 'The impact of GDPR on global technology development'. *Journal of Global Information Technology Management*, 22, pp.1-6.
- Loshin, D. (2013). 'Business Intelligence: The Savvy Manager's Guide (2nd ed.)'. Morgan Kaufmann.
- Lychev, A. & Rozhnov, A., 2017. 'Advanced Analytics Software for Performance Analysis and Visualization of Financial Institutions'. 2017 IEEE 11th International Conference on Application of Information and Communication Technologies (AICT), pp.1-5.
- Maxwell, J.C., Antón, A. and Swire, P.P., 2012. 'Managing changing compliance requirements by predicting regulatory evolution'. 2012 20th IEEE International Requirements Engineering Conference (RE), pp.101-110.
- McAfee, A.P. and Brynjolfsson, E., 2012. 'Big data: the management revolution'. *Harvard business review*, 90(10), pp.60-6, 68, 128.
- McKinsey & Company. (2018). 'The Future of Personalization—and How to Get Ready for It'. Retrieved from *https://www.mckinsey.com/industries/retail/ourinsights/the-future-of-personalization-and-how-to-get-ready-for-it*

- Moghaddam, Y., Zhang, J., & He, J. (2018). 'Agile Software Development Methodology: Concepts, Benefits, and Challenges'. In G. Wang & C. Yang (Eds.), Encyclopedia of Business Analytics and Optimization (pp. 19-30). IGI Global.
- Mohtadi, H. and Agiwal, S., 2012. 'Optimal Security Investments and Extreme Risk'. *Risk Analysis*, 32.
- Munusamy, A., Adhikari, M., Balasubramanian, V., Khan, M.A., Menon, V.G. & Rawat, D., 2023. 'Service Deployment Strategy for Predictive Analysis of FinTech IoT Applications in Edge Networks'. *IEEE Internet of Things Journal*, 10, pp.2131-2140.
- Murphy, K. P. (2012). 'Machine Learning: A Probabilistic Perspective'. MIT Press.
- Ofoeda, I., Agbloyor, E. and Abor, J., 2022. 'Financial sector development, anti-money laundering regulations and economic growth'. *International Journal of Emerging Markets*.
- O'Neal, J.S. and Carver, D., 2001. 'Analyzing the impact of changing requirements'. *Proceedings IEEE International Conference on Software Maintenance. ICSM* 2001, pp.190-195.
- Opiyo, E., 2015. 'Data Analytics Pipeline for Prediction and Decision Making in Complex Products and Systems Development'.
- Palaniammal, S. and Thangamani, V., 2019. 'Data Analytics in Banking and Financial Services'. Asian Journal of Computer Science and Technology.
- Pandey, P. and Snekkenes, E., 2014. 'Using Prediction Markets to Hedge Information Security Risks'.
- Patel, N., Bhattacharjee, I. and Jagli, D., 2023. 'The Impact of Cloud Computing in the field of Finance: A Comprehensive Analysis'. International Journal for Research in Applied Science and Engineering Technology.

- Power, D. J. (2007). 'Decision Support Systems: Concepts and Resources for Managers'. *Greenwood Publishing Group*.
- Provost, F., & Fawcett, T. (2013). 'Data Science for Business: What You Need to Know about Data Mining and Data-Analytic Thinking'. O'Reilly Media.
- Pyle, D. (1999). 'Data Preparation for Data Mining'. Morgan Kaufmann.
- Ren, S., 2022. 'Optimization of Enterprise Financial Management and Decision-Making Systems Based on Big Data'. *Journal of Mathematics*.
- Robey, D. & Farrow, D., 1982. 'User Involvement in Information System Development: A Conflict Model and Empirical Test'. *Management Science*, 28(1), pp.73-85.
- Shakya, S. & Smys, S., 2021. 'Big Data Analytics for Improved Risk Management and Customer Segregation in Banking Applications'. September 2021.
- Shankararaman, V. & Gottipati, S., 2015. 'A Framework for Embedding Analytics in a Business Process'. 2015 IEEE 17th Conference on Business Informatics, 2, pp.49-54.
- Sivarajah, U., Kamal, M., Irani, Z., & Weerakkody, V., 2017. 'Critical analysis of Big Data challenges and analytical methods'. *Journal of Business Research*, 70, pp.263-286.
- Suji Priya J, A. S, Ruban S, Jaganraj D and Gokulakrishnan C K, 2023. 'Secure Intelligence and Prediction in Crisp Business Using Artificial Intelligence Techniques'. 2023 2nd International Conference on Vision Towards Emerging Trends in Communication and Networking Technologies (ViTECoN), pp.1-6.
- Sutherland, J., & Schwaber, K. (2017). 'The Scrum Guide: The Definitive Guide to Scrum: The Rules of the Game'. *Scrum.Org*.
- Tabesh, P., Mousavidin, E. and Hasani, S., 2019. 'Implementing big data strategies: A managerial perspective'. *Business Horizons*.

- Wang, G., Gunasekaran, A., Ngai, E. and Papadopoulos, T., 2016. 'Big data analytics in logistics and supply chain management: Certain investigations for research and applications'. *International Journal of Production Economics*, 176, pp.98-110.
- Witten, I. H., Frank, E., Hall, M. A., & Pal, C. J. (2016). 'Data Mining: Practical Machine Learning Tools and Techniques (4th ed.)'. *Morgan Kaufmann*.
- Wu, F., Meekaewkunchorn, N., Cao, H. & Muangmee, C., 2022. 'Impact of Intelligent Financial Applications on Customer Satisfaction'. Proceedings of the 2022 International Conference on E-business and Mobile Commerce.
- Zeebaree, M., Ismael, G., Nakshabandi, O.A., Saleh, S., & Aqel, M.J., 2021. 'Impact of Innovation Technology in Enhancing Organizational Management'. *Journal of Business and Management*, 38.
- Zhang, D., Han, S., Dang, Y., Lou, J.G., Zhang, H. and Xie, T., 2013. 'Software Analytics in Practice'. *IEEE Software*, 30, pp.30-37.
- Zhang, J., & Luo, X. (2020). Data Analytics in Finance: Concepts, 'Technologies, and Challenges'. In Z. Wu, A. K. M. M. Hossain, & J. Zhu (Eds.), Machine Learning and Data Mining for Emerging Trends in Cyber Dynamics (pp. 176-199). IGI Global.